1		Friday, 21 October 2022
2	(10.	.00 am)
3 4		PAUL RICH Questioned by MR BLAKE (continued)
5	SIR	WYN WILLIAMS: I can hear what goes on when the usher
6	0	makes her provisional announcements but I didn't hear
7		the fire alarm. There we are.
8	MR	BLAKE: Mr Rich is ready.
9		Yesterday we spoke about the evaluation board and
10		ComPEC and MaPEC. I'm going start today in early 1996
11		and can we look at POL00031278, please. That's an email
12		to you of 10 January 1996. Can we look at the top half
13		of that page, please.
14		There is a meeting with Cardlink. Basil Shall,
15		and Wendy Powney met with Cardlink. Who are they?
16	A.	They are the I think they're IT people and I think
17		they're POCL IT people. I know Wendy well because
18		eventually she worked for me but not at this time.
19	Q.	That says:
20		" it became quite clear that our requirements
21		process is lacking in 3 major areas:
22		"Reconciliation/Role of TIP
23		"Office Balance/Cash accounting process.
24		"Interfaces with the TMS
25		"If we don't give them direction (which they are
1		January '96. I think you'll find in the bundles notes
2		from or to me from relevant financial experts within the
3		business around those reconciliation and accounting
4		issues. So I was sort of promulgating the actions so
5		that his concerns would be addressed.
6	Q.	Absolutely. So when we look at the bottom of this page
7		it seems as though the affected area seems to be
8		commercial. So you're looking at it from a commercial
9		perspective at that stage, in relation to those issues,
10		rather than technical; is that right or have
11		I misunderstood?
12	A.	Yes, I don't think that's quite right. This is a memo
13	_	to me, isn't it, if you just go back to the top of it.
14	Q.	It is.
15	A.	So it's not from me. So:
16		"An early commercial 'must have' supported by
17		Charterhouse did not control there end-to-end client
18		product.
19		"This was to ensure could not cut POCL out of
20		the transaction."
21		Yes, I understand. Charterhouse were reviewing
22 23		the overall financial security and probity of the whole thing for us. There are other documents that relate to
23 24		them, I think, in ComPEC and MaPEC papers, with their
24 25		input, and I think this is really more about what the
		paq ana rammano io rouny moro about what the

desperately seeking) they are very likely to choose 1 2 an option which is not in our best interests." 3 Do you know who that direction was to: "if we 4 don't give them the direction"? Who would you be 5 directing? 6 A. I don't think it's for me to direct them. I think this 7 is me -- them coming to me because I'm part of the Evaluation Board in my role as partnership development 8 person, then working to Mr Peaple, and they're saying --9 10 I think I explained yesterday we allowed the group IT 11 people and our own IT people access to the suppliers as the bids were evolving so that -- although they weren't 12 13 part of the formal procurement process and, therefore, 14 didn't form part of the value assessment factor group 15 because they weren't at sufficient arm's length to do 16 that, whereas I think John Meagher and, I think that 17 must be Jeremy Foulkes, are. I think they are part of that team. 18 19 I think what he was doing was asking me to 20 co-ordinate within the business the relevant experts in 21 that field to try to clarify some of the reconciliation 22 cash accounting interface, the TMS. I can't remember 23 what TMS stands. Role of TIP is transaction information 24 processing. 25 I think -- I can't remember the date. This is 1 service specification requirement really was, the SSRs 2 as they became known, which were fed in both from ourselves and from DSS and Benefits Agency to the --3 4 I don't know if it was five suppliers or three suppliers 5 at that stage. 6 If we look at the bottom right-hand corner and those two 7 bullet points, the top one is: "POCL will have to rely on the [Benefits Agency] 8 or the service provider for accurate information for 9 settlement." 10 11 That was a concern. So it seems as though what 12 POCL would like is to control the end-to-end process; is 13 that a fair --14 Α. They would certainly need to be able to assure it and 15 information flows from the system would have not only 16

A. They would certainly need to be able to assure it and accurately because, of course, those processes and the information flows from the system would have not only told the relevant client, like the Benefits Agency whether or not their service had been provided and settled but also would have told our own accounts team that it had been in parallel.

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I think the -- I think I remember that both -- you see it says "Copy to Ian Gair, Tim Brown, Kevin Corrigan/Byron for comment", Tim Brown was one of the assistant finance directors at the time and he would have assured it and I think I remember that the chief

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- 1 auditor, Peter Dent, also had input in the one of the 2 documents I've read.
- 3 Q. If we move on to February of that year, 1996, can we 4 look at POL00028288, please. This is a meeting note
- 5 from the Evaluation Board. We can see there that the
- 6 chair is Bob Peaple and I think you're listed as one of
- 7 the attendees?
- 8 A. Yes, as I said yesterday, yes.
- 9 **Q.** There are representatives, as you said yesterday,
- 10 I think, from the Benefits Agency, as well, who attend
- that meeting? 11
- Yes, and the Social Security Agency for Northern Ireland 12 A.
- 13 and DITA is the Department -- I think that's the
- 14 Department of Social Security's IT people.
- Q. Thank you. Yesterday we heard from John Roberts who 15
- 16 received updates about the Evaluation Board but these
- 17 are the actual Evaluation Board's own minutes. Can we
- 18 look at page 3 of these minutes, please, and, focusing
- 19 in on the bottom half of the page, that's 2.7 and 2.8.
- 20 I'm going to read those. 2.7:
- 21 "With respect to the certificate for Pathway, the
- 22 Evaluation Board expressed severe reservations about the 23 number of significant risks against the Pathway
- 24 proposal. It questioned whether the cumulative effect
- 25 would not lead to potentially late delivery and/or
- 1 No, it's not a ringing endorsement, I agree with that,
- 2 but it was a statement we relied upon at the Evaluation
- 3 Board, noting the risks, among others, that are in
- 4 paragraph 2.7. It was -- and as I also explained
- 5 yesterday, I think, that when this eventually went to
- 6 MaPEC Major Projects Expenditure, for the main Post
- 7 Office Board, the paper would have had to have group IT
- 8 technical concurrence --
- 9 Q. Absolutely.
- A. -- and they said it is acceptable even if it's not 10
- 11 ideal
- Q. In terms of the three potential options, Pathway was the 12
- 13 least technically strong of the three?
- 14 A. Yes, I think I know what you're referring to because it
- 15 said the evaluation came third in -- I can't remember
- 16 how many, but each one cleared the hurdle and each one
- 17 had their own issues, is the truth. So you had to apply
- 18 an overall judgement about the evaluation not only on
- 19 its technical merits, which had to be acceptable and
- 20 know the risks you were going into in trying to manage 21 those, but also the other aspects from the other issues
- 22 around operational management, contractual and PFI
- 23 compliance.
- 24 Q. Also highlighted in the section I've just read are
- 25 concerns about the dependence on Escher as a small

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- 1 operational problems, and as such was cause for Pathway
- 2 to be excluded from the [Invitation to Tender].
- 3 Particular concerns were expressed about the card
 - technology with shortcomings in the associated
- 5 management of fraud and about the dependence on Escher
- 6 as a small company subcontracted to Pathway."
 - Who was Tony Johnson?
- 8 A. He was in the -- I can't remember. I was thinking about 9 this the other day. I can't remember which organisation
- 10 he came from but he was part of the demonstrator team
- 11 within the assessment team, the one run by Andrew Stott.
- 12 Q. So:
- 13 "[Mr Johnson] explained that these issues had 14 indeed been given much consideration by the Demonstrator
- 15 team. It had concluded that the Pathway solution was
- 16 not fundamentally flawed and that from a strictly
- 17 technical view point the hurdle had been cleared."
- 18 A. Yes.

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- 19 "In its overall decision, the Evaluation Board might
- 20 wish to take into account the cumulative effect of any
- 21 contractual issues with those from the requirements 22 area."
 - So not fundamentally flawed, that's a phrase that
- 24 we heard yesterday as well. That's not a ringing
- 25 endorsement of the system, is it?
- 1 company --
- 2 A. Yes.
- 3 Q. -- and also concerns about the card technology at that
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- 5 A. Yes. The card technology was I read -- forgive me if
- 6 I've got his name wrong -- Mr Cipione's technical --
- 7 I was given access to his witness statement a couple of
- days ago. You have to remember what the technology was 8
- 9 like at that point. You know, it was a very different
- 10 world then. So ICL was relying on magnetic stripe
- 11 technology for this.
- 13 from them, which was a card that included an integrated 14 circuit, known these days more as a smartcard and, at

We looked at and considered something that came up

- 15 that time in this country, that was very new technology,
- 16 more expensive, quite risky of itself, gave Benefits
- 17 Agency some concerns about the security aspects
- 18 associated with having those cards for benefit
- 19 encashment. So we decided that would be more risky.
- As for the dependence on Escher, yes, I understand 20 21 that as well. We knew that they had a proprietary bit 22 of software called Riposte and it hadn't been proven at 23 scale because the demonstrator was, I think, an office
- 24 in Ireland, basically, if I remember rightly.
 - But then --

- Q. I think it may have been in the United States. 1
- 2 A. Okay, I thought they went to see something that they 3 trialled in An Post but I may misremember, forgive me.
- 4 Q. No, no, I think you may be right.
- 5 A. I think they are an American company, I think.
- 6 Q. Absolutely.
- 7 A. We knew that risk and we weren't shy about telling ICL
- 8 Pathway about that risk and they would have to address
- 9 it if they were going to go forward and, hence, why we
- 10 put the mitigating stuff around the risk later on.
- Can we look at 2.10, so that's over the page. Derek 11
- 12 Selwood: who is Derek Selwood, sorry? Are you able to
- 13 assist?

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- A. He's, again, part of the assessment team. 14
- 15 Q. "Derek Selwood confirmed that risks and issues against
- 16 service providers would be taken into account in the
- 17 evaluation and selection process. The risks against
- 18 Pathway would incur a substantial cost penalty given
- 19 their number and severity. The issues identified during
- 20 the Demonstrator would affect the Value Factor
- 21 assessment, and it would be for the Evaluation Board to
- 22 give due weight to that in reaching its decision."
 - Now, sometimes a proposal might just make the cut but everybody in the room knows that, ultimately, the penalties will mean that it's ruled out. How did you

- I think this was about when and where EPOS would be down the track, in terms of its releases. As I said, we put in the requirements that it had to be -- the solution had to be able to replicate existing processes but we knew that it would need to migrate to better automated processes later on. We were trying to give priority to the DSS service, the benefit encashment service.
- 9 Q. Absolutely. That's the very point that I make, that at 10 that stage the non-Benefits Agency part was very much in 11 its early thinking when it comes to something like --
- 12 A. I think we'd fleshed it out but we also realised that it
- 13 might change over time, depending on what other clients
- 14 might want to be taken on, for example. There were
- 15 competitive pressures from competitors, which the
- 16 Federation of SubPostmasters weren't slow to tell us
- 17 about, from people who were -- later on, you've seen it
- 18 in other documents, were putting out -- a competitor was
- 19 putting out an automated payment terminal for bill
- 20 payments, which the subpostmasters were waiting for
- 21 Horizon to do.
- 22 Q. But EPOS itself was pretty fundamental to the 23 non-Benefits Agency part of Horizon?
- 24 Yes, and the join-up with the back office systems.
- 25 It seems that in early 1996, at least, it was only very

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- 1 feel at that time? Did you have any feelings about
- 2 Pathway?

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- 3 A. I knew there were some risks with it, as there were with
 - others. It was very difficult, really, at that time, to
- 5 go out and say, "Oh, look, here's this system somewhere
- 6 else that's been done before", because there was nothing
- 7 like it and there was certainly nothing like it done
- 8 under a private finance initiative. So we were all,
- 9 I think it's fair to say, learning because you couldn't
- 10 say -- IBM couldn't show us -- or Cardlink couldn't show
- 11 us "Here's something we've done extensively like this in
- 12 the States and also transferred the risk of a large part
- 13 of fraud at the same time".

So you had to do that but -- I don't think it was with reluctance that we chose them. We were looking to try to secure an automation provider for both us and for the Government.

- 18 While we're on this document, can we just look at 19 paragraph 2.12 below.
- 20 A. Yes.
- 21 Q. I don't need to read out the paragraph there but it
- 22 suggests there was some confusion over the requirements
 - for EPOS at that stage. Do you remember that?
- 24 A. I'm trying to remember, sorry. I'm just reading the
- 25 material. (Pause)

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- 1 much in its early stages and there was, according to
- 2 this minute, some confusion over what was required. Do
- 3 you agree with that?
- 4 A. I don't remember it, is the truth, but that's what it 5
 - says here so I take it as read.
- 6 Q. Can we move on to a board paper. It's POL00031237. In
- 7 fact, this document starts as a board paper but can we
- 8 go to page 9.
- A. Can you just tell me what date that is, please? 9
- The document on page 9 will assist, actually. 10 Q.
- 11 Thank you. Oh, yes I remember this now. Thank you.
- 12 Q. I'm just looking for the date. The date of the --
- 13 Α. No, I understand. This (unclear: simultaneous speakers)
- 14 the Evaluation Board more or less immediately while --
- 15 once the recommendation had been made and mandates were
- 16 being sought.
- 17 Q. So this is a minute from Bob Peaple to the Project
- 18 Steering Committee?
- Yes. Yes, we knew it as the Joint Steering Committee, 19
- 20 so I'm not guite sure about that but fine, okay.
- 21 Q. Paragraph 1 sets out the "Purpose". So:
- 22 "The purpose of this minute is to inform you of 23 the substance of the meeting of the Evaluation Board 24 which I chaired yesterday to consider the report of the
- 25 evaluation team on the re-tenders submitted by Tom, Dick

and Harry." 1

2 We went over this yesterday with Mr Roberts. 3 I think you heard Mr Roberts' evidence?

- 4 A. Some of it, not all of it.
- 5 Q. So Harry was Cardlink, Tom was IBM and Dick was Pathway.
- 6 Can we look at paragraph 10, please.
- A. Peter Mathison is the chief executive of the Benefits 7
- 8 Agency, by the way, he's not a Post Office person.
- 9 Q. Thank you. I don't need to read paragraph 10 but
- 10 essentially there were some wrinkles and they needed to
- 11 issue an invitation to re-tender on 16 April; do you
- 12 remember that?
- 13 A. I can remember there was some iteration. I don't
- 14 remember the detail I'm afraid.
- That's fine. Can we look at paragraph 13, which is over 15 Q.
- 16 the page and could we focus in on that paragraph,
- 17 please.

That addresses the technical aspects and, as you said earlier, on a technical level, all three satisfied the minimum levels; is that right?

21 A. Yes.

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- 22 Can we look at paragraph 16, that's over the page. It
- 23 was ICL that was closest to the risk transfer sought; do
- 24 you remember that?
- 25 A. ICL, as far as I can remember, were the only ones that
- 1 by a DSS person to give the client reassurance and
- 2 because they had skills, supplementing that with
- 3 external contractors who had technical skills where
- 4 necessary and then create -- I don't know what -- BA and
- 5 DSS had their own project team, I think, also because
- 6 I used to meet my equivalent, as it were, on what became
- 7 the PDA board, but we also set up teams within Post
 - Office in parallel to check what the PDA was doing and
- 9 if there were any commercial or contractual issues. 10

I say that about the commercial contractual issues because, clearly, the contract hadn't been let then and there was still this to come and then we had to have -we had to finalise our agreements with Benefits Agency on the back of that because that was a back-to-back arrangement. But we also had to cope with the nature of the private finance initiative in that, in what

- 17 proactive management meant.
- Q. If you are looking for who is responsible for taking 18
- 19 forward that proactive management stance, who was that
- 20 then? Was that the programme delivery authority or was
- 21 it a particular individual?
- 22 A. Well, the programme delivery authority on behalf of the
- 23 two sponsors, and that reported to a Project Steering
- 24 Committee, confusingly here, that's why I differentiated
- before, which consisted of the chief executive of ICL, 25

- 1 met that hurdle. I think Cardlink was eliminated on
- 2 other factors and then IBM were only prepared to take
- 3 risk at a pound for pound, and I think -- I may have
- 4 these numbers wrong, so forgive me, but it will be right
- 5 in the order of magnitude. I think Pathway were
- 6 prepared to put up about 200 million of risk transfer.
- 7 Q. You're absolutely right. If we go to paragraph 30 to 32 8 on page 15, please. Would it be possible to highlight
- 9 this? Thank you very much.

Essentially, Pathway (Dick) was closest to what sponsors had sought to obtain, particularly in terms of the risk transfer; is that right?

- 13 A. Sorry, that was a question? Yes, yes, it was. Sorry.
- 14 Q. Paragraph 33:

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"The Board recognised that an award to Dick would imply a need for a proactive management stance by sponsors."

18 What did you understand by that?

- 19 Well, any set of risks needs managing and it means that 20 both sponsors had the need to put forward a suitable
- 21 method of managing those risks. The way we decided to
- 22 do that was, as I said yesterday, to create this
- 23 programme delivery authority, jointly staffed by BA and 24
- POCL people in the same building, working together --
- 25 which was an interesting cultural dynamic -- headed up
- 1 the managing director of POCL, and the chief executive,
- 2 I think, of the Benefits Agency being supplied with
- 3 information. So if there were issues to resolve, that
- 4 programme steering committee was meant to resolve them.
- 5 Q. So there are lots of committees.
- 6 A. There are

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- 7 We've heard about lots of committees. Who within the
 - Post Office would have been responsible for taking
- 9 forward the proactive management stance?
- A. Well, the managing director essentially would have been 10
- 11 mandated by the board. He delegated quite a lot of that
- 12 to me to do things. He would have also taken
- 13 a proactive stance, as I did, with the person running
- 14 the programme delivery authority.
- 15 So that's Stuart Sweetman as managing director --
- 16 He was by then, yes, I think. Α.
- 17 Q. -- yourself, and then somebody within --
- 18 A. Peter Crahan was the programme director, having taken
- 19 over from Andrew Stott, I can't remember the exact date.
- 20 He was another DSS person. George McCorkell in the
- 21 Benefits Agency, and the PDA board was chaired by --
- 22 ably, I may say -- Alec Wylie, who was the chief
- 23 executive of Social Security Agency for Northern
- 24
- 25 Q. Can we go back to the document that we were just on but

look at page 1, which is the note for the board. Paragraph 11 on the second page, I won't read it but it sets out the financial evaluation -- 11 and below -- and then can we go to the next page, and paragraph 14 is the "Non-financial evaluation". One of the headings there is "non-financial characteristics" and it says: "this reviewed suppliers' performance against a number of characteristics, including customer 10 acceptability, reliability and support, managing 11 capability, etc. All three suppliers exceeded the 12 acceptable level with the differences between them not 13 significant for the purpose of discrimination." 14 I think that's consistent with what you told us 15 earlier about the three? 16 Α. Yes. 17 Q. There isn't mention there, at least, of concerns about, for example, the dependence on Escher or the card 18 19 technology issue? 20 A. No, hadn't they been mentioned earlier or in the note? 21 Q. In fact, it mentions it slightly further down, so 22 paragraph 15 that we can see there, "The Programme 23 Evaluation Board recommended Pathway", and that was 24 endorsed by the Joint Steering Committee. 25 Then it's paragraph 18, I think, that is the part responsibility for some of the technical assurance function? A. We would have placed people from within the Post Office IT function either from within Post Office Counters or from group IT into the PDA and, at the same time, they would have been assuring the board themselves through the group IT director or to whom he reported at board level, executive board level that --MR BLAKE: Can I just pause you there? 10 I am being told that the transcript has stopped. We may need to pause for a minute or two just while that 11 12 is rectified. 13 Perhaps we can take a short break. I know it's 14 very early already but, seeing as this might take a few 15 minutes, that could be our mid-morning break because we 16 have a lot to do today. 17 SIR WYN WILLIAMS: Whatever suits best, Mr Blake. MR BLAKE: Can we have a ten-minute break now? 18 SIR WYN WILLIAMS: Yes. 19 20 MR BLAKE: Thank you very much. 21 (10.32 am) 22 (A short break)

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MR BLAKE: Thank you, Chair, we can see you now.

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I won't go back to that document but I think the

1 of this particular note for the board that addresses the 2 other technical risks in a little bit more detail. 3 Could we have a look at paragraph 18? 4 A. Yes, I see, okay. 5 Q. "Some technical risks were identified with all 6 suppliers, and in some areas, Dick was considered to 7 have higher technical risks that Tom and Harry. However 8 these risks are manageable through; 9 "a strong technical assurance function, with 10 support from the Post Office IT Directorate, 11 "rigorous testing at development, trial and 12 roll-out stages, 13 "ensuring supplier contingency plans, 14 "a proactive technical management plan." 15 Is that the proactive management stance that we 16 talked about earlier that Bob Peaple was referring to? 17 A. Essentially. I think I just fleshed it out a little bit 18 more in what we actually did, rather than what we 19 thought was needed to do, as it were, and it also, 20 depended on the strength of the people we both put in to 21 that programme delivery authority when we staffed it. 22 But I think for the last, certainly, points 2 and 23 3, I think that's evidenced in all the bundles I've 24 read, so far. 25 Q. So the Post Office IT Directorate were going to take 1 bottom line, from what we just heard this morning is

2 that Pathway got through the process but it was very 3 clear that they needed close management; is that a fair 4 summary? 5 A. As far as the -- as within the remit of the PFI and 6 I think what became clear later on and there are 7 documents in the bundle that their idea of what PFI was

8 slightly different to what the sponsors was. I think there's a letter from Keith Todd later on in March '98 9 10 to Peter Mathison, chief executive of Benefits Agency, that spells out what they believed PFI meant and the 11 12 level of unnecessary interference, therefore.

13 Q. Can you summarise that very briefly then. Was it your 14 position that you could have more involvement and their 15 position that you shouldn't have the level of 16 involvement that you were seeking?

A. Yes. Yes, if you want to summarise that briefly, "yes" 17 18 is the right answer. I think it was really around the 19 extent to which they could, under the PFI -- private

20 sector are innovative and can bring their skills to the 21 party -- could take the business processes and we would 22 have to rely on the outputs rather than the details of

23 the design architecture underneath it.

24 Q. Can I just take you to your witness statement. It's 25 WITN04030100 and it's page 16 that I'd like to look at?

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- A. This is my witness statement?
- 2 **Q.** Yes.

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- 3 A. What paragraph?
- 4 Q. It's paragraph 47. You say there:

"Some post offices were not easily suitable for IT infrastructure, as they did not have the necessary space or equipment. Moreover, Pathway underestimated the amount of new software development needed from its subcontractors, eg Escher. A further issue was that the BA/DSS [CAPS] which was to feed data to Pathway's card systems, was not ready ..."

That sounds very much like the problems that were raised at the Evaluation Board pre-Invitation to Tender that we saw first thing this morning, don't they?

- 15 A. Some of them. One of the three but not the other two.
- 16 Q. There's the issue with Escher and also the card17 system -- concerns about the card system.
- 18 A. No, I don't think that says -- I'm sorry, Mr Blake,
 19 I don't think that says concerns about the --
- 20 Q. It's the next page, sorry.
- 21 A. Ah yes, I see. Thank you. Sorry.
- 22 Q. That paragraph begins by talking about the
- 23 infrastructure. Keith Todd may, in due course, say that
- 24 Post Office couldn't reasonably have believed that their
- 25 premises were fit for automation and that ICL weren't

I think that's probably why, when we first realised we wouldn't be able to achieve post contract what we set out to, there was something called a no-fault re-plan because the other thing that was mentioned in there -- I don't know if you're going to ask me about that -- was the DSS issue.

- Q. Yes, I'll come to the no-fault re-plan shortly. You
 also highlight in your statement that Pathway had
 underestimated the training time required.
- 10 A. That's true.
- 11 Q. You said, in terms of infrastructure, their
 12 underestimation may have been reasonable. Was it
 13 reasonable in respect of training time?
- A. We thought they should have known that it would take -as Mr Cipione said, we were acquiring a system not
 a piece of software and that system is about people and
 the human interface with that. That was always at the
 heart of our business, unlikely as it may sound now.

But the training that they set out, which they did -- which they were contracted for, for part of that system, which they subcontracted to a company called Peritas, from memory, probably wasn't as extensive enough and, certainly, we pushed back hard at that once we had that pointed out to us, engaging with the Federation and with subpostmasters and -- et cetera.

given a proper opportunity to inspect. Would you agree with that?

A. I said it was a learning process and, certainly, one of the things we knew, but we learnt more systematically, if I can use that word, was that of our 19,600 post offices they're not a heterogeneous set. You know, you had Crown offices with 20 counter positions and a front room in the Orkneys. I think what Pathway underestimated, reasonably, was the amount of the network that wasn't covered by ISDN. For those of a certain age, that's a sort of predecessor to broadband, I suppose, on which their system relied for messaging and, therefore -- and typically in the smallest offices, of course, or in the most rural ones where BT, at that time, or Energis hadn't done.

So they didn't know that until they surveyed and we wouldn't have been able to tell them that in this statement of service requirement and, of course, the ergonomics as well about counter space and, hence, why we always insisted that both customer acceptability and how long transactions would take -- in case it affected our quality of service, queueing time, for example, in bigger offices, and user acceptability, in terms of agents or staff being able to use this, both physically and in terms of software -- were always included.

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Q. Is that something that thought was given to during the
 earlier stages: the evaluation stage, the Invitation to
 Tender stage?

4 A. I think -- did we give it enough thought? That's a good 5 question. Certainly, they had to demonstrate 6 capability. You know, it wasn't like going to 7 a Microsoft and saying "I'll have that computer". It 8 was buying a whole system with all that went with it, 9 including putting it in because we were an unautomated 10 business of 19,600 offices with 70,000 people involved 11 and it doesn't take a genius to work out that that 12 culture change is going to happen overnight without 13 professional training.

I've read other documents later on, after my time, when roll-out began, where I've only seen those since you've sent me -- the Inquiry sent me the bundles as I wouldn't have been there -- I've seen that, even in late '99, one of our senior managers was writing to Pathway saying "The training is still inadequate".

- Q. Moving to February '97 to spring '98, as a member of the
 PDA board, you received testing reports and something
 called technical concurrencies. Can you briefly
 describe what technical concurrencies were?
- A. Can you show me had -- they mean different things at
 different contexts, that's all.

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- Q. I only need a very brief explanation. 1
- 2 A. Technical concurrencies meant is this stuff fit for
- 3 purpose and is it working as we think it should or it is
- 4 likely to work as we think it should and is it capable
- 5 of working as we think it should? Certainly, as I've
- 6 described before, the Post Office Board was relying on
- 7 technical concurrence from our own people, from the
- 8 group IT people downwards, in order to assure it's
- 9 approval of the business case.
- 10 Q. You, explained in your statement at paragraph 54 and 55
- 11 that there were delays in spring '97 and into 1998. One
- 12 of those reasons was an underestimation by Pathway of
- 13 the effort and time needed to develop the services and
- 14 the other was an issue with Escher.
- 15 A. Yes.

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- 16 Q. The Escher point again, something that we've heard a lot
- 17 about this morning, mentioned that pre-ITT stage.
- 18 A. Yes. It becomes a running sore is the truth. I know
- 19 there were -- it wasn't like ICL were ignoring it. You
- 20 know, they were trying to fix it and they were putting
- 21 more and more people, technical people, onto it.
 - I think the National Audit Office report says this as well, as well as PA, that ICL thought there'd be more
- 24 systems integration than systems development involved.
- 25 You know, they thought they could take pieces of the

- You can test some things, model office testing and end testing, as it's called, or user acceptability testing, all three of those, but until you actually put it in action in a safe environment, if I can put it that way, so you can tell with real customers and real agents using it, you need to understand what the result of that
- 8 Q. You talk in your statement -- it's paragraph 57 -- about 9 the causes of delay and roll-out being the same as the
- 10 causes of the no-fault re-plan.
- A. Yes. 11
- Very briefly, what were those causes, so far as you saw 12 Q. 13
- 14 A. Inability to demonstrate to us completely -- to the Post 15 Office, that it was able to work well in offices before 16 rolling it out, an inability, from the DSS point of 17 view, to securely do the benefit encashment service as

Two other points, just in support. Complexities around the installation of the network and the ergonomics that I mentioned earlier but ICL were more aware of that by then, so by the time after the '96 re-fault plan, when the new master plan was -- there's a document that describes it in March '97, which was done for all parties as a re-plan, and then there was

far as they were concerned. That was their end testing.

jigsaw and slot them in but when they tried to slot them

- 2 in and then tried to scale them up, it needed systems
- 3 development as well as integration skills, particularly
- 4 around complex business rules like the DSS.
- Q. In terms of Pathway's underestimation of the effort and 5
- 6 time that was needed, was this proactive management
- 7 stance implemented at that stage? Do you think that ICL
- 8 were being effectively managed?
- 9 A. I think we were scrutinising them and I think if we
- 10 hadn't have done we would have been tempted to say,
- 11 "Okay, that's all right, go ahead then" and we never did
- 12 that. Personally -- and you have got evidence in the
- 13 bundles, I would never compromise quality for speed, and
- 14 I think I can -- we can demonstrate that by the number
- 15 of replans, both in terms of roll-out to offices and to
- 16 what was in the various releases that there were
- 17 following the Benefits Agency one, where we kept
- 18 staggering them and simplifying them to give it its best
- 19 chance.

But we wanted to try to fix before rolling out and that was why the approach was taken about an initial Go Live of one office and then of ten offices and then a 200-type roll-out before any acceptance of the system or roll-out, in order to be able to test because some of

the things you can't test unless it operates.

disappointment after that because ICL failed to deliver again to time.

But there was also the DSS issue of whether their

- 4 own systems were fit for purpose and had been
- 5 progressing as quickly as ICL believed to feed the
- 6 system. I think Keith Todd, in a letter, called -- said
- 7 to Peter Mathison said that he believed DSS had
- 8 "misrepresented" the state of the CAP systems.
- 9 Q. You talk about disappointment. I'm going to move to the
- 10 summer of 1997. Can we look at POL00039669. Now, this
- 11 is a new document, in the sense that it has only very
- 12 recently been shown to you, so if you need more time to
- 13 look at this document, please do let me know.
- 14 Can I have a look? It hasn't come up on the screen.
- 15 Q. You are going to need more time than that!
- 16 It should be familiar now and it's only one 17 sentence that I'd like to take you to.
- 18 You gave me this at 2.00 yesterday. Α.
- 19 Q. Indeed.
- 20 Sir, I haven't fully reflected on it, I have to tell
- 21 you, Chair, I'm sorry about that, but I read it
- 22 overnight.
- 23 Q. It's the part just below "On Pathway" that I wanted to
- 24 draw your attention to. This is a letter to you from
- 25 Stuart Sweetman.

- 1 Α. Yes, it's an internal memo because I was going on 2 holiday, yes.
- 3 Q. It says:

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"The technical release slippage is a cause of major concern for the [Benefits Agency], not so much for its direct impact but because it is a 'very poor' signal of ICL's capability, so soon after a re-plan."

Am I right to say it sounds as though you are quite concerned by that stage?

- 10 A. I'm concerned and certainly DSS are. I think this is 11 the time at which we asked -- I think you will see in 12 Peter Copping, later on today -- we asked PA to come in 13 and do an independent review of where we were to see --14 in mid-'97, to check because, you know, one slippage on 15 a no-fault re-plan, soon after contract letting, as we 16 are all learning is one thing but then for ICL not to be 17 able to do what they said they would do at that point 18 three months later is another.
- 19 Q. Why would you raise it with Stuart Sweetman?
- 20 A. Because Stuart needed to know because he was part of the 21 programme steering committee. You know, I said earlier 22 that major issues would have had to be resolved and 23 I would have always kept the managing director, to whom
- 24 I was a direct report, appraised of the situation
- 25 because he may well have been dealing with other

1 the work of the subpostmaster.

- 2 A. Yes, and I'm pleased that we were doing the work to try 3 to assure that and absolutely check it out.
- 4 Q. Were you concerned about it at that stage?
- 5 A. I was concerned -- I would have been concerned about all 6 aspects of the programme that hadn't been running to 7 time.
- 8 Q. Can we go to page 3 --
- 9 A. I think in paragraph 2 above it shows you that we were 10 prepared to move some -- we weren't prepared, sorry, to 11 accept some of the planning -- squeezing in of new 12 functionality without it being properly tested first.
- 13 Q. Paragraph 3, the first bullet point, it says:

"Assuring that the new Accounting, Settlement and Reconciliation end-to-end process works. This is a POCL 'must have' and yet is not clear how POCL is going to know before the go-ahead is given that the new process will work."

19 Again, that must have been quite a concern at that 20 stage.

- 21 It was a concern and if you note the timing of this, 22 which is --
- 23 Q. It's 6 May 1997.

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24 If you note the timing of this, there was a PDA report 25 which I thought was -- sorry a PA report, which

1 stakeholders like politicians, ministers and people like 2 John Roberts, actually, as well.

- 3 Q. I'm going to take you to one more document of the same 4 period. This is 6 May, so a few days later. It's 5 POL00039668. I apologise, this is, again, another one 6 of those documents that you have only recently seen.
- 7 It's not on my screen, sorry, Mr Blake. Ah yes.
- 8 It's from you to Min Burdett. Who's Min Burdett?
- A. Min Burdett is someone within the technical assurance 10 team. She's a technician working to Mena Rego -- you 11 see Mena there and Mena was direct report to me, not as 12 part of the PDA but within Post Office Counters. Mena 13 had obviously asked her to have a look at the latest PDA 14 documents that Pathway had put forward as part of their 15 proposal to re-plan.
- 16 Q. Can we look at the penultimate paragraph on that page, 17 please. It says there:

"The main concern that POCL has is that it is not 18 19 clear whether the right tests are in place (either as 20 part of DIT or in the subsequent Model Office)to ensure 21 the integrity of the new Benefit accounting, settlement 22 and reconciliation process."

- 23 A. Yes.
- Q. Settlement and reconciliation process, obviously, we 24 25 know is quite important, quite fundamental, in terms of
- 1 I thought was fair game, but one of the documents you 2 gave me yesterday showed my reaction to a draft which 3 said it had some gaps. But it was fair game for much of 4 it. Then it also was about the time -- I know you 5 questioned -- I saw that you questioned John Roberts 6 vesterday about the lessons learnt exercise he had 7 asked, which was July, I think, so two months after 8 this, and, you know, I gave him that, as he called it, 9 I think, a warts and all.
- 10 Q. Absolutely. Shall we turn to that? That's POL00028953.
- We haven't scripted this, have we? So that's good. 11
- 12 **Q.** This is your covering letter.

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- 13 A. This covering letter to my colleagues on the Counter 14 Executive Committee because it was important that they 15 knew about it because it involved actions across the 16 team
- 17 Q. Can we look at page 7, please. Can we look at the 18 left-hand side of page 7.

Sorry, it's the page before that. Thank you. 19 20 Perfect.

> This is a passage that I took John Roberts to yesterday, "there is a need to review enabling organisations", and it says further down there concerns about the end-to-end.

> > No, sorry, over the page, sorry. Sorry, it's the 32

- page before then. It's internal page 5. It's certainly 1
- 2 page 7 of my document.

simply like that.

- 3 A. Is this the -- what's the "Key Improvement Lessons" it's 4 under --
- 5 "We need a better idea of connections to our other new Q. 6 systems", I think this is something you spoke about 7 earlier.
- 8 A. Yes.
- 9 Q. Is the concern that's being raised there that there 10 weren't proper systems in place for POCL to understand
- why Horizon might not be working properly? 11 12 I think that what became clear in this candid report A. 13 from me was that I said it's a learning exercise for us 14 in becoming an automated organisation. I think I say 15 that somewhere in here, and one of those things was that 16 we had a number of projects in train that weren't to do 17 with Horizon, either existing systems or back office 18 systems, that were going through their own change and 19 what we didn't have in one place was something to join 20 those all up and plug Horizon into it, if I can put it 21

So the -- sadly, I can see that most of the actions fall to me.

- 24 Q. Absolutely. Can we look at the top document that's 25 shown on screen and it's the bottom two bullet points on
- 1 Now, your name is on the right-hand side.
- 2 Α. Yes.

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- 3 Q. Does that mean that you were responsible for taking 4 those forward?
- 5 A. I was responsible at -- you see it says "Paul (ATSG)"?
- 6 Q. Yes.

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- 7 Α. That's the automation transformation steering group,
 - another fantastic name. I think it became known as
- 9 harnessing technology in post offices later on but it
- 10 was -- basically I was asked by Stuart to set that up
- 11 and bring together the project managers of these various
- 12 technical projects, to be able to talk to each other and
- 13 create a milestoned plan that ensured they joined up.
- 14 I mean, at this time we were in the early stages of
- 15 year 2000, for example.
- Q. So as things went forward, who would have been taking 16 17 that forward?
- A. After I'd left in early '99, that would have fallen 18
- within the remit, I imagine -- I can't be certain about 19
- 20 this, you'd need to ask -- of Dave Miller, I would have
- thought. 21
- 22 Q. Can we --
- 23 Dave Smith was the programme manager, the guy who 24 apparently got up that interesting slide yesterday.
- 25 Can we go on one page after the bottom page here. So Q. 35

1 the right-hand side.

- 2 A. Yes.
- 3 Q. "end-to-end testing procedures will need to be transferred from the PDA, and supplemented as release 4 planning migrates back to POCL after the system is 5 6 accepted

7 "a process for live trial acceptance is being 8 devised to ensure collective ownership across POCL 9 functions."

10 So that's your name on the right-hand side.

- A. Yes. I mean, it is also "after the system is accepted" 11 on the penultimate point which, of course, it hadn't 12 13 been and wasn't until late '99.
- 14 Q. Is that penultimate point saying that, once the PDA has 15 finished its work, that end-to-end testing will need to 16 be assured at the Post Office end?
- 17 A. Yes, for the Post Office systems, not for the DSS 18 systems --
- 19 Q. Yes.
- 20 A. -- which is the other part of the end-to-end for some 21 services, obviously.
- 22 The final bullet point, live trial acceptance, the 23 processes were going to be Post Office processes.
- 24 A. Yes, and, as it says there, "to ensure collective 25 ownership across POCL functions".

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1 it's internal 7 but it's my page 9 and we have there, on 2 the left-hand corner -- this is again something I raised 3 with Mr Roberts -- robustness is being raised as 4 an issue there.

On the right-hand side:

"Collective nerve needed to ensure no compromised on quality for sake of speed and to retain programme focus."

9 That's something that you have told us about 10 already today.

11 Δ Yes.

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- 12 Was there some pressure then? Why would this need to be 13
- 14 Α. Because I think -- remember I'm talking both to -- this 15 is a report, essentially, for the John Roberts Counter 16 Automation Steering Group and I've copied it to my
- 17 Counter Executive Committee colleagues and, therefore,
- 18 all the main players within the Post Office or within
- 19 Post Office Counters are recipients of this and I just
- 20 wanted us to be clear between us that we remained
- 21 committed to not being expedient for the sake of speed,
- 22 given the delays.
- 23 Were there some who just wanted it to happen quickly? Q.
- 24 No, I don't think so. Not within the Post Office, no.
- 25 But in managing the disappointment of the slippages

within Post Office and Post Office Counters, there were other stakeholders to manage as well, including Government ministers who'd have been shown timetables before. You referred me yesterday to the Benefits Agency POCL memorandum of understanding, which pre-dated the awarding of the contract and, within that, there was an ambition to have completed the roll-out, as far as DSS were concerned, by the end of '99 and we were nowhere near that **Q.** So were the external pressures to speed up? A. Or to take a different approach. I mean, I think I said

A. Or to take a different approach. I mean, I think I said
elsewhere, and it may be at the bottom, I can't
remember, at the bottom of this document.

14 Q. Perhaps we can look at internal page 8. It's page 10here.

A. "DSS -- political issues", and as my note to Stuart --as I was flying off to Germany that day -- said, after I'd met George McCorkell for dinner the night, my Benefit Agency equivalent, I think the slippage after the re-plan had dented confidence within DSS, and you have to -- you asked me about our relationship with the Benefits Agency yesterday. Probably more DSS than BA, not quite the same thing now. Different culture than us and much more command and control, much less open.

You can see from the style of this document this 37

Q. During that summer there was still some significant technical problems. I'm going to take you to a document POL00028311. That's a programme delivery authority board meeting, 21 August 1997. Can we go to page 4. That's paragraph 2.1.4.6. It says there in the third sentence:

"POCL also had problems with testing especially Electronic Point of Sale System ... Pathway reported that their testing strategy was under review and agreed to pay particular attention to EPOSS."

A. Good. I notice it is Mr Coombs direction and Mr Coombs
 was someone that Pathway brought in to strengthen their
 technical team. He was the ICL technical director at
 the time and I think he was parachuted in to Pathway.

Q. Can we go over the page to paragraph 2.3. There you highlight that more emphasis was being placed on live trial and quality rather than speed. So that's again the very point that you made in the earlier document.
Again, there seems to be a looming pressure coming from somewhere for speed. Would you agree with that?

somewhere for speed. Would you agree with that?

A. Not from us. I mean, you know, we had what we thought were a set of committed timetables after a re-plan in

March '97 and they were slipping. What do you do about that, is the question, you know, and so we had another re-plan and we questioned severely from the documents,

is a very open document. It underpins our -- we had something called Business Excellence, Total Quality culture where no denial was a characteristic and putting the customer first was a characteristic at that time. DSS wouldn't have thought like that.

They always, I think, had the ACT option in the background and their systems, which not me but the NAO said weren't ready for purpose at the beginning of the -- were getting more fit for purpose.

Q. The threat of termination that's mentioned on that
 document, though, that must have had some impact on
 getting the job done quickly?

A. Well, clearly we agreed. There's documents that we
agreed with the Benefits Agency through the programme
delivery authority and its lawyers to put a breach
notice in November '97, I think, from memory, so after
this, but also committed to keep working on the
programme while that was put forward.

You heard John yesterday say we had a difference of opinion about whether to follow that up later on with a cure notice, a 13-week cure notice. There will be lawyers here that know better than me what a cure notice is, I'm afraid, but I think it's essentially putting them on notice that, unless they didn't get -- fund this in 13 weeks, there would be termination.

some of which you've just seen, about whether Pathway's proposals to catch up in terms of release software were really credible. We wouldn't have agreed to something that was intrinsically risky technically, as far as we were concerned, before it was bottomed out.

DSS, as I said, had promised their business case, as I understood it, belatedly, from documents I've seen and from the NAO report to remind myself -- had predicated to the Treasury something like 15 million a month on fraud savings, as the basis of their business case, in order to -- once it had been rolled out and once it was working. So, clearly, they had -- I mean, the delays were hurting every party financially.

There was no winner here. ICL weren't getting paid because the PFI structures. We were having our competitive position damaged. We were disappointing subpostmasters and our staff whom we said "This is coming".

But so there wasn't, you know, severe pressure to get this done but we had to, as I say, hold our collective nerve to ensure that what we put out was good enough.

Q. But there's document after document saying "We need to emphasise quality rather than speed", and, I just wondered, somebody must have been asking for speed

1 rather than quality?

2 A. As I said, I'm trying, to be honest, really honest and 3 candid and to the best of my recollection. There was 4 undoubtedly pressure on Benefits Agency from DSS and 5 I would imagine the Treasury. I don't know I'm 6 speculating on that. They were pretty close, DSS and 7 Treasury. They were a big-spending department so they

> You know, they would have been saying, "What's going on here? Why can't we do ACT instead?"

- You mention the PA Consulting report and that was in 11 12 October 1997. I'm going to spend a little bit of time 13 on that.
- A. I thought it was a bit earlier than that, I'm sorry. 14
- The report itself was October 1997 and that's actually 15 16 one of the questions that I'm going to begin with which 17 is did you input into the report before it was
- 18 published?

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- 19 A. I did. because Peter came round and saw most parties 20 from within the -- because he was commissioned by the 21 PDA from Alec Wylie, so all parties involved. I think 22 you reminded me, actually, from the document I saw last
- 23 night -- thank you -- about my initial reaction to it
- 24 was that one of my queries was I don't think he talked 25 to enough people within Post Office Counters to get
- 1 A. There you go.
- 2 Q. So if we look at that document, it's the last page of 3 that document and it's a letter from you to Peter 4 Copping.
- 5 A. Yes.
- 6 Q. This is -- it seems like an important point. So you're 7 saying there --
- 8 Α. What date is this please, Mr Blake?
- 9 Q. It's 8 September 1997 so shortly before publication. Publication was in October. 10
- A. I see. Thank you. 11
- 12 "Two points do occur: first, on the basic technical question of whether there's a basic ICL Pathway design 13
- 14 flaw or not ... combined with the sheer scale of what
- 15 we're trying to do, makes the programme inherently
- 16 unstable. The report is silent on this explicitly at
- 17 the moment, though it implies the design is feasible.
- 18 I wonder if people who worked on the initial technical
- 19 evaluation (including, if I recall correctly, a PA
- 20 consultant) could help [me] here?"

21 So this seems to be you drilling down on precisely 22 the issue that we were addressing yesterday, that 23 because you were focusing on "fundamentally flawed" --

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24 A. We wanted to know because, as I said, we had 25 a culture -- I don't know what it's like today in Post

- 1 a fully rounded view on people like who were involved in
- 2 the automation steering or the finance people, although
- 3 we asked him to do it. But you'd ask Peter about that
- 4 yourself.
- 5 Q. You said at paragraph 63 of your witness statement that
- 6 PA Consulting report of October 1997 found no
- 7 fundamental technical issues with the system. That
- 8 sounds a little bit like the comment we heard yesterday,
- 9 "not fundamentally flawed". Did you have lesser
- 10 concerns?
- A. Well, it's a load of lessons that were emerging and 11
- 12 I tried to dispose in that July report for all parties.
- 13 You know, I could only take -- I could observe what was
- 14 happening with other people and give my opinion on it.
- 15 I could only action what I thought was necessary within
- 16 Post Office or recommend action.
- 17 Q. Can we look at POL00090015.
- A. But you are right that we did rely on quite -- that it 18
- 19 was -- it could work. It wasn't technically
- 20 intrinsically flawed.
- 21 Q. Absolutely. This is precisely a document that I'm going
- 22 to take you to. Again this is one of those new
- 23 documents --
- 24 A. This is the one I was referring to.
- 25 Q. Yes.

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- 1 Office Limited -- but we had a culture of "no denial".
- 2 We wanted to know. If you didn't know, what could you
- 3
- 4 Q. "Instability" is perhaps -- would you agree it would be
- 5 a better test than "fundamentally flawed", if you are
- 6 agreeing a system?
- 7 A. I mean, I think my language was a bit, you know,
- 8 imprecise there. "Unstable" could mean a number of
- things, couldn't it, and I can't remember exactly what 9
- 10 I meant there. I didn't know if it meant "undoable" or
- 11 "it might fall over"; it could mean either of those
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- Q. I think "fundamentally flawed" you would understand to 13
- 14 be doesn't really work, whereas --
- 15 A. Yes, "fundamentally flawed" -- it's the "inherently"
 - bit. You know, "inherently" implies that -- or to me at
- 17 any rate -- that it will be difficult to fix and it
- 18 might be something structural and systematic. If there
- are technical issues and flaws that can be addressed and 19
- 20 tested, that's a different matter.
- 21 Q. Would it be fair to say that you're asking there, is it
- 22 unreliable even if it works?
- 23 A. I don't think I had that in mind when I wrote it, is the
- 24
- 25 Q. Were those questions that were being asked at the time?

- A. I'm trying to remember honestly. We certainly will 1 2 have -- "unreliable" will have been really manifested 3 during a live trial if it was unreliable or not and we 4 hadn't gone into live trial other than a few offices at 5 that stage. So it would have been difficult to know. 6 CF my earlier answer about; some testing you can't do 7 until you actually -- you can do all the testing -- It's 8 like playing a football match; you can do all the 9 training but you have to actually be in a match to see
- Q. So it's the acceptance and the testing live trial --11

if it works.

- 12 Live trial had to come before acceptance. That was a --13 very fundamental stuff and the issues that came out of 14 live trial -- or around live trial in the other forms of 15 testing -- would have been logged and then addressed to 16 Pathway and the seriousness of them, either something 17 that make it unreliable or the instance of them, you 18 know, the frequency of them, would have been -- would 19 have determined their seriousness and their 20 prioritisation to get fixed before moving on, to my 21
- 22 Q. Do you think you got an answer to that point on whether 23 it was inherently unstable?
- 24 A. I think the October one, report that came out, said it 25 wasn't fundamentally flawed and I took that as including

1 a lack of skills within the Post Office; is that right? 2 A. Lack of those skills particularly true as it says to 3 implementation, management and contract and service. 4 I wouldn't have agreed with him about contract 5 management. I think contract management, he's talking 6 about a technical contract and how you manage that. 7 Service management, I would have agreed because, I said 8 earlier on, we were learning to be an automated 9 organisation and an automated organisation needs 10 a central service management function typically. We 11 knew that: we were trying to address it. It was 12 complicated by the fact that the PFI contract was let 13 out, so some of that service management, as Mr Cipione 14 points out, was contracted to Pathway to provide, in 15 terms of helpdesk, support desk, system desk, incident 16 log-in, all that stuff, but you still needed someone to 17 be able to manage that provider. 18

Q. The third of those bullet points, they concern EPOSS: "In the longer term there's the issue of developing the POCL requirements for EPOSS and the

supporting computer applications. We understand there is much still to do here, which will require additional

23 resource."

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EPOSS -- we heard about earlier this morning didn't we -- at an early stage there hadn't been enough

in that. 1

- 2 Q. So your understanding of "fundamentally flawed" would 3 include whether something --
- A. Whether it was reliable to work, you know, because if it 4 5 was fundamentally flawed it wouldn't.
- 6 Q. Let's look at the report itself. That is at

7 POL00028092. Can we look at page 7, please. So

8 although, as you said, the finding is that the system

9 isn't fundamentally flawed there were at least some

10 concerns both in relation to POCL and in relation to

11 Pathway at that stage that were raised by PA Consulting;

12 would you agree with that?

13 Yes, we did. All three organisations got some lessons 14

15 Q. If we look at those three bullet points at the top --

16 A. Yes.

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17 Q. -- and actually can we look at the top half of the page 18 including the paragraph that begins, "our key concern". 19 So there are some concerns raised in those bullet points

20 and then it goes on to say:

> "Our key concern is that the skills required for many of the new senior posts are, in our opinion, not those we would have expected to find as part of POCL core competencies ..."

> > So there are concerns there, it seems, about

1 thinking about EPOSS and again in October 1997 there 2 were concerns about there being much still to do in 3 relation to EPOSS?

4 A. I agree with that. There was still much to do and it's 5 not a defence or an excuse, it's not what I'm here for 6 but the prioritisation on the benefits service, which 7 could have put a whole system in jeopardy, or the whole 8 project in jeopardy, we seemed to think we should get 9 that right before moving on. We understood it needed to 10 be done and we did put extra resource on.

11 Q. Can we look at page 8 and it's M3.4 on that page. The 12 report then goes on to talk about concerns with Pathway 13 and it's over the page that I would like to look at and 14 it's the first paragraph:

"Much of our review at Pathway has focused on the robustness of the technical solution since this has become a significant concern for the sponsors and Pathway. Whilst we have been able to obtain satisfactory answers to all our questions, in particular regarding the way security requirements will be incorporated and on scalability and performance, there must continue to be reservations in all these areas until the final design is baselined and then realised. It is also important to note the dependency for

technical success on Escher which is a small,

Boston-based software house and the source of the Riposte messaging software which is at the heart of the system."

Now, again that's something we spoke about earlier that was --

- A. And he's repeating what we knew that Escher -- they were dependent on Escher and what were they doing about it to put it right. I've been trying to remember that actually. I honestly can't recall what extra resources or what actions Fujitsu took or Pathway took to -- I can't remember if they brought Escher in or bought them out or got them in but they certainly put extra technical resource to manage them.
- 14 Q. Can we look at your statement which describes replansthat took place around this time. It's WITN04030100.
- 16 A. Paragraph, please?
- 17 Q. Paragraph 68, page 24.
- 18 A. Thank you.

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19 Q. I think this is talking about this particular time:

"This was my understanding of the technical difficulties with Horizon at the time but I would also add that those Post Offices to whom the service had been rolled out largely reported that it was going ok. They did not raise many technical difficulties and indeed many post offices who did not yet have access to the

given all this, would you want us to roll it out further?" With a resounding yes.

So that isn't to say we were complacent.

I wouldn't want to give that impression. We weren't.

But the whole purpose of doing the live trial was, as

I said earlier, was to try to get those experiences from those who were actually using the system and get some feedback into that.

Q. Could I ask for the witness statement to be brought back on screen on the same page if possible. Thank you very much. Can we look at paragraph 69. There you say:

"... the natural forum to raise these difficulties would have been at the meetings between the NFSP and the network director."

Who was the network director? Was that Jonathan Evans?

- 17 A. Yes. it was.
- 18 Q. So you would have expected problems to have been raisedby the NFSP at that stage; is that right?
- 20 A. The NFSP, as John said yesterday, certainly weren't in
- 21 the Post Office's pocket. They were vociferous if they
- thought there was an issue and if there had been
- 23 substantive -- well I imagine, I'm speculating --
- 24 I imagine if there had been substantive complaints by
- 25 those subpostmasters who had used the system because of 51

system were saying that they wanted it."

Now, a reading of that paragraph might be that it contains quite a few caveats in it. At that stage it would own have been a small number of post offices who had Horizon installed I think less than 200.

- 6 A. Yes, about 205-215.
- 7 Q. There was also limited functionality at that stage.
- 8 **A.** Limited functionality, yes. Both of those are true.
 9 I tried to express that Forgive me if I didn't
- 9 I tried to express that. Forgive me if I didn't.
 10 Q. If some subpostmasters were having some technical
- difficulties at that stage, when it was still a small
- 12 project, would that have been a concern?
- A. Yes, but my memory of that is that the nature of the
 technical difficulties weren't the ones that were being
 experienced, apparently, during roll-out, around the
- 16 lack of balancing and that sort of stuff.
- 17 Q. So what was your understanding of --
- 18 A. I think it was things like screens freezing
- 19 occasionally. I might be wrong, there might be one or
- 20 two. I can't be certain but I do know that I can
- 21 remember Dave -- you will have, to ask Dave Miller --
- 22 Dave Miller having a meeting with many of the
- 23 subpostmasters who were in the trials or going round
- 24 there and asking them the direct question -- I think
- 25 it's in one of the Federation documents -- saying "So

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- 1 these sort of issues. I'm sure they would have been
- 2 alerted to it and they would have been not slow in
- 3 coming forward with those.
- 4 Q. But the number of post offices at that stage was very5 small.
- 6 A. As I was saying, yes.
- Q. What did you see as the role of the NFSP in that regardthen?
- 9 A. Clearly they -- they were with us bringing together
- 10 subpostmasters to get their reaction. I think the
- 11 meeting I alluded to before, which I read about when
- 12 Dave Miller went, I think there was an NFSP executive
- member there for that. The NFSP have been involved
- 14 early on in the genesis of the Horizon project against
- threat of ACT and therefore the threat to the national
- 16 network. They clearly would have been representing
- their members there ficreely to ministers
- 17 their members there, fiercely, to ministers.
- 18 Q. Do you think the NFSP were given much of a role at that19 stage?
- 20 A. Given?
- 21 $\,$ **Q.** Well, did they have much of a role, much of a say, in
- 22 what was going on?
- 23 A. They were kept informed. They went to meetings with
- Pathway, I think, during the bidding process. I think
- 25 all three bidders set out stalls at a National

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1		Federation of SubPostmasters conference to show these
2		sort of things. We hadn't gone and we didn't think
3		about that until I was in the process of setting up Post
4		Office Counters Limited we didn't think about putting
5		them on the board, for example, or giving them
6		a non-exec role. I think that would have been a step
7		too far for us at that point.
8	Q.	Can we look at POL00028137, please. Now, this is a very
9		early meeting, so some years before the period that I'm
10		talking about?
11	A.	Yes, this is in the very genesis. This is just
12		before just to give context to this, the MOU you
13		showed me yesterday which was '95 there were earlier
14		non-legally non-legal versions of that to which this
15		was a contributor.
16	Q.	Can we look at the penultimate paragraph of that and the
17		final sentence of that penultimate paragraph:
18		"NFSP involvement would be kept to a minimum."
19		Do you think that there was an attempt to keep
20		NFSP involvement to a minimum?
21	A.	No. I don't. I'm surprised about that. Did I write
22		those notes?
23	Q.	That's a minute of the
24	A.	Yeah, I wonder who wrote them. For example, Andrew
25		no, that's not true. I was going to say he was the guy 53
1		considering a suspension of the Congo 4 roll-out or

regression from ICL Pathway services." Do you remember the Congo 4 roll-out? A. I will probably get this wrong. My memory is failing me now from however long ago. Congo -- I can't --I wouldn't be able to give you the detail of what Congo 4 roll-out. There was Congo 4, Congo 5, Congo 4 plus, we knew it also as 1C which I think it said before but I think these were releases relating to other functionality other than the benefit encashment service. Q. At the bottom of that page it makes clear that there are no matters that need escalating for consideration of

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a suspending of the Congo 4 roll-out but it's paragraph 3.2.1 that I'd like you to look at and that's on page 3. Can we possibly blow up that paragraph. Thank you very much.

"After assurances following a previous duplicate payment ... a new duplicate payment situation has occurred at Bath Road SPSO. This was due to the Post Office not being able to 'poll' for 8 or 9 days, therefore the system was unable to identify that the original payment had already been made."

Now, we heard from Mr Roberts yesterday that he wasn't really involved -- or his evidence was that he 55

1 who dealt with the Fed but probably wasn't at that 2 point. No, I don't -- we did engage with the Federation 3 around those issues but there were boundaries. You 4 know, there had to be boundaries. They were a trade 5 organisation representing people and we took them 6 seriously because they were our people too.

7 Q. Do you think some people took a view that they shouldn't be getting involved in the technical side of things? 8

A. Well, I don't think they had technical capability but 9 10 certainly we were keen to include subpostmasters and 11 tell the Federation about the user testing.

13 after the PA Consulting report. Can we look at 14 POL00028599. This is an interim business continuity 15 status report for the period 20 to 26 November 1997 and

Q. I'm going to move on to November 1997 and that's a month

16 you were a recipient of this report. 17 A. Was this one of the new ones, Mr Blake, or one of the

old ones? 18 19 Q. I believe it's an old one.

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A. Okay, fair enough.

21 Q. I'm only going to take you to a paragraph of it. Can we 22 look at page 2, paragraph 1, halfway down that paragraph 23 it says:

24 "The primary purpose is to identify any issues 25 (actual or potential) that might give rise to

1 wasn't significantly involved in this kind of level of 2 detail, individual branch level of detail -- but this is 3 something that would have been brought to your attention 4 at the time, that level of detail? 5 A. What date was this, please? 6 Q. It is November 1997.

7 '97, okay. Yes, it would have been then, yes.

8 Q. What do you understand by that paragraph?

I understand that there seemed to be an issue, as it 9 10 says, not being able to "poll" that ICL would need to 11 fix.

12 **Q.** Can we go over the page please to 3.4.1. Can we look 13 at 3.4.1 -- thank you very much:

"One of the new PMSR reports introduced at the beginning of release 1c, does not appear to be working correctly. It did not pick up the Bath Road duplicate payment and report it as an unmatched encashment. Pathway have stated that they will seek an urgent fix to this."

Can we look at the paragraph below the two paragraphs below:

"Another concern is that one of the transactions involved in this incident didn't come through to ABED and wasn't reported on the CBoS report. Pathway aim to address this as part of the fix being applied to the

1 above 2 "This has a double impact on transaction 3 processing: 4 "[first] it creates an error against cash account. 5 "[Second] settlement with BA is based on an 6 incorrect sum -- Pathway are looking to manually amend 7 the CBoS report as an interim measure. This has an 8 impact on POCL accounting." 9 Pausing there, do you understand that second 10 bullet? I don't know what a CBoS report is, honestly I don't. 11 Α. Were you aware that Pathway was able to manually amend 12 13 certain things in branch -- in the branch accounts? A. Well, from this -- not that I remember -- but from this, 14 15 it's in black and white, so I must have read it at the 16 time. But I don't remember that and I don't -- and it 17 would have been with Pathway and the PDA to fix. Q. It says, "This has an impact on POCL accounting"; do you 18 19 know what that meant there? 20 A. Well, presumably the accounting would have been -- had 21 to have been adjusted to correct the error. 22 So if there's a manual amendment it would have an impact 23 on Post Office accounting? 24 Yes. I don't know if -- it says, "Pathway are looking Α. 25 to amend". I don't know if they did, so I can't comment 1 PDA at this point bearing in mind the PDA existed and 2 Horizon programme or -- it hadn't been moved yet to 3 Horizon or it was in the process of doing, so I think 4 (unclear). 5 Q. I'm going to move on to 1998, the spring to autumn 6 of 1998. Can you briefly tell us how your role changed 7 in that period? A. In the spring/autumn '98? 8 9 Yes. I think after 1997 did you leave the PDA board? Q. No. I think what happened was the PDA board -- the PDA 10 A. started to dissolve and -- that was part of the 11 12 recommendations, as John said yesterday -- we brought 13 more things back in-house. There was still a residual 14 PDA dealing with contractual matters and that sort of 15 things, where there was a joint contract, but we brought 16 a lot of it back into a new Horizon programme 17 director -- which was Dave Miller. So my role changed, 18 really, to more like a commercial strategic, rather than 19 delivery. Of course I needed to be kept appraised of 20 where we were because clearly things are iterative to 21 some extent.

1 I'm afraid. 2 Q. The paragraph below: 3 "The above has been registered with Operational 4 Service Management, but there is a growing concern given 5 the limited functionality and few on-line offices." 6 A. 7 Q. So in that period were you concerned about errors during 8 the "limited functionality and few on-line office" 9 period? 10 A. I don't remember it as -- as I said earlier -- as 11 a large issue or a big material issue that was being 12 brought to our attention all the time. Clearly this is 13 an example. It's an operational service management 14 report which goes to me and others as part of the PDA 15 board and when the PDA board met we would have asked 16 what had been done about it and decided. I don't think 17 it's like -- it's not sent to me to action, as it were, 18 myself. 19 Q. Did somebody in particular action that? 20 Can you show me who the --21 Q. Can we look at the first page --22 Because I don't remember this report. Yes, it would 23 have been -- yes it would have been -- the person who 24 would have been tasked with fixing it with ICL would 25 have been Peter Crahan. He's the guy in charge of the 1 -- on the delivery, including the technical matters. He 2 would have been resourced up. We resourced him up. He 3 would have reported directly on those matters to the 4 managing director. 5 Q. And your role at that stage, you saw as more strategic? 6 More strategic commercial I suppose if there had been 7 major contract re-negotiations that came out but 8 everything, then of course, was in hiatus during, as John -- I hadn't heard him use that expression before, 9 10 "the year lost" -- in '98 when the Benefits Agency and 11 DSS basically called time and the Treasury working group 12 was set up et cetera, et cetera. 13 So Dave Miller was trying to keep the programme 14 going, with his Benefits Agency, under a guy called 15 Vince Gaskell, who was on there, was doing that for the 16 Benefits Agency, if you like, and we were more involved, really, in trying to cope with the various reports, 17 18 consultancies and people sent to us by the Treasury 19 working group and give what we thought was good advice. 20 Q. Can we look at POL00038828, please and this is moving to 21 March 1998, March and April. 22 **A.** Ah yes. This was the first Bird & Bird report. 23 Q. Do you know whose handwriting that is on the front page? 24 It doesn't matter if you don't recognise it.

25 A. I would have thought it's Dave Miller's but it says

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technical matters and you were --

On the delivery.

-- on the delivery.

So at that stage was David Miller more focused on the

22 **Q**.

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25 **Q**.

- "Dave" so it's confused me. I don't therefore. 1
- 2 Q. Can we look at page 5 in paragraph 310. Again is this
- 3 the same -- I don't if this is same handwriting or if
- 4 this is handwriting that you recognise at all?
- 5 No, you gave me a document yesterday which had Α.
- 6 annotations on it which looked similar to this.
- 7 Q. You don't need to be a handwriting expert. If it's not
- 8 yours, then that's sufficient.
- 9 A. -- I don't know -- Dave would have had a number, you
- 10 know, people working for him and I imagine it's one of
- 11 those.
- 12 Q. So there are some concerns set out there; I'm going to
- 13 very briefly summarise them. There were some concerns
- 14 about paperwork things or agreements to agree,
- 15 contracting authority responsibilities et cetera. The
- 16 second bullet point security controls, security
- 17 requirements. The third paragraph, training
- requirements and solutions. That seems to be crossed 18
- 19 out, I'm not sure if you are able to assist as to why
- 20 that would be crossed out?
- 21 A. No.
- 22 The fourth, problems with the Post Office estate,
- 23 availability of ISDN connections.
- 24 A. I've mentioned some of those before haven't it?
- 25 Yes. Then it's the next paragraph that I'd like to look
- 1 of the blue really, at the end of '99 as well.
- 2 Q. So who were Project Mentors, very briefly?
- 3 A. I think they were a consultancy, an IT consultancy or
- 4 claim they were. I think they were run by
- 5 a professor --
- 6 Q. We may see that --
- 7 -- that obviously Bird & Bird, who were the joint
- 8 contract solicitors for the PDA, knew.
- 9 Q. Can we look at POL00069096. That's a meeting of the
- Counter Automation Steering Group on 27 March 1998. 10
- 11 I think you'll need to go over the page but it's clear
- 12 that was sent to you, the first page that we skipped
- 13 over, and you would have received that because you're
- 14 named as being present at the meeting as well?
- 15 A. This is the minutes of this meeting I see, yes. Thank 16 vou.
- 17 Q. Can we look at page 3 and the top two paragraphs there.
- 18 It says, about halfway down the first one:
- 19 "POCL would not seek to delay Pathway's April 1999
- 20 roll-out date, but before accepting the system would
- 21 want to be certain ... it was working correctly; work on
- 22 EPOSS was continuing and Pathway had indicated that
- 23 while it could provide a system which met the contract,

- 24 its lack of robustness could generate high level of
- 25 errors within POCL. This was being investigated

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"The Pathway systems interface to BA and POCL systems. Some of these are new systems, being developed in parallel with Pathway, others are being modified to include the Interfaces. There have been a number of issues with the interface systems, particularly with the

BA CAPS programme and the POCL reference data system."

Does it say -- if may say "infer culpability" or something on the right-hand side, but again if it's not

- 11 Honestly, I couldn't tell you who that was. A.
- 12 Were you aware of POCL reference data issues at that 13 stage?
- 14 A. I know we had to get our reference data more systematic
- 15 in order to be able to cope with an automated world.
- 16 I wasn't aware of, at that time -- I don't remember at
- 17 any rate -- reference data issues being a particular
- 18 interface problem at that time. I've read subsequent
- 19 reports that you have sent me, or the Inquiry sent me
- 20 rather, sorry, that talks about reference data issues --
- 21 Q. Would you have received these Bird & Bird documents?
- 22 I think I would have received this Bird & Bird document
- 23 at that time. I think I referred to it in my witness
- 24 statement, so I might have done. It's confusing because
- 25 this is Project Mentors and they did a separate one, out

although it was difficult to quantify how the system would work until after it had been installed and was operational."

That all sounds quite serious at that stage, doesn't it, especially in relation to EPOSS?

- 6 Yes, I mean, that doesn't say, though, that we would
- 7 have wanted to have let this system roll out, not in my
 - view anyhow, without the Acceptance Incidence, including
- on EPOSS, being cleared. 9
- 10 Q. So it's similar to the evidence that you gave earlier
- 11 that, although you knew there were problems it would be
- 12 in the roll-out that that kind of thing might --
- 13 Well, the roll-out -- before going into roll out, Dave
- 14 Miller I think had a system of acceptance instances
- 15 which he categorised high, medium and low and there were
- 16 a certain number that could be allowed but none that
- 17 were high, and I would have imagined the EPOSS one was
- 18 high. But that acceptance happened after my time, so
- 19 I can't really comment on that.
- 20 Q. The reference to high level of errors there sounds 21 concerning
- 22 **A**. Well, it says "could generate high levels of errors".
- 23 It sounds like the way -- this is a report by Dave, by
- 24 the sound of it, and it said Pathway itself had -- might
- 25 have thought that the way it was doing it could generate

- 1 high levels of error. So that is a cause for concern.
- 2 Q. If we look back at the first page --
- 3 A. I mean, clearly, that wasn't acceptable.
- 4 Q. -- sorry, the second page. The attendees of that
- 5 meeting: John Roberts was Chairman of that committee.
- 6 A. He was.
- 7 Q. Would you have expected him to take that kind of
- 8 information to the board level?
- 9 A. You need to ask John that.
- 10 Q. Was your expectation at that time that those kinds of
- 11 details would have been raised at board level?
- 12 A. I would have respected John's judgement about what he
- took or didn't take to the board. This was, as he said
- 14 yesterday, an extra piece of governance on the board
- that he included, he and his -- some of his colleagues,
- 16 the executive colleagues, Richard Close is the finance
- 17 director, Jerry Cope is the group strategy director,
- 18 Stuart Sweetman, the managing director for counters and
- 19 me and Dave from within Counters -- in order to more
- 20 closely monitor the project.
- 21 Q. I think you have said that acceptance criteria would be
- 22 an important factor in dealing with those kinds of
- 23 problems.
- 24 A. Yes.
- 25 Q. Who would you see as responsible for that?
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- 1 Now, you weren't part of that group. I think it was
- 2 Jonathan Evans.
- 3 A. Jonathan Evans, Jonathan represented Counters although I
- 4 gave inputs to it.
- 5 Q. Do you think that the Post Office provided enough
- 6 technical expertise to those kinds of groups?
- 7 A. Well, there was a panel of technical experts working for
- 8 the Treasury working group, alongside KPMG, who were
- 9 doing the overall evaluation, and they came and talked
- 10 to various people within the business. So it was really
- 11 responding to them, rather than being -- us saying
- 12 "Here's our technical people, could you do it?" They
- 13 were asking us a lot of questions about the impact of
- 14 cancellation or termination of the contract, in part or
- in full, and, as you heard from John yesterday, the
- variations to that theme got wilder and wilder and more
- 17 and more radical at times.
- 18 Q. We heard earlier about the PA report which said that
- 19 there was at least some lack of expertise within the
- 20 Post Office when it came to those technical matters. Do
- 21 you agree with that?
- 22 A. I think we needed to improve our core competence in
- 23 that. I would agree with that. You could never say you
- 24 have enough capability, I don't think. I think that
- 25 would be arrogant to say so. I think we had sufficient

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- 1 A. Well, the acceptance criteria, from what I've read
- 2 recently, ICL was proposing different acceptance
- 3 criteria towards the end of '98/'99, as I understand it,
- 4 and that was then -- that would have fallen to Dave
- 5 Miller primarily to deal with at that point, not me, so
- 6 I can't comment on those and didn't comment on those and
- 7 those acceptance criteria, which would have then folded
- 8 in, in the second half of '99, after the ministerial
 - decision would have led, I imagine, to the acceptance
- 10 criteria being modified, as part of the re-negotiation
- 11 of the heads of terms between ICL and Post Office.
- 12 I don't know who had signatory authority within the Post
- 13 Office for that, I'm afraid.
- 14 Q. You don't know who had signatory authority but who would
- 15 you have expected to have taken responsibility --
- 16 A. For the acceptance criteria?
- 17 Q. -- for the acceptance criteria?
- 18 A. I would have imagined Dave with taking legal advice and
- 19 surrounding himself with people from -- who had
- 20 experience of the programme and taking IT advice and
- 21 others. I'm sure he would have done this, I trust Dave
- 22 would have.
- 23 Q. That's David Miller?
- 24 A. David Miller, yes.
- 25 Q. I'm going to move on to the Treasury working group.
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- 1 expertise to manage the programme, given the PFI nature
- 2 of it.
- 3 Q. Do you think Jonathan Evans going into that Treasury
- 4 working group had enough understanding of the technical
- 5 details?
- 6 A. He would have come back and asked us about that or had
- 7 provided briefings if he needed to but he was there
- 8 primarily around -- well, he's a good guy but also he
- 9 was the network director and a lot of the modelling
- 10 being done was on the impact on the network.
- 11 **Q.** Do you think that those with technical expertise were
- 12 given enough say on whether the Post Office should
- remain committed to that project at that time?
- 14 A. Ah, I see. I don't know. John answered yesterday,
- 15 I think, that we talked about the options and Jonathan
- did a working group about re-tendering, if necessary,
- 17 and that sounds easy, but isn't. You know, given the
- situation, you had to postulate different scenarios and, indeed, I think there's a report in the bundle where we
- indeed, I think there's a report in the bundle where we asked -- as well as asking for an external view, we
- asked for a peer review run by our own finance director,
- 22 who was pretty fiercely independent, to say if Benefits
- 23 Agency withdrew from this what was the best option. His
- 24 conclusion was the least worst option was to carry on
- 25 with the project.

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- Q. Let's look at a letter or a note from Mena Rego. That's 1 2 POL00028649. It's a document of 8 July 1998. Can you 3 just tell us who was Mena Rego?
- 4 A. Mena was one of my direct reports and she was working 5 on -- she was the Horizon development manager, I think 6 her title was. She had a commercial background and 7 a general management --
- 8 Q. The penultimate paragraph there --
- 9 A. Oh, this is deep pink, yes.
- 10 Q. "... we have to get the message across very clearly to officials/Ministers that we are not a pawn in the game 11 12 between DSS desire to exit and Treasury/DTI desire to 13 prop up ICL and that if BA cease the payment Card we
- 14 reserve our right to make our own decision on 15 continuation/extension of the contract or termination
- 16 and this would depend on our satisfaction on the
- 17 2 points above."
- 18 Can you remind what the two points above were? Α.
- 19 Yes, absolutely. Can we just have a quick look.
- 20 A. Yes, I see.

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- 21 Q. What did you understand by "pawn in the game"?
- 22 Α. You haven't met Mena but she's a very direct person and 23 it's probably not the language I would use. But we
- 24 can't -- what she was trying to say there is that the
- 25 Post Office and POCL couldn't be the fall guy for DSS's

have their payments made by ACT so, even when it was available to them, they were still choosing to come to post offices. We were determined that that customer choice should remain in one way or another.

So the credible alternative we tried to put up, under one of the option 2 variants, when DSS had dug their heels in with Treasury backing, to some extent, saying they wanted to terminate their part of the deal, was that we were prepared to go to a smartcard that would enable banking services in some way, shape or form, provided that BA continued its managed transition on ACT over a number of years and continue to pay Post Office and, therefore, we could pay subpostmasters and our people some amount for that card.

- 15 Do you think that the Post Office weren't thinking of 16 a simpler plan, though?
- 17 Such as? Α.
- 18 Q. There are some criticisms certainly in some internal 19 government reports -- I don't need to take you to them 20 because you won't have seen them at the time -- but they 21 were critical of the Post Office's lack of a robust 22 business plan at that stage?
- 23 A. I don't -- disagree with that. I mean, I take issue 24 with that. It's very easy for people who don't run 25 things to make up comment on those things. The enablers

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desire to exit and the Treasury/DTI desire to do so but put any of the losses that might result on that on to Post Office rather than ICL.

I mean, I think the background to this, which I must just mention, if I may, this was 8 July '98, so this is going into the Treasury working group and you will know that the KPMG report, eventually published, showed that the clear best value for money was to continue with the benefit payment card but on an extended roll-out. The only loser in that scenario was Benefits Agency and, therefore, they resisted it tooth and nail.

- 13 Q. Did the Post Office come up with a credible alternative strategy to the payment card?
- 15 We talked and considered and agreed that we would 16 migrate to a smartcard, which you will recall was in our 17 minds at the outset and, indeed, even appears in the 18 1995 MOU as the system would be able to migrate to it. 19 But it depends what you do with that smartcard and it 20 depends on the rate of business you lose at the same 21 time. You have to think about our post offices and our 22 customers here.

If, as John said yesterday, it wasn't just a technical decision it was a rounded decision, at '98/'99 less than 25 per cent of DSS claimants chose to

that would have had to be in place then, as now, for that network to survive was that a universal banking product would have had to be developed. One suggestion from within the Treasury was the Post Office could become a bank to do that, which was unacceptable because of all the regulatory risks. We sort of sold our bank off ten years earlier with Girobank privatisation.

We would have had to make enabling arrangements with banks to do that and the government would have had to do that because the banks wouldn't have been rushing to take on a lot of unbanked people who they wouldn't have seen

We had a plan also to provide what we called network banking services, which we then went on to develop for banks as they closed branches to come and do stuff.

That would have also required an automated network. It would have required further releases to enable things like debit cards to be done, probably an ATM-type network. So it wasn't a quick fix, is what I would say.

- 22 Q. Can we look at POL00028644, and that's a letter to you 23 from David Sibbick who was the Director of Posts at the 24 DTI at the time.
- 25 A. Yes.

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- 1 Q. That's August 1998.
- 2 **A.** Yes.

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- 3 Q. At the bottom of that first page, he's asking if
 - Benefits Payment Card were dropped, what technology
- 5 would the Post Office want and could simpler technology
- 6 be used? It seems there that the Post Office are being
- 7 given an off-ramp to the Horizon project if they wanted
- 8 it
- 9 $\,$ **A.** He's asking for a scenario and we gave him that and
- 10 I think it's in the bundle.
- 11 $\,$ Q. Did the Post Office ever come up with a simpler system
- 12 as an alternative?
- 13 A. I'd like to know what he meant by that. Such as? You
- 14 know, what is -- the simpler system -- we had a simple
- 15 system that was called payment method -- paper-based
- 16 payment methods, and that clearly was unacceptable and
- 17 not modern. The type of technology to enable us to be
- 18 competitive in the future would have had to -- should
- 19 build on the infrastructure that was being developed and
- 20 being rolled out at that point and included the option
- then to upgrade it to more of a banking-type solution.
- 22 **Q.** I think a witness has said that, effectively, a tank was
- , ,,
- built when all you needed was a car, or something along
- 24 those lines.
- 25 A. Did they?

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- 1 coincidentally came at the same time as DSS were
 - considering whether they withdraw or not, and we thought
- 3 he was in conflict. We had advice from -- because we
- 4 didn't agree on the way forward and we had advice from
- 5 Slaughters to Treasury solicitors and to our own
- 6 solicitor that -- I can remember the partner at
- 7 Slaughters giving a very clear indication that Hamish
- 8 would have been in conflict.
- 9 Q. So was your concern with Bird & Bird and the Project
- 10 Mentors you just described -- were you concerned that
- 11 they were adopting a DSS line?
- 12 A. The second -- I'll be honest about this and if
- 13 I misremember you will have to forgive me, and you can
- 14 ask Sarah Brown, but I don't remember commissioning --
- 15 jointly commissioning the second Bird & Bird report
- 16 which, when I saw it, was, I think, on New Year's Eve
- was sent to George McCorkell with me as a copy, which
- 18 I then passed on to Dave Miller, because clearly it was
- 19 technical issue, where they claimed there was
- 20 insufficient requirements analysis of the Benefits
- 21 Agency solution, which was a fundamental point.
- But I thought it was interesting that they never raised that in their report a year before.
- 24 $\,$ Q. We'll get to that document shortly. Just in relation to
- 25 this document, did you suggest an alternative spokesman? 75

- 1 Q. What would your position on that be?
- 2 A. Well, if we'd have started again without the benefits
- 3 card at that time and re-tendered we would have
 - obviously had a different type of specification, at that
- 5 point, that would have taken advantage of the latest
- 6 technology, without all the work that had been done on
- 7 very infrastructure to start with. It wouldn't have
- 8 taken away some of the earlier ones.
 - It was also a quite serious point about timing,
- 10 which the Treasury tried to ignore, which was -- there
- 11 were serious procurement law issues.
- 12 Q. I'm going to take you to a document very briefly, it's
- POL00038842. It's again about a meeting that took place
- 14 with David Sibbick and it's a question that I'm asked to
- 15 ask you and I will just ask it very quickly. It relates
- to paragraph 2. It seems as though, from paragraph 2,
- 17 there's a proposal from the DTI for a joint spokesperson
- 18 and it says "This was rejected by Paul Rich". Do you
- and it says This was rejected by Faul McII. Do you
- 19 remember that and, if so --
- 20 A. I do remember it. I remember the background to it.
- 21 Q. Are you briefly able to explain?
- 22 A. Hamish Sandison was the Bird & Bird lawyer who had acted
- 23 for the BA and POCL in the PDA and he had -- for
- 24 example, we think he had commissioned that last Project
- 25 Mentors report in '99, which remarkably and

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- 1 A. I can't remember.
- 2 **Q.** Moving on to late 1998, we're in autumn but let's move
- 3 to November, it's POL00028421.
- 4 Mr Rich, I should ask are you okay to continue?
- 5 A. It depends for how long because, I'm afraid, I'm of that
- 6 age.

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- 7 **Q.** I have about -- I imagine I'm going to finish at half
 - past or thereabouts?
- 9 A. I don't know if there will be follow-up questions
- 10 though.
- 11 Q. It's unlikely. There maybe a very short follow-up from
- 12 Mr Stein
- 13 A. If we can say -- I'll be fine until about 20 to/quarter
- 14 to
- 15 Q. Let's see how we do and if we need a short break,
- 16 perhaps we can have a short break?
- 17 SIR WYN WILLIAMS: Mr Rich, I want to repeat that. At any
- 18 moment when you feel the need for a break, you say so
- 19 and we'll have one.
- 20 A. That's very kind thank you. I'd rather not lose the
- 21 flow if I can help it.
- 22 That's an unfortunate phrase, sorry!
- 23 MR BLAKE: So the document in front of us is from David
- 24 Miller about Horizon testing --
- 25 A. Yes, I remember that one, yes.

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1	Q.	and it's the first substantive paragraph that I want
2		to ask you about. He highlights there that:

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"My present assessment is that there are some significant problems with the way Horizon passes information through to TIP. These relate to the provision of balanced outlet cash accounts and the processing of the ensuing information via TIP. Whilst we allocated some extra time during the Corbett review to sort out any outstanding issues we need to be aware of a potential threat to 14 December date."

- 11 A. Yes, I'm glad he wrote that and I'm glad he wrote that
 12 there will be a potential threat to the 14 December
 13 date, rather than saying we're going ahead with them.
- 14 Q. I'm going to move on because there's a theme developing
 15 in November 1998. Let's look at POL00028320. This is
 16 the "Transformation Steering Group Progress Report to
 17 23 November 1998" and can we look at page 6. There's
 18 what is called "Red Light Issues", which --
- 19 **A.** This is another document that I only saw at 2.0020 yesterday.
- 21 Q. Okay. If you need more time to consider it --
- 22 $\,$ A. This is the most substantive one, or one of the most
- 23 substantive ones, so my -- this is the annotations that
- 24 I said I didn't recognise. So I don't know who's
- writing this. It also said, I think at the beginning of
- 1 TIP and Reference Data personnel. Remedial action is
- 2 now underway. The point must be made that we will not
- 3 enter the final phase of testing until we are content
- 4 that we have a robust set of code."
- 5 Q. So somebody's written that at the bottom?
- 6 A. I think that's Dave Miller's number 2.
- 7 Q. Who was that?
- 8 **A.** Could have been one of two people. My guess is --
- 9 there's a lady called Janet Topham at the time.
- 10 **Q.** That paragraph on the Horizon system, though, that
- 11 background 23 November 1998, I'm going to now look at
- 12 POL00038829 and I think this is the controversial
- document, perhaps, that you were talking about from Bird
- 14 & Bird?
- 15 **A.** Yes.
- 16 Q. Can you assist us with that handwritten note or --
- 17 A. That handwritten note is from Mena's secretary.
- 18 Q. "Dave" being?
- 19 **A.** Miller.
- 20 Q. Thank you. Can we look at the report itself,
- 21 paragraph 1 --
- 22 Sorry, there are a few different versions of this
- 23 document.
- 24 MR BLAKE: Sir, perhaps we could take a five-minute break
- now for everybody's convenience and we can go back on in 79

- 1 it, that the meeting didn't take place.
- Q. So is this a document that you think you would havereceived at the time?
- 4 A. I can't tell. I would have received it if it was going
 ahead because I would have been chairing the meeting.
- Q. If we look at the first paragraph, and that's the only
 paragraph I want to take you to, "Red Light Issues,
 Horizon System":

"There are major concerns about the test results emanating from Model Office and End to End.

"The results indicate that cash accounts and transaction data delivered to POCL's downstream systems lack accounting integrity, all of which raises serious doubt about Pathway's ability to enter into the next phase of Model Office and End to End testing without some form of remedial action."

- 17 A. That's basically reflecting what Dave Miller said18 before, isn't it?
- 19 Q. I was going to say, even if you didn't necessarily see
 20 this at the time, were those issues that you would have
 21 been aware of?
- 22 A. Yes, because Dave told us. What does whoever wrote it,23 said about it, may I just ...
- 24 Q. If we could scroll down and highlight that?
- 25 **A.** "Remedial analysis has taken place [following] meeting

1 five minutes. Thank you very much.

- 2 **A.** Thank you.
- 3 (12.17 pm)
- 4 (A short break)
- 5 (12.22 pm)

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- 6 MR BLAKE: Thank you very much, sir, we are back and I have
- 7 found the relevant page, page 3 of that document.
- 8 POL00038829. This is a letter from Bird & Bird,
- 9 December 1998, can we look at that first paragraph,
- 10 please. It's difficult to read:

"As you will see, [Andrew Davies'] team have documented a further specific failure by ICL Pathway to follow good industry practice in meeting the Authorities' requirements."

15 Can we go to page 5. There's a letter there to
16 yourself and George McCorkell and Pat Kelsey from Bird &
17 Bird, and that first paragraph summarises the view of
18 Andrew Davies of Project Mentors. Can we just have
19 a look at that first paragraph, sorry. The quote there
20 is quoted from Andrew's letter:

"... 'deeply concerned that their findings show a serious problem with the way in which ICL Pathway have developed the system. The impact of this is likely to be that there will be failures to meet essential user requirements, causing the need for extensive rework

before the system can be accepted and, potentially, operational problems if the system is rolled out."

That's quite a concerning statement, isn't it?

A. It's his opinion, yes.

under private finance.

- Q. The impression that it gives is that there are realconcerns about Horizon at the time.
- A. But if you look at -- no, not but. I think this is commissioned on the way, if I'm correct, the benefit encashment service was developed and the focus was on that, and the claim then by Mr Davies was that the same must apply to all other components. I think it also --I'm not a -- you know, I'm not a technical person, I'm not an IT expert and wouldn't ever aspire to be but I think it completely ignores the fact it was procured
- 16 Q. Can we go to page 6, which is the letter from Project
 17 Mentors to Hamish Sandison and over the page to page 7,
 18 and it's the second paragraph there. He says:

"Our experience of systems where requirements have not been analysed satisfactorily is that the system fails to meet the users' needs. An effective acceptance test will identify many such failings necessitating considerable rework. The result is a significant extension of time and cost required to complete the system and roll-out it out. The alternative is to allow

since the RAD experiment was abandoned, we have doubts whether any proper requirements analysis has been performed."

On the same page. Can we go to page 14, it's 2.4.3. Sorry, that's the part we just read. Then over the page again. You have addressed this in your witness statement and you say that you were only copied in to this document and that you would have passed it to others.

- **A.** Yes.
- 11 Q. You say:

"My recollection is that POCL did not necessarily agree with the report as proving the system was fundamentally, technically flawed."

So, again, that's the use of the term "fundamentally flawed". Were these issues raised here serious issues?

A. Clearly, they were serious -- seriously phrased. I passed this on to Dave Miller at the time because he was clearly in the process. As I said, this is December '98 when he was considering whether or not to authorise the further release. As this says, it doesn't actually analyse the EPOSS system. It talks about things had started to go on the EPOSS system, it talks about rapid application development in the past, which ICL did want

unacceptable processing in the operational environment,
 with unpredictable and potentially damaging results."

3 A. Is there a question?

Q. I'm going to move on to show you the substantive report.
 That's at page 8. Can we go to page 11. Can we look at paragraph 1.3, "Scope", the second paragraph:

"We have to date only considered the [Benefits Payment System]. Further work has recently started to perform a similar assessment of the approach adopted for other elements of the system, such as EPOSS.

Nevertheless our findings are, in our view, sufficiently serious to bring into question the whole of Pathway's design process."

Moving on to page 14, paragraph 2.3.4. Again, at the bottom:

"Of particular concern is the EPOSS system [that's the second paragraph]. We are informed that at a relatively early stage Pathway wanted the Authorities, principally POCL, to be involved with the design of this element. The plan was to use the Rapid Application Development ... methodology to design the system. This approach was started, but discontinued after some months, when the Pathway staff member involved left the project. The suggestion to use RAD leads us to believe that more traditional methods have not been used, and

to use -- RAD, it's called -- and we didn't particularly want them to do that unless it had quality of outputs to do so.

As I said before and I stick to that, the previous Project Mentors report a year or so earlier on the whole thing seemed not to address the issue of insufficient requirements analysis at all, which I find surprising, and I just note that it came out as the DSS were considering praying in aid whether or not to continue with the benefit card or not.

Q. Coming in a year later, presumably that's even more
 concerning because you are further down the line and
 these issues are being experienced?

14 A. But -- yes, but if it was a fundamental design flaw
 15 because of insufficient requirements analysis by ICL,
 16 that would have been apparent earlier on --

- **Q**. Now that --
- 18 A. -- logically.

Q. Now that they have found these issues, whose
 responsibility within the Post Office would it have been
 to take those forward?

- 22 A. To consider it?
- **Q.** Yes.
- 24 A. Dave Miller.
- 25 Q. You said earlier that, at this stage, I think you were

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- 1 dealing with strategic matters and David Miller was
- 2 dealing with the more technical matters?
- 3 A. He was dealing with delivery. I was in my last -- as
 - I said earlier on, I was appointed to a role completely
- 5 outside of the Post Office Network when the entire group
- 6 reorganised itself, as a managing director of a new unit
- 7 in March.

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- 8 Q. Who would you have expected David Miller to have brought 9 this to their attention?
- 10 A. Maybe Stuart Sweetman. I don't know.
- 11 **Q.** Do you think it was sufficiently serious to bring to the
- 12 managing director's attention?
- 13 A. You need to ask Dave that.
- 14 $\,$ **Q.** If you had received it at the time, would you have
 - brought it to the managing director's attention?
- 16 A. Depends in what context. As I said, I would have
- 17 probably talked at length to the person authoring the
- 18 report first to understand it because, as I said, I had
- 19 reservations on it and I seriously don't remember
- 20 commissioning, even though, no doubt, we'd have paid
- 21 half of it.
- 22 Q. Do you think that by the end of 1998 and the beginning
- of 1999 technical issues were being taken seriously
- 24 enough within the Post Office?
- 25 **A.** They would have been taken seriously. I maintain, as
- 1 **Q.** Yes. What was your involvement in this particular2 document?
- 3 A. Well, there was an earlier -- we called these peer
- 4 reviews. There was an earlier one done in '97 by the
- 5 strategy director of Post Office. This was done by the
- 6 finance director -- sorry, Post Office Counters,
- 7 I should say -- and we asked him, as a contingency, to
 - look at, as I said earlier, whether or not -- without me
- getting -- I mean, he'd have talked to me and given
 - input but without me trying to influence his decision or
 - his analysis, in any way, shape or form, really, to give
- 12 an opinion on what the best way forward for POCL would
- 13 have been if this scenario occurred.
- 14 Q. Can we look at page 2, paragraph 2.5 and 2.6:

"Even on the basis of protecting benefit payments, the go/no go decision is finely balanced, with neither option being fully satisfactory for POCL. Proceeding means full commitment to an automation route and a partner, neither of which are ideal in the context of realising the new Counters vision. But not proceeding would so delay the building of automated capability, and undermine the business' credibility internally and externally, as to put the vision at significant risk of

25 **A.** I think I said earlier it was the least worst option.

becoming undeliverable."

. was the least worst option. 87 I said, we would not have been expedient for the sake of speed or trying to shoehorn a solution that suited us strategically if we didn't think it could work. We relied on -- you'd have seen Dave Miller's notes to us. So we knew it, "no denial", as I said. I know I'm sounding like I'm in denial about this report. It's the first time probably today but I'm irritated by it.

We then -- you will, no doubt -- well, maybe you won't, there's another document that Dave Miller wrote in April to Vince Gaskell. That's POL00028407, where he says the team -- following these issues, the team now believe they're ready to be able to roll out, and I would have relied on Dave's judgement about that, standing from afar. As I said, I was in the process -- I had a new job but I was hanging on for a couple of months because the ministerial decision didn't come until May, so I was still giving input at that point.

Then the next I saw was something in a note from Keith Hardie, where I was a copy amongst many others, as I said in my witness statement, that the Post Office was beginning to roll-out Horizon. That's POL00028463.

- Q. Let's stay in January 1999 for now and just look at
 POL00031230. This was a report by Post Office's POCL's finance director.
- 25 A. This is the one I mentioned earlier.

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- Q. "Several senior managers, close to the project, but no
- 2 principal negotiators, whose judgement I respect,
- 3 express significant reservations about the risks of
- 4 proceeding. These centre of their continuing doubt
- 5 about the ability of ICL to deliver a satisfactory
- 6 product; the absence of transparency in the PFI
- 7 contract; the risk that ICL's financial fragility will
- 8 endure throughout the project, with the possibility of
- 9 repeated claims on The Post Office for extra
- 10 contributions (which, by then having no alternative, it
- 11 will be unable to resist); and doubts about POCL's own
- 12 ability to give it the focus essential for success."
- 13 **A.** Yes, none of that is new news, though, is it, really?
- 14 I mean, the track record demonstrates that.
- 15 Q. Over the page, the decision is:

"On balance, I agree that it remains right to press ahead with Horizon, despite the extra costs involved."

Did the commercial importance of seeing Horizon through at that stage outweigh the kinds of technical concerns that we've talked about this morning?

A. No. I mean, as I said, the decision was in a round and a business decision always is surrounded by both technical, commercial, operational and financial aspects. That's a matter of judgement for general

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- 1 managers but we would not -- I don't believe -- well, 2 I find it really hard to believe that anyone from that
- 3 culture, at that time, would have compromised quality
- 4 knowingly, in order to be expedient to suit strategic or
- 5 financial matters.
- 6 **Q.** I'm only going to ask about a couple more documents.
- 7 The first is a return to your witness statement,
- 8 WITN04030100 and it's page 33, paragraph 94.
- 9 A. Yes. 94? Okay.
- 10 Q. Yes, I'm just going to -- can we bring that on the screen? Thanks. 11
- 12 So what you have said there is you were less 13 involved in the Horizon project as 1999 proceeded and,
- 14 by May 1999, you were no longer involved?
- A. At that time, yes. 15
- 16 Q. Can we look at POL00021469.
- 17 A. You are going to show me a document where I was, okay.
- Well, it's a board meeting. 18
- 19 A. Is this the one in 2000?
- 20 Q. Yes.
- 21 A. That's me going, though, in my new role as MD customer
- 22 management and the board asking -- I'm an attendee,
- 23 aren't I, along with other people like, I don't know,
- 24 someone else from -- yeah, Basil Larkins, the managing
- 25 director of Network Banking. You see, we all had
- 1 development of Horizon and things had moved on. Were 2
 - you aware, at least at that time, that things had moved
- 3 on to commercial exploitation?
- 4 A. Yes. I mean, I'd have been away from Post Office
- 5 Counters Limited entirely, or the three business units
- 6 that it had been split into by then, including Post
- 7 Office Network, which Dave Miller was the managing
 - director of, and he would have -- you know, we'd have
- 9 met from time to time and he'd have said, "Well, we're
- 10 now rolled out to 4,000 offices". But clearly at that
- 11 point, I certainly was completely unaware of any
- 12 material accounting or balancing-type issues at that
- 13 point and, therefore, my brief was, as part of my new
- 14 job, to have a team looking at Government Gateway
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- 16 **Q.** Who, if anybody, would you have passed on your knowledge
- 17 to about those technical issues that you gathered --
- A. Oh, Dave Miller, obviously. We had that large overlap, 18
- 19 didn't we, and there would have been quite a lot of
- 20 continuity in the team from the team that were brought
- 21 back from the PDA in to work for Dave. I mean, clearly
- 22 Stuart Sweetman. You'll be talking to Stuart, I think,
- 23 later on. Stuart was still the group MD for those
- 24 matters that included Post Office Network and Network
- Banking so he will have had a rounded view about 25

different titles then because we are one of the 17 managing directors under it.

3 Basil was the Network Banking person. I was the 4 managing director of customer management and, within 5 that customer management, there was a peripheral --6 well, not peripheral, but a smaller part of the job was 7 to look at the opportunities for electronic government 8 with the Post Office in general, including perhaps at 9 counters

- 10 Q. You would have been present for the whole meeting there?
- 11
- 12 Would you have stayed for the part that addresses 13 Horizon?
- 14 A. I doubt it. I mean, the normal way -- I don't know.
- 15 I can't remember but the normal way of board meetings,
- 16 if you weren't a board member, was that you attended for
- 17 the item in question that you were asked to present.

18 Later on, when I was doing the six-month job as 19 the acting MD and I attended board meetings, I would 20 have been present at those board meetings. But that's 21 later than that

- 22 Q. Can we look at page 7, the bottom of page 7. I think
- 23 this is a document that we went through yesterday and
- 24 I'm not going to spend any time on it but this is the
- 25 part where discussions turned to the commercial
- 1 Horizon.
- 2 Q. If there were concerns about Horizon at that stage -- so
- 3 March 2000 -- who do you think would have or should have
- 4 raised them at the board level?
- 5 A. Well, I imagine the way it works, certainly when I was
- 6 managing director of customer management, Stuart was
- 7 also my group MD then, who sat on the executive board
- 8 alongside John, you know, as the chief executive, and we
- 9 would have had regular contacts on how the big issues in
- 10 my patch were going and if Stuart thought they had been
- 11 serious enough or if I'd have proposed that I wanted
- 12 board support, I would have expected the channel to go
 - through him.
- 14 Q. Finally from me, I think you have asked to very briefly
- 15 address the Chair in respect of your overall
- 16 reflections.

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- 17 A. Yes, Chair. All I wanted to say was, really in line
- 18 with my witness statement, that I fully respect this
- 19 Inquiry and really hope that you get to the bottom of
- 20 it. I have been reflecting hard ever since I've been
- 21 asked to come here as a witness, back in May, with all
- 22 the documents and I want to express my own sadness about
- 23 the impact this has put on so many lives.

24 In some of the stuff I've seen, either through the press or through recent documents that I've seen from 25

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later periods, I'm frankly baffled and shocked by how some of these people were treated and I'm completely baffled and it's not a culture I personally recognise in terms of the ethos of what must have been happening at that time or the governance that allowed it.

So that's all I wanted to say.

Q. Thank you very much, Mr Rich.

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I've just been given one very brief question that touches on earlier matters and it relates to PFI. You have, throughout your evidence, referred to the difference that PFI made to the process. Can you very briefly just tell us what you mean by that.

A. Well, contractually, it meant, as I said, the risk was -- for design, operate, build and run was with the supplier, not with the procurer. In addition, because of this particular PFI, that also included the risk around benefit fraud occurring at post offices, which I'm not aware of any other PFI-type project in the world that did that.

It also meant that the supplier only got paid on outcomes and outputs. So until -- for example, as I understand it, until the system was accepted before roll-out, there were no substantial real payments to ICL so, clearly, their cash flow projections from the start of it would have been completely up the wall, as we

heard earlier from their parent company to John yesterday.

The only other thing -- two other things I'd say. One is that, therefore, I think it was a learning experience because the nature of this PFI project was unusual. It was usually used by Government for capital projects that were properties or leases, or something like that, where there's some more secure -- it wasn't really operational. So we were learning about the boundaries between being able to go in and assure ourselves of the details of the design, where ICL would have said, "No, under PFI you don't do that, wait for the outputs and test them".

The final thing I'd say is that, of course, this project straddled two governments. So PFI was a Tory policy, you know Treasury guidance in the late '80s. New Labour came in, middle of '97, and so there was some concern, certainly among subpostmasters and others and no doubt ICL, about what the attitude to a PFI project would be, whether it would be within policy for them to do it and I think it morphed into what New Labour called a public sector/private sector partnership.

So I think it got re-badged, really, and they early on committed -- I can remember reading the document in the bundle with a meeting with

subpostmasters, with the Federation actually, with a minister assuring them that it wouldn't be pulled on the grounds that it was a PFI project.

MR BLAKE: Sir, I believe there may be a question or a short series of questions from Mr Stein; is that correct?

6 MR STEIN: Sir, yes.

7 SIR WYN WILLIAMS: All right. Yes, ask the questions 8 please.

Questioned by MR STEIN

MR STEIN: Thank you, sir. 10

> Mr Rich, my name is Sam Stein, I represent a number of postmasters, mistresses and managers in relation to what happened through the use of the Horizon System.

- A. Yes, Mr Stein. 15
- Q. You have just provided some answers to Mr Blake that 16 17 touch upon the question of PFI?
- 18 A. Yes.
- 19 Q. When you were giving your evidence earlier today, you spoke about the Bird & Bird document you were being 20 21 referred to and you made this comment that it completely 22 ignores the fact that it was under a PFI. Does that 23 mean that the burden of governance running and general 24 maintenance of the Horizon System was placed upon 25 Fujitsu?

1 Primarily, yes, but I was also saying it in relation to 2 the supposed innovation that they could bring in 3 designing and developing the system. So a way of -- the 4 report talked about a requirements analysis that was 5 allegedly standard industry practice, which may or may 6 not have been true, I don't know. I don't know if that 7 was an outdated one but my guess is that ICL would 8 argue -- I'll let them argue for themselves -- that they 9 did do sufficient requirements analysis once they did it 10 and they applied an innovative way of developing.

Q. You also make some general comments that you set out, regarding your bafflement regarding what happened to subpostmasters. I'm just going to remind you of a part of your own statement at paragraph 116, page 39 of your statement. You say this:

"I am truly baffled by the apparent later professional advice, investigative processes and governance that appears have led to so many unjust prosecutions."

Can we unpick that please. What the later professional advice that you're referring to? A. I'm only reading what I've read in the media and in the judgment that was -- that was in the opening counsel's statement, that it would seem -- I don't know. I mean, Post Office Limited will now speak for itself but it

- 1 would seem that it was ill-advised in going ahead. The
- 2 investigative processes seemed to be ones that I didn't
- 3 recognise from my days. Certainly, non-disclosure would
- 4 have been a real issue to me with any investigative
- 5 processes around fraud. The governance processes, I'll
- 6 leave that to Post Office Limited and perhaps UKGI
- 7 because I can't see how a board would have knowingly --
- 8 knowingly -- not noticed that 700 people had been
- 9 prosecuted cumulatively, roughly.
- 10 Q. Regarding you mention in your statement and just now of
- 11 the investigative processes, and also mention of
- 12 governance, whilst you were at the Post Office and
- 13 dealing with matters up until, I think, 2002, where you
- 14 moved over to the RM group more generally until 2005,
- 15 what control was put in place in relation to the
- 16 investigative processes as regards subpostmasters,
- 17 mistresses and managers?

- 18 Well, the investigative -- by the way, I wasn't involved Α.
- 19 continually until 2002, just to be clear on the records.
- The investigative processes were largely as John 21 described yesterday, really. You know, the
- 22 investigative processes were done separately and at
- 23 arm's length but if there'd have been a high -- a sudden
- 24 hiatus or peak of them I'm sure it would have been
- 25 brought to the attention through the relevant senior
- 1 issues related to them, which was the point of the live
- 2 trial, as I said, and therefore needed fixing, we
- 3 wouldn't have put those to the investigation department.
- 4 Q. How did the investigation department get to learn about
- 5 bugs, problems, issues with the Horizon System?
- 6 A. I don't know.
- 7 Q. What's the system?
- 8 A. I don't know.
- 9 Q. Who's in charge of it?
- 10 A. I don't know.
- 11 Q. Who should have been in charge of it?
- 12 A. I don't know. I can't help you.
- 13 MR STEIN: Thank you. Thank you, sir.
- 14 SIR WYN WILLIAMS: That concludes the questioning, I take
- 15 it, and, assuming that's the case, thank you very much,
- 16 Mr Rich, for making a detailed written statement and
- 17 also for coming to give oral evidence. I'm grateful to
- 18
- A. Thank you. Thank you for the opportunity. 19
- 20 MR BLAKE: Thank you, sir. It's now lunchtime. Could we
- 21 come back at -- would it cause anybody inconvenience,
- 22 including yourself, if we came back slightly earlier,
- 23 perhaps at 1.50?
- 24 SIR WYN WILLIAMS: No, I was going to suggest that we (a)
- 25 make a determined attempt to finish Mr Copping this 99

- 1 manager who would have been in control of that.
- 2 Q. You say that they were done at arm's length. What does
- 3 that mean to the disclosure process of bugs and errors
 - within the Horizon System? Were those bugs and errors
- 5 brought to the attention of the arm's length body
- 6 dealing with the investigation of subpostmasters and, if
- 7 so, how?

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- 8 A. I don't know because, at the time I was there, I don't
- 9 think there were bugs and errors -- I don't know.
- 10 I absolutely don't -- I can't be absolutely certain but,
- by the time I left in this period, in this phase, in 12
- March '99 I don't think -- you might correct me --
- 13 I don't think in the live trial offices there were any
- 14 prosecutions brought.
- 15 Q. Well, I could correct you. There were bugs and errors
- 16 in place --
- 17 A. No, I didn't say that. I didn't say that. I didn't say
- 18 there weren't bugs and errors. I said bugs and errors
- 19 that led to investigation and prosecution.
- 20 Q. Mr Rich, my question was in relation to what controls
- 21 were put in place to make sure that bugs and errors were
- 22 brought to the attention of the investigation processes.
- 23 What can you help regarding that?
- 24 A. Well, we wouldn't have -- during that time if there were
- 25 bugs and investigations that we thought had technical
- 1 afternoon and, therefore, (b) if it helps to have
 - a shorter lunchtime we should do so.
- 3 MR BLAKE: Excellent. Thank you very much, sir. We'll come
- 4 back at 1.50.
- 5 SIR WYN WILLIAMS: Fine. See you all then.
- 6 (12.55 pm)

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- 7 (Luncheon Adjournment)
- 8 (1.50 pm)
- MS HODGE: Good afternoon, sir, can you see and hear me? We 9
- can't hear you. You appear to be on mute. 10
- SIR WYN WILLIAMS: Well, I didn't think I was on mute. Am 11
- 12 I on mute now?
- 13 **MS HODGE:** No we can hear you perfectly, thank you.
- 14 SIR WYN WILLIAMS: Fine. Our next witness is Mr Copping.
- 15 PETER JAMES COPPING (sworn)
- 16 Questioned by MS HODGE
- 17 MS HODGE: Please give your full name.
- A. Peter James Copping. 18
- 19 Q. You should have in front of you a witness statement,
- 20 dated 2 September of this year.
- 21 A. Yes.
- 22 Q. Could I ask you please to turn to page 18 of your
- 23 statement. Do you see your signature there at the end
- 24 of the statement?
- 25 A. Yes.

- Q. Is the content of the statement true to the best of your 1
- 2 knowledge and belief?
- 3 A. Yes.
- 4 Q. Mr Copping, your statement and its exhibits are now in
- 5 evidence before the Inquiry. I would like to begin by
- 6 asking you a few questions about your professional
- 7 background. You qualified as a chartered engineer and
- 8 a Fellow of the Institute of Engineering and Technology;
- 9 is that correct?
- 10 A. That's correct.
- Q. What competencies were you required to demonstrate to 11
- qualify as a chartered engineer? 12
- 13 A. It's a long process but, in essence, you have to display
- 14 technical competencies, managerial competencies, in
- 15 quite a wide range of topics.
- 16 Q. You've explained that you worked in the electronics and
- 17 telecommunications industry for approximately ten years
- before joining PA Consulting; is that right? 18
- 19 A. That's correct.
- 20 Q. PA Consulting being a management information and
- 21 technology consultancy?
- 22 A. That's correct.
- 23 Q. You joined that organisation in 1976?
- 24 Α. Yes.
- 25 Q. Before being appointed a director of PA Consulting in
- 1 Q. I'd like to, if I can, briefly explore what you
- 2 understood at the time about the broader context of the
- 3 review that you were asked to undertake. Why had that
- 4 review been commissioned?
- 5 A. Sorry, could you repeat that?
- 6 Q. Why had your review, in the summer of '97, to your
- 7 understanding, been commissioned?
- 8 A. Primarily because of delays to the project.
- 9 Q. What had arisen as a result of those delays?
- There were concerns about the possibility of future 10 Α.
- delays, there were concerns about Pathway's ability to 11
- 12 deliver and there were concerns about Post Office
- 13 readiness to accept Horizon.
- 14 Q. In your statement you describe the purpose of the review
- 15 as being to identify the reasons for the delay to the
- 16 project and to recommend actions to de-risk the project
- 17 to bring it back on track; is that correct?
- That's correct. 18 Α.
- You were also required, were you not, to make 19
- 20 an assessment of the programme's future delivery
- capability? 21
- 22 A. That's correct.
- 23 That assessment involved examining not only management
- 24 and resourcing issues but also the technical aspects of
- 25 the project, which had a bearing on the programme's 103

- 1 1990, you worked on a variety of telecommunications and
- 2 information technology projects; is that right?
- 3 A.
- 4 Q. Did these projects require you, at any stage, to
- 5 undertake software design and development?
- 6 A. Personally, no, but I did lead teams that were doing
- 7 8 Q. How would you characterise your area of expertise in
- 9 engineering? Broadly speaking, I would characterise it as in the 10
- 11 telecommunications area, networking and IT.
- You first became involved in Horizon when you were 12 Q.
- 13 commissioned in the summer of 1997 to leader of the 14 PA Consulting of what was known at the time as the
- 15 Benefits Agency and Post Office Counters programme; is
- 16 that correct?
- 17 A. That's correct.
- 18 Q. Had you ever previously worked on a project of the scale
- 19 and complexity of Horizon?
- 20 A. Not quite the same. I certainly worked on large
- 21 projects of similar scale in the mobile
- 22 telecommunications area in particular.
- 23 Q. Did you have any prior experience of working on an IT
- 24 system developed by ICL?
- 25 A.

- 1 ability to deliver its end-to-end delivery obligations?
- 2 That's correct.
- 3 You've explained in your statement your review focused
- 4 on four principal areas. These were the business
- 5 objectives of each stakeholder; the contractual
- 6 arrangements between the parties; thirdly, the programme
- 7 management processes; and, finally, the technical
- 8 infrastructure proposed for Horizon by ICL Pathway. Is
- 9 that right?
- 10 A. Yes.
- 11 Q. You use a term "technical infrastructure" in your
- 12 statement. Can you explain what you mean by that?
- 13 Essentially, that is the hardware platform on which the
- 14 software services reside from the counter back into
- 15 various back-end systems.
- Q. Are you suggesting, therefore, that you were only asked 16
- 17 to consider the hardware, as opposed to the software?
- 18 No. no.

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- 19 Q. Elsewhere in the documents we see the term "technical
- 20 architecture" used. So far as you're concerned, are
- 21 they one and the same: architecture and infrastructure?
- A. The architecture defines the various layers in the 23 system that worked together to make up the
- 24 infrastructure.
- 25 Q. So slightly different nuances then?

- 1 **A.** Yes.
- 2 Q. Do you recall how far the project had progressed at the
- 3 point at which you undertook your review in the summer
- 4 of 1997?
- 5 A. When we started work there was a -- I think we were
- 6 presented with a programme rework which was titled
- 7 "Version 3", and I think all of our work was based on
- 8 that particular document.
- 9 Q. It might assist if we bring that up. That's
- 10 POL00028186, please. Is this the document to which you
- 11 were referring?
- 12 A. Yes.
- 13 Q. The "Programme Delivery Authority Master Plan
- 14 Version 3" --
- 15 A. Yes.
- 16 Q. -- dated 8 April 1997. Could we turn to page 8, please.
- 17 You see there a number of strategic milestones in the
- 18 project. Can you see that in front of you?
- 19 A. Yes.
- 20 Q. The first of which was the initial Go Live implemented
- in one post office on 23 September '96 and then rolled
- out to ten post offices on 23 October '96?
- 23 A. Yes.
- 24 Q. That was followed by the roll-out of Pathway
- 25 infrastructure on 7 March '97, so we see next to B1? 105
- 1 Service, and APS, the Automated Payment Service?
- 2 A. My goodness, I really don't remember.
- 3 Q. In your statement you explained you adopted two
- 4 principal methods of assessment, the first conducting
- 5 a series of in-depth interviews and follow up
- 6 investigative meetings with senior figures in each of
- 7 the stakeholders, those being the Programme Delivery
- 8 Authority, Post Office Counters, the Benefits Agency,
- 9 Pathway and ICL; is that right?
- 10 A. That's correct.
- 11 Q. The other aspect of your review or your assessment was
- 12 a document review essentially; is that right?
- 13 **A**. Yes
- 14 Q. In that you reviewed a significant amount of
- 15 documentation relating to technology status and plans
- 16 for Horizon?
- 17 **A.** Yes.
- 18 Q. If we could start by addressing the second of these
- 19 methods, your document review, could you please describe
- 20 the types of technical documentation to which you were
- 21 granted access to ICL Pathway?
- 22 $\,$ A. First of all, we would have started with a demonstration
- of the model office system. We would have taken
- 24 presentations from ICL on the software status, status of
- 25 development, the overall architecture, the way the

- 1 A. Yes.
- 2 Q. And B2, the release of what became known as software
- 3 release 1b, which, as we can see, implemented OBCS
- 4 functionality. Can you describe what OBCS was?
- 5 A. It was order book CS, something. I don't remember.
- 6 Q. The control service?
- 7 A. Control service, that's right, yes.
- 8 Q. Were you aware of what its function was?
- 9 A. This was the service that was used to confirm that the
- 10 person in the Post Office was entitled to the benefit
- 11 that was on the order book, as I understood it at the
- 12 time.
- 13 Q. We can see a further date of 30 June '97 about midway
- down the page and that was the planned release of
- 15 Pathway Release 1c, which was due to contain further
- OBCS -- so the order book control service -- and BPS,
- which was the Benefit Payment Service, functionality.
- 18 We know, however, that milestone had been missed
- 19 because, at the point at which you conducted your
- 20 review, development work on Release 1c was ongoing. Is
- 21 that consistent with your recollection?
- 22 A. That is correct.
- 23 Q. What did you understand at the time about the state of
- 24 development of the Post Office counters functionality,
- 25 by which I mean EPOSS, the Electronic Point of Sales 106
- 1 system was supposed to work and their view of the
- 2 current issues in the program.
- 3 Q. What you've just described there, it sounds mostly like
- 4 a practical demonstration and oral presentations, rather
 - than an analysis or a review of documents. Did you
- 6 carry out such an analysis?
- 7 A. Yes, there were analyses undertaken by members of the
 - team on technical documentation, mostly in the software
- 9 area, also with Escher.
- 10 Q. So it was other members of your team, employees of
- 11 PA Consulting, who looked at the more technical aspects?
 - 12 A. Yes.

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- 13 Q. Do you recall what, if anything, they told you about the
- 14 completeness or quality of the design documentation that
- 15 was shown to them?
- 16 A. Sorry, I don't recall that level of detail, I'm afraid.
- 17 Q. If we turn back to your first method of assessment to
- which you referred in your statement, the interviews
- 19 which you conducted, you described carrying out more
- 20 than 30 face-to-face meetings and interviews; is that
- 21 right?
- 22 **A.** Yes.
- 23 Q. Do you recall the names of those whom you interviewed?
- 24 A. They are all listed in the report.
- 25 **Q.** Could we possibly bring that back up POL00028092. I say 108

- 1 "bring back up", this is for the first time. Thank you.
- 2 At the conclusion of your review, you prepared
- 3 a written report; is that right?
- 4 **A.** Yes.
- 5 Q. The third and final version of that is dated 1 October6 1997.
- 7 A. That's correct.
- 8 Q. That's the report to which you just referred?
- 9 **A.** Yes.
- 10 Q. If we could turn to page 48, please, of the report, we
- 11 can see here Appendix A, a list of those whom either you
- 12 or your colleagues interviewed in connection with this
- 13 review; is that right?
- 14 A. I probably met most of the people on that list myself at
- some stage, either in individual meetings or group
- 16 meetings with ICL Pathway particularly.
- 17 Q. You've explained in your statement that some of the
- 18 in-depth technical interviews were attended by
- 19 specialists employed by PA Consulting; is that right?
- 20 A. Yes

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- 21 Q. Why did you consider it necessary to bring in
- 22 specialists to conduct those technical interviews?
- 23 A. It's a way of working to ensure that we cover the ground
- 24 appropriately.
- 25 **Q.** Did you yourself have the necessary expertise to deal
- Concern has been increasing with failures in test and by
 regular requests by Pathway for exclusions to key
- 3 releases, mainly concerned with security features."
 - Is that consistent with your recollection?
- 5 A. Yes. The security issue was a particularly difficult
- 6 one, I think, for Pathway because I would say there were
- 7 so many moving parts. My recollection is that the
- 8 security requirement was made increasingly more
- 9 demanding as it became aware of the risks and the risk
- transfer arrangements in the PFI contract to ICL.
- 11 Q. Could we please turn back to page 8 of the report, where
- we see a part of your management summary. In relation
- to Pathway, at M3.4 -- excuse me, if we can scroll down
- 14 a little bit -- you've, observed here, in the bottom
- 15 paragraph:
 - "We believe the current status of the Programme is
- 17 surrounded by considerable contractual ambiguity,
 - Pathway are, in essence, proceeding on an 'own risk'
- basis to deliver Release 1c with a 'known problems
 register' and its proposal is to address the 'known
- 21 problems' in Release 2."
- Were you shown a copy of the known problems register?
- 24 A. I'm sure we were.
- 25 **Q.** What did you understand the purpose of the register to 111

- 1 with the more technical aspects of the project?
- 2 A. Did I?
- 3 Q. Did you have the necessary expertise to deal with the
- 4 more technical aspects of the project?
- 5 A. On the networking and architectural issues, yes, but on
- 6 the software aspects and, particularly in regard of
- 7 Escher and the processes ICL were using for development,
- 8 no
- 9 Q. You were therefore reliant upon your colleagues?
- 10 A. Correct.
- 11 Q. In your report, you identify a number of concerns about
- 12 technical issues with Horizon, which were raised by
- 13 senior figures in the Benefits Agency, in Post Office
- 14 Counters and Pathway. Do you recall the nature of those
- 15 concerns?
- 16 A. In the report?
- 17 **Q.** Yes.
- 18 A. I'd have to read the report again.
- 19 Q. If it assists, at page 28, please. Thank you.
- At the bottom of page 28 there's a paragraph 3.3.5
- 21 entitled "Technical issues". It records:
- 22 "Concerns have been expressed to us about the
- 23 ability of the solution to meet the security
- requirements, whether it is scalable to support a 40,000
- 25 terminal network and what performance will result.
 - 110
- 1 be?
- 2 A. This would have been issues that were expected to take
- 3 longer to resolve than the plan allowed and, therefore,
- 4 they'd be deferred into a subsequent release.
- 5 Q. When you say "issues", what types of issues did you
- 6 understand?
- 7 A. Development releases, essentially, that would take
- 8 longer to work through.
- 9 Q. Are we talking about problems in the software, bugs and
- 10 errors and defects, things of that nature?
- 11 A. Not necessarily problems. More likely
- 12 an underestimation of the effort and time required
- 13 against what I recall was, in some instances a moving
- 14 requirement over time, and I would put the security
- 15 requirement into that category, for example.
- 16 Q. So your understanding, essentially, was these were
- generic problems with the software release, rather than
- 18 specific issues that had been identified?
- 19 A. I think that's a fair description, yes.
- 20 Q. In your report, you identified another significant
- 21 concern on the part not only of the sponsors but also of
- 22 Pathway, which related to the robustness of the
- 23 technical architecture; is that fair?
- 24 **A**. Yes
- 25 Q. Can you describe the nature of the concerns which were

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1 articulated to you?

- 2 A. At the time we did our review, my recollection is that
- 3 Pathway's approach to testing was to test individual
- 4 components and then fit them together and retest and it
- 5 was at that stage that I think we detected there were
- 6 certain concerns that, when everything was put together,
- 7 it might not be as robust as perhaps was expected.
- 8 Do you recall whether the concerns expressed to you
- 9 related to any particular component or whether it was
- 10 a more general concern about the overall architecture?
- There was a particular concern about Escher and, if 11 Α.
- I recall correctly, Pathway did institute a rework of 12
- 13 Escher's software, as a result of the issues they were
- 14 experiencing there.
- 15 Q. What steps did you take to investigate these particular
- 16 concerns that had been articulated?
- 17 **A.** We would have pursued them with further investigations
- 18 of any documentation that was available and further
- 19 face-to-face interviews.
- 20 Q. What conclusions did you ultimately reach at this stage
- 21 about the robustness of the architecture?
- 22 A. That it would be -- I think we took the view that the
- 23 overall system was achievable in development terms. The
- 24 question was how long it was going to take before it
- 25 became completely reliable and robust.

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- 1 actually needed to be delivered and, at one point,
 - I recall they proposed to use a rapid application
- 3 development method, which was becoming -- just coming
- 4 into favour around that time, which allowed the
- 5 developer to work closely with the sponsoring party to
- 6 explore how an application might work and I think ICL
- 7 were unsuccessful in pursuing that particular approach
 - because of the reluctance of sponsors to become engaged.
- 9 Did you consider the rapid application development
- 10 technique to be suitable for a project of this scale and
- 11 complexity?

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- 12 A. I couldn't see a reason why it wouldn't be, provided the
- 13 parties were happy to pursue that particular approach.
- 14 It's probably worth saying that there were many
- 15 occasions where we were coming to a view that this was
 - being treated by the sponsors and particularly the
- 17 Benefits Agency as a supply and build contract rather
- 18 than a PFI contract where there was a lot of
- 19 intervention from the sponsors because they weren't
- 20 necessarily happy, for reasons of their own, with what
- 21 was going on in the development activity and that in
- 22 itself caused delays.
- 23 Q. Another factor which you identified as causative of
- 24 delay and which related to the parties' contractual
- 25 arrangements, concerned ICL's original assessment of the

Q. I'd like to turn now to your findings about the causes

- 2 of the chronic delays to the programme. In your
- 3 statement you describe the contractual arrangements 4 between the parties as being a significant cause of
- 5 initial delays to the programme. Can you explain the
- 6 basis of that conclusion?
- 7 A. The contract was let under a private finance initiative
- 8 which is where the risk of delivery is transferred to
- 9 the supplier and this particular contract was unusual,
- 10 in that there were differing business objectives between
- 11 the sponsors, and that created a lot of tension between
- 12 the parties -- and I think I've lost the thread of where
- 13 I was going on that.
- 14 Q. That's okay. So I think you've explained that,
 - essentially, much of the detailed specification for the
- 16 contract hadn't been agreed at the point at which --
- 17 Well, there were a lot of agreements to agree and
- 18 I never was really sure why that was allowed to happen
- 19 and, normally, one would expect, in a PFI contract, that
- 20 the supplier would be allowed to work up, once the
- 21 contract has been let, the proposition to deliver for
- 22 the outline requirement.

But because of the agreements to agree arrangement, it took a long time for ICL to work through

25 each individual part of the system to decide what

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- 1 development work and resources required to deliver the
- 2 system. What conclusions did you reach in that regard?
- 3 Well, ICL told us themselves that they had seriously
- 4 underestimated the amount of work required, despite 5 quite a long and protracted selection process as
- 6 I understood it and, again, I think that was partly
- 7 because of the complexity of the system. I think at
- this stage no-one really fully understood the 8
- 9 implications of the end-to-end arrangements and the
- 10 necessary interfaces to all of the systems outside of
- 11 the Horizon project that needed to interface in order to
- 12 make it all work and I think that, together with the
- 13 agreements to agree issue, was a key cause for the
- 14 delays.
- 15 Q. I'd like to turn now to the findings you made at this
- 16 stage about the programme's management capability. In
- 17 your report you express concerns about the resourcing of
- 18 the programme and in particular about the level of
- 19 managerial expertise within Post Office Counters; is
- 20 that fair?
- 21 A. Yes
- 22 Q. Would it be fair to say you also expressed some
- 23 criticism of the programme delivery authority?
- 24 A.
- 25 Q. In your report you describe the PDA as focusing almost

- 1 exclusively on achieving a high quality outcome, even
- 2 potentially at the expense of timeliness and cost
- 3 effectiveness.
- 4 A. Yes.
- 5 Q. That was one of the concerns you had at the time?
- 6 Α.
- 7 Q. Was it your perception that a more pragmatic approach
- 8 needed to be adopted, with trade-off's being made
- 9 between the performance of the product on the one hand
- 10 and the business impact of delays --
- A. I think that's fair, yes. 11
- Q. You ultimately concluded that there was no sensible way 12
- 13 of de-scoping or radically altering the plan and that it
- 14 was better to continue than to terminate; is that
- 15 correct?
- 16 A. Yes.
- 17 Q. Did you understand the parties to be contemplating
- 18 termination at this stage?
- 19 A. There were veiled implications of termination, yes, at
- 20 that stage for default against the contract by ICL, as
- 21 I recall it.
- 22 Q. On 24 September '97 you presented a summary of your
- findings to the PDA board --23
- 24 Α. Yes.
- 25 Q. -- which they accepted, I believe --
- 1 Treasury private task-force on private finance. The
- 2 panel, as I understand it, had been established to
- 3 review the deliverability of the Horizon project
- 4 together with the risks associated with the estimated
- 5 timescales and cost of the programme. Is that a fair
- 6 characterisation of their function?
- 7 A. Yes.
- 8 Q. So this is spring '98. Do you recall the extent of
- 9 progress which had been made on the programme by that
- 10 stage?
- A. No. 11
- 12 Q. I think you might be assisted if I were to refer you to
- 13 the written report which was produced by the expert
- 14 panel at the conclusion of their review. I think it's
- 15 correct that you weren't the author of that report but
- 16 your findings contributed or were taken into account
- 17 when that report was written; is that right?
- A. I didn't know that there had been a report written at 18
- 19 the time but I have now seen it and it certainly concurs
- 20 with my understanding of what the Panel was going to say
- 21 at the conclusion of our work.
- 22 Q. Please could we pull up POL00028094. This is a copy of
- 23 the report. We can see the composition of the panel
- 24 there, Adrian Montague, Bill Robins and Alec Wylie, with
- whom you collaborated in the review. 25
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- 1 A. Yes.
- 2 Q. -- and the recommendations which you have made to
- minimise further delays to the programme. I think that 3
- 4 was followed up by a meeting, a special meeting, of the
- 5 PDA board on 2 October '97; do you recall that --
- 6 A. Yes.
- 7 Q. -- where it was agreed that you would lead a series of
- 8 workshops to examine the strategic risks to the
- 9 programme?
- 10 A. That's right.
- 11 Q. As well as the root causes of delay.
- A. Yes, that was essentially to ensure that there was 12
- 13 a common agreement on the issues before the parties
- 14 decided to proceed and investigate what they needed to
- 15
- 16 Q. Did you regard those workshops as a success?
- 17 A. They were, yes.
- 18 Q. If I can move on now to the next significant stage of
- 19 your involvement which came in the spring of 1998, you
- 20 became involved in the programme again, on this
- 21 occasion, at the behest of Her Majesty's Treasury; is
- 22 that right?
- 23 A. Yes.
- 24 **Q.** You were appointed to act as a consultant to an expert
- 25 panel, chaired by Adrian Montague, the head of the
 - 118
 - A. Yes.

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- 2 Q. Can we please turn to page 11. At point A, at the top 3 of the page, there's a heading "Current Status of the
- 4 Programme". Paragraph 21 reads:

"The programme has moved on since PA reviewed it towards the end of 1997", and cites the following

7 indicators of progress:

8 "Release 1c ... a partial solution providing the benefit payment card and [order book control service] 9

10 has been working satisfactorily in just over 200 offices

11 since November 1997. Pathway has brought in new

12 technical skills and management resources, increasing

headcount to around 270 staff and introduced new 13

14 procedures to support the high level of software

15 development needed;

> "BA has increased its resources on the programme and Release 3.0 of its key feeder systems (CAPS) has been given DSS [the Department of Social Security] Seals

19 of Approval;

20 "[Post Office Counters Limited] has also increased 21 is resources on the programme, establishing a pilot 22 service management function and a National 23 Implementation organisation, to support Pathway in

24 preparing outlets and training; the Horizon Programme 25

Office [referred to as the HPO] also started work on

12

1 1 April 1998."

2 Does that reasonably encapsulate where things had 3 got to by spring of '98?

- 4 A. It's a good reminder.
- 5 You were instructed by the panel to undertake a number
- 6 of investigations into issues which you've identified in
- 7 your statement. These were the extent to which Horizon
- 8 was future proofed; whether it had the capability to
- 9 support the Electronic Point of Sales Service; whether
- 10 it could be developed to support simple banking
- applications; the likely lifetime of the technology; and 11
- 12 whether the technology was suitable for long-term
- 13 government infrastructure. Does that encapsulate the
- 14 areas?
- A. That's correct. 15
- 16 Q. You have explained that, in carrying out these
- 17 investigations, you held a series of meetings and one to
- one discussions with ICL --18
- 19 Α.
- 20 Q. -- sorry, with ICL Pathway, as it was, and had extensive
- engagement with each of the parties over several weeks. 21
- 22 A.
- 23 Q. On this occasion, did you carry out any extensive
- analysis of the underlying documents? 24
- 25 A.

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- 1 being asked to enquire about the parties' knowledge of
- 2 technical faults and defects in Horizon during the
- 3 review; is that right?
- 4 A. Correct.
- 5 Q. Albeit you weren't asked, did you yourself make any
- 6 enquiries into those matters?
- 7 A.
- 8 Q. Did you not consider the existence of known software
- 9 problems might be relevant to Pathway's capability to
- 10 deliver the programme?
- A. No. We were looking at -- well, as I understood it, the 11
- panel was looking at the possibility to reconstruct the 12
- 13 programme in a way that would make it more deliverable
- 14 and remove some of the risks that weren't associated
- 15 with the technical issues, on the basis that, if the
- 16 programme could be reconstructed to achieve that, it was
- 17 then a matter of time for ICL to deliver.
- But if there were very serious technical issues, would 18
- 19 that not be very relevant to whether they would
- 20 ultimately be able to deliver?
- A. I guess it's fair to say it could have been relevant. 21
- 22 Q. In your statement, you explain that your overall view of
- 23 the Horizon technology was positive --
- 24 A.
- 25 Q. -- and that you believe the assessment you made at the 123

1 Q. Does it follow that your findings then were based, to

a very great extent, on the information that you were

- 3 given by the participants?
- 4 A. Yes, that's correct, together with external research
- 5 that we would have done as to the state of play in the
- 6 deployment of EPOSS, simple banking, and so on, and the
- 7 comparison of that with what the system was capable of
- 8 doing. If I recall correctly, we said we felt that the
- 9 system could be developed to support those applications;
- 10 the only question was how long it was going to take.
- So if I can just clarify, I what I understand you to 11
 - have explained is that, essentially, you weren't looking
- 13 at the parties' underlying documents, you weren't
- 14 carrying out analysis of design documentation, and so
- 15 forth, but you were carrying out some external research,
- 16 in order to, I suppose, analyse what you were being
- 17
- 18 Yes, we were calibrating the art of the possible against A.
- 19 what we were being told by ICL Pathway.
- 20 **Q**. To what extent did your discussions with ICL Pathway
- 21 touch upon problems that had arisen during the
- development of the EPOSS application? 22
- 23 A. Not at all. In fact, I don't think the Montague review
- 24 looked at issues at that time, problems, at all.
- 25 Q. In your statement you say you have no recollection of
- 1 time was accurate.
- 2 Δ Yes.

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- 3 Q. Would it be fair to say, though, that whether or not
- 4 your assessment was accurate would depend on whether you
- 5 were asking the right questions and you were receiving
- 6 accurate answers to those questions?
- 7 A. Well, inevitably, but the work that we did was guided by
 - the panel and we were not asked to investigate any
- 9 technical issues at that time.
- Q. If you weren't making enquiry into the parties' 10
- 11 knowledge of faults and defects, how could you or the
- 12 panel make an accurate assessment of Pathway's ability
- 13 to deliver this solution?
- 14 I don't think -- that's a difficult question to answer.
- 15 The panel reached a number of conclusions which appear
- 16 to have been informed by your own investigations and
- 17 findings and I'd like to explore some of those with you
- 18 now, if I may. Could we pull back up POL00028094.
- 19 Please could we turn to page 12. I think it might be
- 20 internal page 12. Thank you.
- 21 Forgive me, I think maybe it's page 11. It must
- 22 be written down wrong. Could we go back one page,
- 23 please. Thank you.
- 24 We can see at the bottom of this page, heading B, 25
 - "Solution Design and Fitness for Purpose", and if we

could go to the following page please, page 11, at paragraph 25 this records that:

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"The main architectural issues are scalability and robustness. We are advised [the panel said] that a solution of this scale and scope with so many different platforms and products has, as far as PA is aware [PA Consulting, I assume], no precedent. We are satisfied that Pathway's approach to design, development and performance testing is sufficiently rigorous for such a major undertaking."

Was that a reflection of the finding that you had made that end of your review?

A. I think it's probably more correct to say that was the panel's conclusion. The lead technical person on the panel was an MOD man, Bill Robins and I think he probably did more than we did, in terms of investigating the technical aspects.

I think it's probably fair to say and clarify we weren't a member of the panel. We were there being asked to investigate specific aspects, I would imagine, in order to clarify their own view or to concur with their own view. In other words, we weren't given free rein.

Q. No, your role was to assist, essentially, and to follow
 the specific investigations that you were asked to

individual components are provided for, should they be necessary."

Bearing in mind this was an aspect that you had looked at, as I understand, was that your finding or was this informed by your findings?

- 6 A. That was our finding.
- Q. That was your finding. Insofar as you found that there
 had been compliance with industry standards in designing
 the architecture, that was a finding based on your
 external research of what those industry standards ought
 to be --
- 12 A. Correct.
- 13 Q. -- and what you had been told by Pathway as to what theywere doing?
- 15 A. Yes, correct.
- 16 Q. The report of the panel states that you carried out
 17 a critical path analysis to establish the risk of
 18 further delay to the programme; is that right?
- 19 **A.** Yes.
- Q. One of the factors which you identified as being
 a likely cause of further delay was the absence of
 an agreement, any agreement, between the parties
 concerning the criteria and procedure for acceptance of
 the system; is that right?
- 25 A. Correct.

1 follow.

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A. Yes. Yes, it was quite a different arrangement to thefirst review.

4 Q. At paragraph 29, so on the same page we can see just
 5 over halfway down -- thank you:

"The project is probably the biggest of its kind and many of the component parts, although sourced from industry strength products and companies, are being used towards their current limits and scale. Pathway has recognised the risks and has in place the controls we would expect to see in a development project of this scale."

Again, was that based on your own findings or, as you recollect, was that a conclusion which the panel reached?

16 A. I think that's a conclusion the panel reached.

Q. Turning then to future proofing, which was one of the aspects you were asked specifically to look at, at page 13, please, of POL00028094. At paragraph 33, so the very first paragraph, it records that:

"There is good evidence of future proofing at all levels. We have been satisfied that all reasonable steps have been taken to ensure robust sources of supply and compliance with industry standards in designing the architecture. Upgrades to software platforms and

- Q. What did you understand to be the areas of disagreement
 between the parties at this stage on the subject of
 acceptance?
- A. The disagreement was essentially about the specification and criteria for acceptance and, as I recall it, the
 basis on which acceptance would be given and whether
 acceptance should be on a model office or a live trial
 end-to-end under live conditions. That's essentially
 what I recall.
- 10 Q. To what extent had the earlier concerns that you had
 11 about the resourcing of the programme in the summer and
 12 autumn of '97 been addressed by the time of this review
 13 in July 1998?
- 14 A. I think all parties had resourced up and my recollection 15 is that there was still a concern that POCL were not 16 ready to accept a system of this complexity, and that's 17 readiness in terms of preparing the network to live in 18 a very highly structured environment, as opposed to 19 a very unstructured environment at the branch using 20 paper; a question about whether they were ready to 21 receive a system in terms of the help facilities and 22 helpdesk facilities that were outside of the technical 23 helpdesk.
- Q. Did you have ongoing concerns about the competence or
 the expertise of the staff managing the post office

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- 1 counters aspect of the project?
- 2 A. I think there were concerns in terms of the number of
- 3 people involved and their technical competencies and
- 4 their understanding of business process transformation
- 5 that would be necessary to accept the system.
- 6 Q. We know from the report that we've seen produced by the
- 7 expert panel that one of the proposals which they made
- 8 was the appointment of a neutral trouble shooter to
- 9 facilitate negotiations between the parties over the
- 10 future of the project?
- 11 A. Yes.
- 12 Q. Is that your recollection?
- 13 A. Yes.
- 14 Q. The individual appointed to carry out that role was
- 15 Graham Corbett, Deputy Chairman of the Monopolies and
- 16 Mergers Commission; is that correct?
- 17 A. Yes.
- 18 Q. You explain in your statement that Mr Corbett was tasked
- 19 with advising ministers -- that is ministers in
- 20 government -- on whether the framework suggested by the
- 21 Treasury task-force would provide a commercial basis for
- 22 continuing and whether the parties could develop
- a robust implementation plan to complete the project.
- 24 Is that your recollection?
- 25 A. Yes.

- 1 Q. Sorry, the director of the Horizon programme?
- 2 A. Oh, yes of course, yes.
- 3 Q. The purpose of the working group -- sorry, your task was
- 4 to liaise with the parties as they answered questions
- 5 posed by Mr Corbett and to provide an assessment of any
- 6 risks arising from the reconstruction; is that right?
- 7 **A.** Yes.
- 8 Q. We can see an agenda for one of those workshops at
- 9 POL00090010, please. This is obviously a fax header
- sheet from you, Peter Copping to Peter Crahan, who was
- 11 a senior figure in the Benefits Agency and Mr David
- 12 Miller at the Horizon programme office and Mr Mike
- 13 Coombs at ICL Pathway. On the following page, please,
- 14 your letter confirming that you've made some proposals
- 15 for the workshop and on the third page, please, we have
- here a list of a number of issues for resolution. The
- 17 first of these is E2E and model office testing. That's
- 18 end-to-end; is that right?
- 19 A. Correct.
- 20 $\,$ Q. And model office testing. You were looking for the
- 21 Benefits Agency to explain the current concerns about
- 22 the testing philosophy; is that right?
- 23 A. Yes.
- 24 $\,$ Q. Do you recall what the nature of their concerns were at
- 25 this stage?

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- 1 Q. Because albeit, as you say, you didn't author the
- 2 report, you were aware that the expert panel had made
- 3 a number of recommendations at the conclusion of their
- 4 report; is that right?
- 5 A. Yes.
- 6 Q. That they were not in favour of terminating the project
- 7 at that stage; is that right?
- 8 A. That was my understanding.
- 9 Q. What they proposed had been either a full restructuring
- 10 or partial restructuring of the programme?
- 11 A. Yes, yes.
- 12 Q. So you became involved again in October 1998; is that
- 13 right?
- 14 A. Yes
- 15 Q. And at this stage, to test this feasibility of that
- 16 restructuring exercise?
- 17 A. Feasibility in the sense of the programme itself.
- 18 Q. You have explained that you were asked to join a working
- 19 group established by Mr Corbett; is that right?
- 20 A. Yes
- 21 Q. Which was chaired by the director of the Horizon
- 22 programme office. Do you recall who that was?
- 23 **A.** No.
- 24 Q. Does David Miller sound like the correct --
- 25 A. David Miller was chair of?

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- 1 **A.** No.
- 2 Q. You were looking to the Horizon programme office to
- 3 describe the current process as well as the proposals
- 4 for management of reporting of progress to sponsors, and
 - it was your function, I believe we can see, PA to
- 6 identify any remaining disagreements, issues, concerns
- 7 and sensitivities on that subject.
- 8 A. Yes.

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- 9 Q. So we also see, under topics for discussion, the service
- 10 management product set. What does that mean?
- 11 A. This would have been the construct around service
- management, who did what, where they would reside and so
- 13 on
- 14 Q. The next section is the service management environment
- and the interim arrangements in place. Can you describe
- 16 what those were, please.
- 17 A. I really don't recollect that level of detail I'm
- 18 afraid.
- 19 Q. At D we have multi benefit with soft EVP, that's
- a reference to the security, the extended verification
- 21 procedure; is that right?
- 22 **A.** Yes.
- 23 Q. I think you are seeking there for Pathway to describe
- 24 the plans to realise NR2+. Do you recall, in terms of
- 25 the future software development, what the plans were at

- this stage in relation to the new release? 1
- 2 A. No.
- 3 Q. It's called NR2+ ...
- 4 A. I recognise NR2 but I couldn't tell you what was in it.
- 5 Q. Thank you. Then I think there's one more page beginning
- 6 E if we could zoom in. Thank you very much. Consistent
- 7 and complete technical design, "BA to list areas where
- 8 assurance is needed". What were the BA's concerns at
- 9 this stage about the consistency and completeness of
- 10 Pathway's technical design?
- A. I'm sorry but I do not recollect. 11
- 12 We can see then that the final topics were acceptance
- 13 testing and release authorisation and the Horizon
- 14 programme office. Then, under item 2, the programme
- 15 critical path and dependencies. Is this an accurate
- 16 reflection of the types of issues that you were dealing,
- 17 in the workshops that you were having --
- 18 A. Yes, this is essentially a process that we will have
- 19 taken the responses through, in order to flesh out areas
- 20 of disagreement which would then be documented for
- 21 someone to go away and work on and decide how to take
- 22 those forward.
- 23 **Q.** Your assessment of the programme and project management
- 24 issues, which were prominent in autumn 1998, are
- 25 summarised in an annex to Graham Corbett's report; is
- 1 was likely to lead to litigation?
- 2 A. Correct.
- 3 Q. What did you understand Pathway's position to be on
- 4 acceptance at this stage?
- 5 A. I think they were seeking to base acceptance on
- 6 a self-certification process and of course no-one on the
- 7 sponsor side was particularly happy with that. They
- 8 also, I recall, were seeking to have acceptance on
- 9 a model office as opposed to end-to-end acceptance,
- 10 ie in a live system.
- 11 Q. I will come back to the point about the model office and
- 12 end-to-end testing shortly but, before I do, just scroll
- 13 down please to the page, I think it will be 33, where we
- 14 see what were described as the minor risks recorded.
- 15 I wonder if we could zoom in please. Thank you.
- 16 So point 4, risk number 4, under the heading
 - "Minor" is the "Consistent and complete technical design
- 18 for key products". The assessed impact of that on the
- 19 programme is that it's likely to impact mainly on the
- 20 speed of testing and the acceptance process.
- 21 Α.

- 22 Q. Did you not consider that the consistency and
- 23 completeness of the technical design was relevant to
- 24 assurance of the quality of the programme?
- 25 I think it amounts to the same thing, doesn't it? A. 135

- 1 that right?
- 2 A. Yes.
- 3 Q. Can we please show POL00028098, could we scroll down to 4
 - page 32 please. We can see here at the top, "Management
- 5 Summary -- Key Programme Risks". Is this a table that
- 6 you produced or is it simply summarising your findings?
- 7 A. I think it's summarising our findings.
- 8 So in terms of the risks that you had identified, the
- 9 first of those we see under the heading "Critical" is
- 10 the speed of acceptance process. Can you explain,
- 11 please, the nature of your concern at that stage about
- 12 the speed of the acceptance process?
- 13 My recollection is that things on -- acceptance process
- 14 got clogged up over disagreements on what the criteria
- 15 were and how those criteria should be -- differences
- 16 should be resolved. I really can't recollect any more
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- 18 Q. In terms of the impact that this was likely to have on
- 19 the programme, it records that:
- 20 "[A] Failure to complete acceptance in planned 21 timescales could cause one or more of the parties to
- 22 resort to legal action and program could stop at end of
- 23 '98 or before."
 - So was the essence of the concern that unless the acceptance process could be agreed and implemented it
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- 1 Well, your focus here is on speed of testing and
- 2 acceptance?
- 3 A. If the criteria for acceptance are all agreed and the
- 4 system is submitted against those criteria and there are
- 5 no issues, then speed will be fairly quick. I'm not
- 6 sure I'm following your point.
- 7 Q. I think my point is this, that you seem here to be
- 8 attributing the significance of the completeness and
- 9 consistency of the technical design, its overall
- 10 significance, to the programme is its likely impact on 11
- testing and the acceptance process. What I'm saying is
- 12 that does it not also have a function in ensuring the
- 13 quality of the solution that's being put in place?
- 14 Α. Yes
- 15 Q. On the fifth point, also a minor risk we have
- 16 "scalability of Pathway design". Scalability was
- 17 something that had been regarded as quite a significant
- 18 issue in your earlier reviews in 1997 and 1998. Why is
- 19 it here characterised as a minor risk to the programme?
- 20 A. Well, because, at that stage, I think there was
- 21 beginning to be a better understanding of how the system
- 22 would be rolled out and scaled up, where scalability
- 23 relates to the number of offices connected. So it was
- 24 seen as less of an issue at this stage of the
- 25 development. But, of course, there could always be

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- 1 issues. If you move from 10,000 to 20,000 offices,
- 2 there might -- suddenly an issue might arise.
- Q. Were both of these issues, that is the consistency and
 completeness of the technical design and the scalability
 of it, were they both not factors that were likely to
- 6 affect, ultimately, the robustness of the system?
- 7 A. Not necessarily but possibly.
- 8 Q. There's one topic I would like to deal with, please,
- 9 before we have a short break. This comes back to the
- 10 question of acceptance and you've mentioned in your
- 11 evidence that you understood Pathway's position to be
- 12 that they were looking for acceptance to take place at
- the end of model office testing, as opposed to a full
- 14 end-to-end test. Shortly after the negotiations that
- were being facilitated by Mr Corbett concluded, you
- 16 wrote to David Miller, the Horizon programme director,
- in order to set out some private thoughts you had about
- to the state of th
- how the parties might break the through the potential
- 19 impasse on acceptance; is that right?
- 20 A. Yes

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- Q. I wonder please if we could pull up POL00090009. Thankyou.
 - So we can see here your letter of 19 October 1998, addressed to Mr David Miller, the director of the Horizon Programme, and, as I've just said, your proposal

Your paper essentially proposed a new paradigm for acceptance and we can see the essence of that distilled, please, on page 3. At the end of the second paragraph you say:

"Simply put [following your new paradigm], sponsors would give up termination rights on acceptance following [Model Office Testing] in exchange for the option of being able to have more punitive SLAs ..."

Is that service level agreements?

- 10 A. Correct.
- 11 Q. "... following the start of [National roll-out], should
 12 the system fail to meet acceptance criteria in Live
 13 Trial. Similar arrangements could be put in place for
 14 future releases of functionality/services."

Would it be fair to say that, boiled down to its core, your proposal envisaged the sponsors forfeiting their right to reject the system, even if it failed to meet the criteria, which the sponsors deemed to be

- 19 necessary for acceptance?
- 20 A. Yes, and perhaps I should put this in context. The
- 21 clues in this letter are it was a private thoughts
- 22 letter and, in the last paragraph, "Next steps",
- 23 bluntly, this an unsolicited proposal for more work from

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- 24 PA, and it was rejected.
- 25 Q. It was indeed. Viewed from the perspective of the

to set out some of your private thoughts on the issue of acceptance. That letter enclosed a short paper entitled "Acceptance testing: a framework for developing a new paradigm". We can see that on page 2, please.

You observe in that paper, under the heading "Problem definition" that:

"Sponsors and Pathway have agreed to de-risk the programme by decoupling card roll-out from NR2", which I understand is New Release 2; is that correct?

- 10 **A.** Yes
- 11 Q. "... and to base NRO ..."
 - Is that national roll-out?
- 13 **A.** Yes.
- 14 Q. "... on child benefit and EPOSS only until NR2+ [this is
- 15 New Release 2 Plus, further functionality] is available
- when multi-benefit roll-out starts. This new sequence
- 17 raises a legitimate question whether an alternative
- 18 acceptance process can be designed that protects the
- 19 commercial objectives of the parties and which at the
- 20 same time reflects the status of the revised programme
- 21 at completion of [Model Office Testing] and at
- 22 completion of Live Trial. Additionally, the acceptance
- 23 process for any requirement to be delivered during NRO
- [National roll-out] would need to be included in any new
- 25 approach."

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- 1 sponsors, this is an approach which would have been
 - fraught with risk, would it not?
- 3 A. Possibly.

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- 4 Q. By their very nature, model office tests tended to be
 - carried out under optimal circumstances; that's right,
- 6 isn't it?
- 7 **A.** Yes.
- 8 Q. Because they didn't accurately replicate the real-life
- 9 environment in which the system would actually operate,
- 10 these tests were very unlikely to identify the full
- 11 breadth of usability and performance issues --
- 12 A. That's correct.
- 13 Q. -- which would only become apparent, ultimately, in live
- 14 operation of the system --
- 15 A. Yes
- 16 Q. -- by which point, the termination rights would have
- 17 been lost?
- 18 **A.** Yes.
- 19 Q. So there was a risk in adopting this approach that the
- 20 sponsors might find themselves bound to accept and roll
- 21 out a system that later didn't prove to be fit for the
- 22 purpose for which it was --
- 23 A. Which is why it was rejected.
- ${\bf 24}~~{\bf Q}.~~{\bf Bearing}$ in mind those risks inherent in the approach,
- 25 why did you consider this to be a suitable paradigm for

1 1 acceptance? 2 2 A. We were trying to be creative to find a way through the 3 3 acceptance block. Q. Was this reflective of the pragmatism which you felt was 4 4 5 earlier lacking in the programme and which had 5 6 contributed to significant delays? 6 7 A. I don't think we saw it in the broadest light. We saw 7 8 that as a possible opening of a discussion that could 8 A. Yes. 9 help solve the problem. It was a pragmatic approach. 9 10 MS HODGE: Thank you. 10 11 Sir, that brings me to the end of that topic. 11 12 I wonder if now would be a convenient time to take 12 A. Yes. 13 a short break? 13 SIR WYN WILLIAMS: Yes. 14 14 MS HODGE: We're making good progress. 15 15 16 SIR WYN WILLIAMS: Good. So what time shall we start again 16 17 17 MS HODGE: Shall we resume at 3.10? 18 18 19 SIR WYN WILLIAMS: Okay, fine. See you then. 19 A. Yes. 20 20 21 21 (A short break) 22 (3.09 pm) 22 A. 23 MS HODGE: Good afternoon, sir. Can you hear, and see me? 23 SIR WYN WILLIAMS: Yes. 24 24 25 MS HODGE: Thank you. We can hear you. 25 1 Post Office Counters. I suspect you won't have seen 1 2 a copy of this contract at the time. 2 3 A. Correct. 3 4 Q. Have you read this document since? 4 5 5 A. Yes. 6 Q. We can see, if we turn to the second page, please, at 6 7 7 paragraph 2.2 -- so about a third of the way down the 8 page -- a reference to the thresholds for acceptance of 8 9 the CSR. Are you aware of what the CSR was or what it 9 10 10 A. I don't recall what CSR stands for, I'm afraid. 11 11 Q. I believe it's the Core Systems Release --12 12 13 Α. 13 A. 14 Q. -- the name given to the package of software tested 14 15 during the operational trial and ultimately rolled out. 15 16 It comprised the EPOSS, Electronic Point of Sales 16 17 Service, the order book control service, which was still 17 18 in operation, and the Automated Payment Service. Does 18 19 that sound broadly correct, in terms of what you 19 20 understood --20 21 That sounds familiar, yes. 21 Α. 22 Q. What this provision provides, we can see it's framed in 22 23 the negative. It effectively says: 23 24 "The thresholds will not be met if in respect of 24 Q.

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CSR Acceptance there are:

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Mr Copping, picking up where we left off, which was the new paradigm for acceptance which you had proposed (which, as you say, did not find favour with sponsors), you've explained in your statement that you continue to have some involvement in the public sector negotiations over the future of Horizon in the early part of 1999; is that right? Q. But the last significant engagement which you had related to the acceptance of the system; is that correct? Q. Contrary to the proposal which you had made which envisaged acceptance at the end of model office testing, we know that what Post Office Counters and Pathway agreed upon cancellation of the Benefits Payment Card was that an operational live trial would take place; is that right? Q. By that stage, however, the thresholds for acceptance had changed. Were you aware of that? Q. Could we please show POL00028208. Thank you. This is a copy of "Schedule A11" to the codified agreement, dated 28 July 1999, concluded between ICL Pathway and 142 "[First condition] one or more high severity deficiencies as categorised in paragraph 7.1(a) of this Schedule ('category (a) faults'); "[Alternatively] more than 20 category (b) faults; "[Finally] more than 10 category (b) faults in respect of any one CSR Acceptance Specification." Is that broadly consistent with what you understood at the time to be the overarching criteria that the system had to meet in order to be accepted? A. Yes, that's correct. Q. So if there was one or more high severity deficiency, it wouldn't be eligible for acceptance? Correct. Q. Likewise, if there were more than 20 of a medium severity, it wouldn't be eligible? A. Correct. Q. We can see on page 3 at point 5, under the heading "Appointment of Expert", that contract made provision for you to be appointed as an expert to assist in resolving any disputes relating to CSR acceptance. Is that how you understood your role at the time? A. I didn't know about this at the time, so I didn't understand I was being proposed. When you did become involved, how would you characterise

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your role?

- A. It was explained to me that my role would be essentially 1 2 to facilitate the parties to come to an agreement. 3 There was a lot of allocation of blame from one party to 4 another about what actually was going on on acceptance 5 and it was explained to me that my role was to ensure 6 the parties worked together to resolve conflict and, 7 through that process, reach an agreement on the level of 8 severity of each incident and a resolution plan.
 - I subsequently found out that, apparently, I had the opportunity to arbitrate but I don't think, to the best of my recollection, that was ever exercised by either party. In other words, I had the option to tell them the way it was going to be on particular incidents.
- 14 Q. Do you recall being consulted by either of the parties 15 about the arrangements that were put in place in the 16 contract?
- 17 A. In this contract? No.

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- 18 Q. It appears, from your statement and from the records 19 we've obtained, that you were first called upon to 20 provide assistance to the parties on completion of the 21 operational live trial. Is that consistent with your 22 recollection?
- 23 A. That resonates.
- 24 **Q.** In preparation for a meeting which appears to have taken place on 16 August 1999, you were sent what was 25 145

The next high severity is in relation to training, number 218. It's described as the "Training course Cash Account module inadequate". POCL have assessed that as high, whereas Pathway were treating that as closed at this stage.

Then, thirdly, in the POCL infrastructure Acceptance Incident number 298, described as "Counter system subject to lockups & screen freezes requiring reboots", assessed by Pathway as a low severity incident but by Post Office Counters as high.

I think there's one in the category of medium to high, which was number 369, also in the POCL infrastructure, "Scanner reliability in relation to [order book control service] transactions".

So that was the state of play at the end of the operational live trial, so far as you were aware; is that right?

- 18 A. Yes.
- 19 Do you have any recollection of the meeting that took 20 place on 16 August 1999?
- A. I might need reminding. 21
- 22 Q. I don't think we have any record, written record, of 23 that meeting but we know that the disputes between ICL 24 Pathway and Post Office Counters over the status and 25

severity of these incidents were not resolved at that 147

- 1 described as a "hot list" of Acceptance Incidents; is 2 that right?
- 3 A. Yes.
- 4 Q. Please could we pull up POL00028355. This is an email 5 from Tony Houghton, dated 13 August 1999. We can see 6 you named as one of many recipients there, the fourth in
- 7 the list. Can we turn to the following page, please.
- 8 Here we have the "Acceptance Incident Hotlist". Could
- 9 you please explain what you understood the significance
- 10 of this list to be?
- A. This was a list in which I identified all the incidents 11
- 12 that were outstanding, together with those where there
- 13 was a disagreement on severity and I think, from memory,
- 14 there were three, possibly four, where POCL and
- 15 ICL Pathway were in disagreement.
- 16 Q. So I think, looking at the list, it appears as though 17 there was disagreement in terms of severity on almost
- 18 every single --
- 19 A. Sorry, I was looking through the lens of the medium to 20
- 21 **Q.** Forgive me. There were three incidents categorised by 22 POCL as high. We can see the first of those in the list
- 23 being Acceptance Incident number 376, which is described
- 24 as the "Derived cash account not equal to the electronic
- 25 cash account".

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meeting. That much is clear from a supplemental agreement reached between the parties on 20 August 1999. I wonder if we could please pull up FUJ00000485.

So at the top we can see this described as a "supplemental agreement" dated 20 August 1999 between Post Office Counters and ICL Pathway. If we could please scroll to page 3 -- thank you -- under the heading "It is Agreed as follows", we can see in relation to "CSR Acceptance", paragraph 1.1:

"The parties agree that CSR Acceptance was not achieved as at the end of the CSR Operational Trial Review Period."

If we go on, please, to page 4, there's proposed here a remedy for the outstanding faults in the system.

"With a view to facilitating the obtaining of CSR Acceptance in the Second CSR Acceptance Test, the parties agree as follows ..."

Paragraph 2.1:

"In the period between the date of this Agreement and 17th September 1999 (the 'Limited Trial Period'), the parties will set up and conduct a programme of joint workshops for the purposes of agreeing (to the extent not already agreed):

> "resolution plans for the Agreed Category B 148

Faults, the Disputed Category A Faults, the Disputed
Category B Faults ... and (if appropriate) the Unagreed
Fault ..."

It goes on to say:

"a single timetable for resolution of outstanding category (b) faults", would form part of those workshops.

I think you recall participating in those workshops; is that right?

10 A. Yes

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- 11 Q. We can see they were chaired by Keith Baines, the lateKeith Baines, of Post Office Counters Limited and Tony
- 13 Oppenheim of ICL Pathway?
- 14 A. Yes.
- 15 Q. On page 5 you're referenced again. On this occasion,were you consulted about your involvement? I assume you
- were on the 16th.

So here at 2.4:

18 A. Not that I recall.

20 "The parties will involve Peter Copping as Expert
21 in the activities referred to in this paragraph 2 [to
22 which we've just referred]. There may be occasions on
23 which the Expert is asked to determine an issue as
24 between parties in accordance with the provisions of
25 Schedule A11 ... but otherwise ... his role will be as

what did you understand this particular incident to entail?

A. This concerned a post office view that the training for
 Horizon users was inadequate and I think, in response,
 Pathway offered a number of initiatives, which involved
 half day training for Post Office Counters staff in IT
 usage, computing, and so on.

The underlying issue here, I think, was to do with the situation that I mentioned earlier, that Pathway hadn't, in completeness, considered the business transformation that would be necessary to accept the system and, with that, all the process changes that would need to take place at the counter, and my recollection is that there were extremes of counter configuration from quite a number of counters to a simple remote terminal in an outlying area, and users, if I recall correctly, between 20 and 75 or 85 years old. So there's a tremendous spread of capability that needed to be trained.

In my understanding, that was why the Post Office decided this should be categorised as high severity impact.

Q. Do you recall whether the concerns about training were
 focused on any particular aspect of the training
 programme being offered?

facilitator and adviser to the parties in their effortsto achieve successful resolution of outstanding issues."

That seems to tally with what you have described earlier as your understanding, that is to say the latter part, facilitating agreement.

- 6 A. I hadn't seen this document at the time.
- 7 Q. But it reflects, as far as you're --
- 8 A. It reflects my understanding.
- 10 the joint workshops to which this supplementary
- 11 agreement makes reference, you received briefings from
- 12 each of the parties relating to the status of the
- 13 acceptance incidents; is that correct?
- 14 A. Yes. That's something I asked for, if I remember.
- 15 $\,$ Q. Did the briefings you received include ICL Pathway's
- 16 proposed plans for resolving the outstanding acceptance
- 17 incidents?
- 18 A. I'm not sure whether all the proposed plans wereincluded.
- Q. We'll take a look at some of them shortly. In the hotlist that we reviewed a short time ago we looked at
- 22 three acceptance incidents that were graded high by Post
- 23 Office Counters. I would like to explore with you now
- 24 what you recall about those.

If I could begin with Acceptance Incident 218, 150

- A. My recollection is that the there were a lot of issues
 around closing of accounts and it was unclear, at that
- 3 stage, whether that was a training issue or a systems
- 4 issue.

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- 5 $\,$ **Q.** So far as you're aware, this was an incident that was
- 6 resolved to the satisfaction of the Post Office during
- 7 your workshops; is that right?
- 8 **A.** Yes
- 9 Q. I'd like to turn to another incident, this was Al298,
- 10 also categorised by the Post Office as being of high
- 11 severity. Could you describe your understanding of that
- 12 incident, please?
- 13 **A.** This was about instability in the system, the symptom
- 14 being lockouts at the terminal, crashes in the middle of
- a process, system busy incidents, and so on, and I think
- 16 Pathway took the view that this was pretty normal for
- 17 IT: PCs crash, PCs lock up. The Post Office or POCL
- 18 considered this to have a high impact on the business
- 19 simply because, while the system was down, customers
- 20 couldn't be dealt with and, therefore, it had a high
- 21 impact and so there was a disagreement about the
- 22 severity. I think POCL classified it as high severity;
- 23 ICL Pathway, I think, as medium.
- 24 **Q.** Do you recall how this particular incident was resolved?
- 25 A. My recollection is that it wasn't resolved through the

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- series of seven workshops. It was escalated to the management resolution meeting towards the end of probably August/early September.
- Q. Thank you. We'll return to that final workshop -- that
 final meeting, sorry, a little later. Before we do, I'd
 like to address with you the third incident categorised
 by Post Office as high severity, and that is incident
 Al376.

What was the nature of the problem that had been identified, so far as you were --

- A. As I understood this, it was about intermittent failures
 in the reconciliation process between the money in the
 till and what the system had recorded and, at the time,
 I think it was believed the root cause was about -- or
 lack of integrity in transfers between Post Office and
 ICL Pathway systems.
- 17 **Q.** Do you recall where in the system this problem had18 arisen?
- 19 A. At the TIP interface, as I understood it.
- 20 Q. Can you explain what you understood TIP to be?
- 21 **A.** It's the interface between the Post Office system that
- 22 is responsible for counting and the ICL Pathway
- 23 interface and the database that recorded the
- 24 transactions in the system.
- 25 **Q.** You have described the root cause as being a lack of 153
- bring you up to speed for the meeting, to which we've referred, on the 16th.
- 3 A. Yes.

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Q. On page 3, please, we can see, just over halfway down
the page, at point 3, the heading "Review of High
Priority Incidents", the first of these being Acceptance
Incident 376. "JD", who I believe was John Dicks,
an employee of ICL Pathway, reported that:

"Pathway recognise that not all transactions had been harvested and sent to TIP. A provisional fix went in on 2nd August and this has worked satisfactorily so far with the effect that all records had been sent.

A root cause analysis has been developed, identifying 8 contributory problems, and all but one has been diagnosed and tested in Pathway to date. Pathway cannot guarantee however that all problems have been trapped. They will need to see evidence from the fix of the 8 known problems, and will continue to monitor the problems for 8 [sic] months to be confident of its resolution.

"The provisional fix and the control procedures developed allow Pathway to identify any errors, to patch the file, and to notify TIP in advance. Since implementation there have been no errors to report and hence Pathway contend that this action taken to date and 155

- 1 integrity in the information passing.
- 2 A. That was my understanding at the time.
- 3 Q. Before we go to one of the documents I'd like to show4 you, do you recall how the problem had come to light,
- 5 how it had been detected in the system?
- 6 A. Not specifically, I'm afraid, no.
- Q. Please could we show POL00028332. This is another emailof 13 August 1999 from Andrew Simpkins, addressed to you
- 9 and to David Rees. Was that a colleague at
- 10 PA Consulting?
- 11 A. Correct.
- 12 Q. It says:

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"Peter/David

"Following the Management Resolution meeting yesterday I attach as agreed by [Post Office Counters] and Pathway the minutes of this meeting and a summary of the incidents that are in dispute.

"The minutes will give you an up-to-date position on the high priority incidents in particular.

20 "We propose that the meeting with yourselves does 21 not start until 12.00. It will be in Gavrelle House 22 room 7."

If we could please turn to the minutes on the following page, so of course not a meeting that you yourself attended but minutes that were shown to you to

- the result they have observed justify the downgrading of this incident."
- We know, of course, it wasn't ultimately agreed that that incident be downgraded --
- 5 A. Correct.
- Q. -- hence why the workshops took place. So far as Post
 Office Counters were concerned, what did you understand
 their assessment of the business impact of this incident
 to be?
- 10 **A.** An inability on a consistent basis to reconcile Horizon11 data with cash data.
- 12 Q. Would it be fair to say it was an issue of fundamental13 concern to Post Office Counters?
- 14 A. I would have said so, yes.
- 15 **Q.** The principal purpose of Horizon being to performan accounting function --
- 17 A. Absolutely, yes.
- 18 Q. -- which would enable Post Office Counters to reconcile
 19 the transaction performed by its agents at the branch
 20 counter with its own records of cash and stock held, as
 21 well as the transactions performed on behalf of its
 22 clients.
- 23 A. Correct.
- Q. If the system wasn't producing accurate cash accounts,
 which appears to be what this incident was showing, did
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1 this not call into question its very fitness for 2 purpose? 3 A. Yes. 4 Q. Do you recall how ICL Pathway proposed to rectify this 5 6 **A.** In broad terms, yes. There were a number of proposals 7 in the resolution plan. I think the most worrying was 8 that one of the fixes wouldn't be implemented until the 9 year 2000, either at the end of '99 or 2000, and it was 10 that that caused the incident to be escalated to the management meeting at the end of the seven workshops, 11 12 not just because the final fix wouldn't be available 13 until the end of the year but also because regression 14 testing would therefore take place afterwards and, if 15 there were further issues to be found, that would not be 16 something that would rest easily with roll-out. 17 Q. If we could take a closer look at what was discussed at 18 these workshops, you attended one on 26 August 1999; is 19 that correct? 20 A. If my name's on the agenda, yes. 21 Q. Could we show POL00028472, please. This is an email 22 from Altea Walker to Graeme Seedall and others. You are 23 not a recipient of the email but if we could please turn 24 to page 6, we can see here a minute of the Acceptance

point 5 there's a reference to Pathway proposing a three-level data integrity check to be implemented in December:

Workshop -- this is number 2 -- held on 26 August 1999

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"This needs to be documented as a high level design including failure state analysis."

We see there Post Office Counters Limited, a number of employees identified in brackets, are to be involved in interactive walk-throughs during the development of the design to report progress and issues to the group.

At point 6 it records that:

"[Post Office Counters'] position is that roll-out should not commence until data integrity can be assured. Ruth Holleran [an employee of Post Office Counters] to consider with the Auditors, and report back to this group, whether the current Pathway checks plus, possibly, continuing [Post Office] checks, would be adequate until Pathway's full data integrity checks are in place."

Finally, at point 8, we see a reference to Pathway preparing a rectification plan that will be presented to the group. So this appears to be the state of play as at 26 August 1999?

24 **A.** Yes.

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25 **Q.** I understand you don't have a detailed recollection of 159

and under the attendees you're listed first, as the expert, Peter Copping, and the first item that appears to have been discussed is Acceptance Incident 376, the issue of data integrity.

At point 1, it records that:

"[Post Office Counters] needs to be confident of the root cause analysis and fixes, both applied and planned to be applied."

The proposal was that a working group of Post Office Counters, comprising a number of employees there and Pathway, in brackets John Pope, an employee of ICL Pathway, were to review the TIP incident status report and report back progress and issues to the workshop.

Under point 3, we can see Pathway proposed to introduce a fix to ensure that the cash account does not lose transactions and there's a reference to a PinICL. Were you aware what a PinICL was?

As I understand it, it was a record of an incident, the method by which Pathway recorded incidents in the system. As part of 1 above, that is to say the root cause analysis and fixes, a review was to be taken to fix and confirm acceptability of the fix to this group.

If we could turn the page, please, we can see at 158

these events but does that broadly tally with what you understood the position to be?

3 A. Yes.

Q. Point 8, to which we have just referred, mentions
 a rectification plan that was produced in response to
 Acceptance Incident number 376. I believe you were
 shown a copy of that plan.

8 A. Yes.

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Q. If we could bring that up, please, POL00028466. This document is dated 4 September 1999, we see that at the top, Version 0.3. Under the title it's the "Acceptance Proposal for Acceptance Incident 376", and the abstract records:

"This document contains ICL Pathway's proposal to the independent Expert in respect of Acceptance Incident 376."

17 Under distribution, you're named as the first to 18 receive it, "Expert: Peter Copping". Do you recall 19 seeing this document at the time?

20 A. I do. I don't know why they addressed it to me21 specifically.

Q. If we could turn please to page 5, we can see here
 summarised Pathway's position in relation to this
 incident. At paragraph 5.1, they set out the

25 background:

1		"During the Live Trial and since, incidents have	1		"Important advances have been made since the above
2		occurred that, in [Post Office Counters'] view,	2		incidents occurred, [which are] discussed below under
3		constitute a potential threat to the integrity of their	3		the same numbers"
4		accounts. These can be categorised into three groups.	4		We see here, I think, a list of fixes that have
5		"1. Some outlet transactions were not sent to	5		been applied to address the causes identified at 1, 2, 3
6		TIP:	6		above, the first of these being that:
7		"because the harvester deliberately omitted	7		"All instances of messages written without
8		incomplete records, caused principally by missing modes,	8		harvester-sensitive fields have been fixed, except one
9		and	9		that will be fixed shortly. Accounting integrity has
10		"because, on one occasion, harvesting started	10		been safeguarded by establishing routine examination of
11		before replication between recovering correspondence	11		Event Logs to detect and report daily to TIP any
12		server nodes was complete."	12		harvester exceptions.
13		The second principal cause was that:	13		"The harvester has been enhanced to positively
14		"Not all transactions were [completed] in the	14		check that the full message set for an outlet is present
15		outlet cash account because of end-dating of Item	15		on the correspondence server before initiating
16		Reference Data."	16		harvesting for that outlet."
17		Thirdly that:	17		Secondly:
18		"Some Cash Account records were sent to TIP	18		"The system is being modified so that the
19		because the pointer used by the harvester was not	19		balancing and Cash Account processes can continue if
20		available:	20		an item is end-dated during a period for which there are
21		"because a counter was rebooted before it could	21		transactions."
22		write it; and	22		Thirdly:
23		"on one occasion, because a second balance process	23		"The system has been made robust against
24		was allowed to run."	24		inopportune reboots by writing persistent objects to the
25		Pathway suggested: 161	25		message store, enabling controlled restart of the office 162
1		balance process after power failure, etc.	1		are the figures recorded as at 5 pm on Friday,
2		"A change has been made to ensure that multiple	2		3 September, presumably 1999, bearing in mind the date
3		balance processes cannot run concurrently. In addition	3		of the document. At the very top we see "Number of
4		a message will be displayed to inform the user that the	4		outlets affected by cash account week".
5		balance process has initiated."	5		The top row appears to record the cash account
6		So here we see Pathway essentially presenting	6		weeks numbered 8 to 27, and the left-hand side column,
7		a picture of three principal causes for the end balances	7		the root causes. Do you agree with that broad analysis
8		having been identified. Would that be a fair	8		of the table?
9		characterisation?	9	A.	Yes.
10	A.	Yes.	10	Q.	So I think what we can see here is that there are two
11	Q.	When I say "root causes", three overarching root causes	11		root causes, number 9 and 10 so missing mode scales,
12		and the fixes that they have applied?	12		replication recovery that in the weeks 16 to 19 have
13	A.	Or planned to apply.	13		caused quite a substantial number of outlets to be
14	Q.	Or planned to apply to address them. Do you recall how	14		affected. In relation to 9, there are 22; in relation
15		widespread these cash account discrepancies were at this	15		to 10 there are 37. Following the application of a fix,
16		time.	16		what this appears to record is that no further outlets
17	A.	In terms of quantity? No.	17		have been affected.
18	Q.	Could we please turn to page 8 of this document. It	18		But, in total over that period, we see 80 outlets
19		appears that this table was appended to ICL Pathway	19		affected by one of the 12 root causes of this problem;
20		acceptance's proposal. Do you recall being shown a copy	20		is that a fair picture?
21		of it at the time?	21	A.	Yes.
22	A.	I've certainly seen that before, yes.	22	Q.	It's not necessarily the case that this equates to
23	Q.	Could we zoom in a little bit, please. Thank you.	23		80 different outlets, I think, because one possible
24		So we can see at the top it is entitled "Incident	24		interpretation of the table is that a single outlet was
25		analysis". At the very bottom it confirms that these	25		affected in more than one week but this is quite a high

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- 1 figure, is it not?
- 2 A. Absolutely, yes.
- Q. Particularly when we bear in mind the relatively small
 number of outlets that were, in fact, operating the
 system at the time; is that right?
- 6 A. Yes.
- Q. Do you recall how many branches were operating Horizonat this stage?
- 9 A. At this stage, would it be about 200?
- 10 Q. I think it was approximately 300, in the region of 299.
- 11 When viewed in that context, 80 branches being affected
- 12 by cash account discrepancies is very significant
- 13 indeed.
- 14 A. Absolutely.
- 15 $\,$ Q. We can also see from this table -- if we can zoom back
- in, please -- in the penultimate row it starts with
- 17 a question mark "under investigation", which appears to
- suggest that there were 36 branches affected by cash
- 19 account discrepancies for which no root cause had been
- 20 identified.
- 21 A. Correct.
- 22 Q. So, at this stage in early September 1999, would it be
- 23 fair to say cash account balances remained a very
- 24 serious problem?
- 25 A. Yes.

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we could turn, please, to page 135 this is a copy of the
"Logical design for EPOSS and TIP Reconciliation
Controls". It's dated 20 September 1999, Version 0.7.
It's quite a lengthy document, I don't intend to take
you through all of its detail but if we could turn,
please, to page 6 -- I apologise, it was 135. It's
internal page 6. Forgive me, so that should be 141.

Under the heading 3, "Overview", there's quite a helpful summary of what the process was intended to entail. It records:

"The reconciliation processes will be split into two separate sets of activity. Daily reconciliation tasks and Weekly (or more accurately at the end of each [Cash Accounting Period] CAP) reconciliation tasks.

"The daily tasks will ensure that the base transaction data recorded at the counter matches the base transaction data transferred to TIP for that day. At the same time, the transactions will be used to generate total control totals for the Cash Account tables to which the transactions will report at the end of the [Cash Account Period].

"At the end of the [Cash Account Period], the daily control totals generated for each Cash Account table will be accumulated and the resulting value calculated for the Payments and Receipts table will be

Q. In addition to the fixes that Pathway had identified in their resolution plan, they had also proposed introducing what was called a three-level data integrity check. We can see reference to that at paragraph 5.2 on page 6 of this document, please. At 5.2, the heading "Maturity of plan", says:

"The Pathway proposal in this area has now been expanded into the High Level Design document *Logical Design for EPOSS/TIP Reconciliation Controls.*"

It goes on to review that was a document being reviewed by the working group in detail. Do you recall seeing a copy of that document?

- 13 A. I think I've seen it somewhere. It might have been just
 recently, it might have been quite a long time ago.
- 15 Q. Before we go to it, can you explain what you understoodthis three level data integrity check to entail?
- A. I thought you might ask me that and the answer is no.
 I've seen a very complicated description from ICL
 Pathway in a letter written by Tony Oppenheim, I think,
- 20 in the pack.
- Q. If we could turn up, please, POL00090428. This contains
 a copy of the second supplemental agreement concluded
 between ICL Pathway and Post Office Counters on
- 23 between ICL Pathway and Post Office Counters on
- 24 September 1999, so at or around the time that your
- 25 involvement came to an end. I think that's right. If 166

compared with the Cash Account line records generated by the Cash Account production process. If there is a discrepancy in this comparison, then the system will validate each of the accumulated daily control totals with the corresponding Cash Account line records to identify the table which does not reconcile and record an error message in the Riposte message store.

"The existing functions in the system which create the outlet stock holding records and the Cash Account Line records will also be amended to accumulate a control total for each set of records which will be written into the message store at the end of each set. These control total records will be harvested and inserted into the TPS Host database. The TPS Host system will compare the Stock Holding records ... and the Cash Account Line records ... output to the TIP Cash Account subfile with the control totals received from the OPS system. In the event that the TPS harvester fails to locate either the Stock Holding ... records or the Cash Account Line records ... or the control records calculated by the TPS Host system differ from the control totals received from the OPS, then a reconciliation error report will be produced."

Does that assist you at all in relation to how this piece of software was intended to function?

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- A. It resonates and of course the big question is whathappens with the error report data?
- 3 Q. If I've understood it correctly -- and that is a big
 - if -- these new reconciliation controls, I think, were
- 5 intended to automate a task that Post Office Counters
- 6 had been performing temporarily in TIP -- is that
- 7 right -- in that they had been seeking to verify whether
- 8 the base transaction data recorded at the counter was
- 9 consistent with the transaction data being transferred
- 10 to TIP?

- 11 A. Yes, I think the aim was to have a completely automatic
- 12 reconciliation process, which corrected, as a result of
- 13 the process the checking process. Whether that happened
- in practice, I can't say.
- 15 Q. I think, as you have said, it was a system which was
- designed to generate a report to verify that the error
- 17 had taken place --
- 18 A. Mmm.

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- 19 Q. -- forgive me, to verify that in imbalance had been
- 20 detected but what the reconciliation control didn't do,
- 21 did it, was identify the root cause of the discrepancy
- in the first place?
- 23 A. I think that's right.
- 24 Q. As you have explained, you attended a series of
- 25 workshops, the last of which, I believe, took place on

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We can see then under workshop number 5 that Post Office Counters had reviewed identified failure scenarios and some issues with the high level design, which needed clarification. It was proposed that a meeting would take place to discuss Post Office Counters' paper, the EPOSS/TIP reconciliation controls, summarising the failure scenarios and the design issues.

A further update at the sixth workshop was that progress was good and that Pathway were to issue a paper for Post Office Counters to review.

The final update is at the bottom there for workshop 7. Pathway had issued the high level design -- I assume HLD means "high level design" -- paper for Post Office Counters' review and Post Office Counters to provide their written comments to John Pope.

So that's essentially where we were with the high level design. Could we go to the next page, please.

In relation to whether or not to accept and roll-out out the system, this confirms Pathway's position, as stated previously, was that roll-out should not commence until data integrity should be assured. At workshop number 4, the update was to the effect that Post Office Counters and Pathway needed to develop a contingent approach, possibly including indemnities, suggesting that Keith Baines and Tony Oppenheim would

1 17 September 1999; is that right?

- 2 A. I think so.
- 3 Q. Do you recall what progress had been made in relation to4 resolving IA376 by that stage?
- 5 A. It was still, as I recall it, categorised as high by6 POCL and medium by ICL.
- 7 Q. Please could FUJ00079716 be shown on the screen?

We can see your name's recorded under attendees at this meeting on Friday, 17 September 1999. This was the last of the seven workshops that had been arranged.

11 A. Correct.

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Q. If we could turn to page 6, please, so at the bottom is the heading "Al376 Data Integrity", the substance of which we can see on the following page. If we could scroll down, please. So here is, essentially, an update on where things are in relation to the data integrity checks. It records, as we've seen before, that Pathway were proposing a three-level data integrity check to be implemented in December, with the relevant design documentation to be considered.

At the fourth workshop, the update was that Post Office Counters had considered the high level design to be generally good but wanted further checks to be undertaken in relation to failure scenarios and operating procedures.

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meet with the lawyers to initiate that process.

At workshop number 5, Post Office Counters' position remained that the incident should be classified high until the data integrity fix was in place. Further internal meetings were proposed to further confirm the position.

Workshop number 6, "This will now be part of the contractual discussions being held" between Post Office Counters and Pathway.

At workshop number 7, the one that was held on 17 September, it said:

"This issue is now focused on the success criteria for [national roll-out] resumption."

It confirms at a review in November -- which may be an error because, of course, these minutes are dated September -- Pathway had previously proposed four weeks' operation with a less than 1.5 error rate. Keith Baines and Ruth Holleran proposed an error rate of 0.6 per cent, the current average being 1.2 per cent, together with six other conditions, five of which were listed in a paper that "RH" -- presumably Ruth Holleran -- had produced, and the sixth being a further two-week period of live running of the permanent Cash Account fix, prior to the actual recommencement of national roll-out in January.

The penultimate paragraph records Tony Oppenheim responding as follows: a 0.6 error rate agreed subject to this being measured as the average of six weeks from 4 October to mid November, with a maximum of ten working days to analyse each TIP fault, comprising a root cause analysis, diagnosis and agreed resolution and that was agreed, except for faults requiring diagnostics. A further two-week period agreed, subject to the agreement of logistics of the plan. On the basis of the current plan, this condition would lead to a two week delay in the planned date for recommencement of national roll-out and this was agreed:

"Re the error rate criterion, the Cash Account does not reconcile and is attributable to an error in the POCL domain. The error rate is to be calculated as the ratio if the number of incidents and the total number of cash accounts during the six weeks period."

So this is where we were on 17 September. What do vou understand these discussions to relate to? Α. Two things. There was still a problem with 376 and there was some negotiation beginning to start about what

the acceptance criteria might be for that particular incident.

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24 Q. You use the term "acceptance criteria". Would it be 25 right to refer to it maybe as "conditions", the 173

getting to that position but there was a subsequent meeting between the two senior people, which continued to debate what those conditions should be and that ended in an agreement that further staff work was necessary to understand the implications of those agreements and I didn't play a part in that. My understanding was that there was some further negotiation which resulted in an agreement for somewhat different conditions but I don't know what they were.

10 Q. Just dealing, first, with the level of your involvement 11 with this AI, you were of course present at the meeting 12 on the 17th, when these conditions were being mooted as 13 a possible condition for accepting the system and 14 rolling it out?

15 A. Yes.

Q. Even if you didn't give specific advice on it, you were 16 17 aware that this was what was under discussion by the 18 parties; that's right?

19 A. Yes.

20 Q. To accept the system with ongoing cash account 21 imbalances, did you not consider at the time that this 22 represented quite a significant risk to Post Office

23 Counters?

24 And I think we discussed that.

25 Because an error rate of 0.6 per cent in any given week 175

conditions upon which the system might be accepted? 1

2 A. Yes.

Q. So what we have, effectively, here is evidence of 3 4 discussions taking place concerning the conditions on 5 which Post Office Counters might be prepared to accept 6 the system, notwithstanding that ongoing cash account

7 balances were being affected?

8 A.

9 Q. The proposal from Keith Baines and Ruth Holleran, 10 employees of Post Office Counters, was that an error

11 rate of 0.6 per cent, together with a number of other

12 conditions, would be acceptable. Was that your

13 understanding at the time?

14 A. It resonates with me, yes.

15 Q. Do you recall the advice that you gave to the parties 16 concerning the conditions upon which the system might be

17 accepted in late September 1999?

18 I don't recall giving advice on 376.

19 Were you in favour of Post Office granting conditional 20 acceptance to the system at this stage?

21 A. I don't think I indicated that, no.

22 Q. Are you essentially saying that you played no part in 23 facilitating the resolution of this particular incident

24 by this late stage in September?

25 By implication, I suppose I had an impact in the parties

1 would have equated to more than 100 Post Office branches 2 when spread out to the national level.

3 A. No, it's quite significant.

4 Q. Now, I think you say you don't recall having any part in 5 the final resolution that was reached. I wonder if we

could look at POL00083907. This is an email from Keith 6

7 Baines on 22 September 1999 to a number of employees of

8 Post Office Counters, Andrew Simpkins, John Meagher,

David Miller, David Smith and Ruth Holleran. It 9

10 records -- the subject of it is "The AB and RAB on

11 Friday". Do you know what that is a reference to?

Acceptance Board and Release Acceptance Board. 12

I think it's the "Acceptance Board" and the "Release 13

14 Authorisation Board", possibly?

15 A. Right.

16 Q. It says:

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17 "John/Andrew

18 "At this morning's briefing session with Stuart 19 Sweetman on the acceptance position, there were some 20 discussions about the role and empowerment of the AB and 21 RAB. I have since spoken to Jeff Triggs and obtained 22 his view on this and then discussed with David Miller.

23 The position is as follows:

> "Post Office Counters will not be accepting the service against the existing contract and therefore the

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nature of the decision at the acceptance board is different to that originally intended. The board should make a recommendation as to whether or not the second supplementary agreement which has been negotiated with Pathway over the last few weeks should be signed. The supplementary agreement then states that acceptance is deemed to have taken place and the various contractual consequences of that, such as payment to Pathway, will follow.

"The same applies to the RAB since the supplementary agreement says that Post Office Counters Limited has authorised roll-out. The supplementary agreement is formally a change control note to the contract and, therefore, can be signed by David Miller -- it doesn't need Stuart's signature. Can you please make this rather subtle change in the roles of the meetings apparent in their agendas, please?"

That's from Keith at 13.27.

Can we turn to the next page please. There's a further email on the same date at 13.51, the subject being the "Supplementary Agreement":

"The enclosed is my understanding of the position we agreed at the end of yesterday's meeting with Pathway. There is one area not yet agreed -- namely the question of how to count incidents under Al298. The

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So that essentially was the target set for resolution of AI 298; is that correct?

A. Correct.

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3 4 Q. And on the following page, please, we have Acceptance 5 Incident 376. This refers to the arrangements for the 6 integrity control to be implemented by Pathway by 7 31 December 1999 and that those will be as previously 8 required by Post Office Counters, apart from the 9 following amendments listed below. So is it right to 10 say your evidence is you had no involvement in the detail of --11

12 A. I think this was an agreement that was struck between POCL and Pathway without my involvement. 13

14 Q. After the workshop on 17 September 1999, do you recall 15 having any further involvement in the Horizon System?

A. My involvement ceased after 24 September '99. 16

17 Q. Forgive me, the meeting to which -- the further 18 resolution meeting to which we've referred?

19 A. Sorry, I'm not following.

20 Q. Sorry, my question was whether your involvement ended on 21 the 17th but you attended a further meeting as we've 22 iust --

23 A. I attended one meeting which was between Richard 24 Christou and David Miller, I think, which was the first stage of the escalation process defined in the 25 179

wording in the enclosure is that suggested by Pathway and recommended by Peter Copping. We were not able to agree it yesterday because we don't have the right people available to review it. Can John and Ruth look and comment to me? Copied to Jeff Triggs, please."

So can we turn to the following page, please. So here we have the position reached in negotiations on the 21st, relating to Acceptance Incident 298. What the previous email suggests is you had some input on the wording of this particular --

11 **A.** On 298 --

12 Q. Do you recall that?

13 A. -- yes.

14 Q. That provided that:

> "The occurrence of operational incidents in connection with this AI should have been reduced below a target threshold as measured over the four weeks. Measurement will be based on all outlets installed before or on 1 October 1999, provided there are at least 750 such outlets."

> > If we scroll down to the penultimate paragraph:

"The target to be met is that the rate of occurrence measured over the four-week period to mid-November should average no more than one unit per counter position per three months."

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1 acceptance documentation. That meeting ended with an 2 agreement between the two that further staff work would 3 be necessary in order to understand whether or not there 4 could be an agreement on 376. I did not take part in 5 that process and I'm not familiar with the output.

6 Q. At the point at which you ceased to be involved in 7 Horizon, what was your professional assessment of the 8 robustness of the system?

A. I think my overall assessment was that the Post Office 9 10 had, in accepting the system -- and this is

11 a benefit-of-hindsight judgement -- had accepted further 12

risk in agreeing to accept the system and release for roll-out with the proposals from ICL, particularly on 13

14 376. We certainly talked about what needed to be put in

15 place in order to monitor and mitigate any risk arising,

16 but I really don't know what happened after I left the

17 project in terms of risk mitigation and further testing 18 of the bug fixes that were being put in place beyond the

19 acceptance timescale.

23

20 MS HODGE: Thank you, Mr Copping. I've no further questions 21 for you. There may be some questions from the 22 representatives of the Core Participants.

Questioned by MR STEIN

24 Q. Sir, yes, I have just one short area of questions that 25 have been permitted by the Inquiry team.

Mr Copping, my name is Sam Stein. I represent a number of -- a large group of subpostmasters, mistresses and managers.

I'm going to take you to your report that you dealt with already with my learned friend at POL00028092. Paul, if you're handling -- thank you very much -- if you're handling what we see on the screen, could you go to internal pagination on Relativity page 7 of 132 and roughly two-thirds of the way down you will see the paragraph, Paul, that starts:

"Our key concern ..."

Could you highlight that paragraph. Thank you.

Now, Mr Copping, I am just going to remind you of what is being said here within this report:

"Our key concern is that the skills required for many of the new senior post are, in our opinion, not those we would have expected to find as part of POCL core competencies. This is especially true in relation to implementation management and contract and service management. There seems, however, to be no evidence of external recruitment activity or robust plans to create the competence internally."

Mr Copping, that seems to foreshadow a fairly bad problem within POCL; do you agree?

25 A. Yes.

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postmasters and mistresses were suffering from might notbe remedied by the Post Office?

A. I don't think I can answer that question. I think at the time we did this review in '97 there was no doubt in our minds that the Post Office had a shortfall in competent resources in the areas we discussed. There is no doubt in my mind that the Post Office did resource up, and my recollection would be that David Miller was the first significant appointment that was made in that resourcing up process.

I would maintain at later stages of my involvement that the Post Office had a shortfall of what I'd describe as general technical competence that was capable of properly interrogating the Pathway personnel as to exactly what was going on in the development process and everything that flows from that.

Q. So, in other words, your concern then, and concern remains towards the end of your time working on this project, that the Post Office might not have the technical ability to understand what's actually happening within the system; is that fair?

A. I think that's fair comment and it's broader than that
 as well. There was also a readiness for acceptance of
 the system within the Post Office POCL organisation and
 all that implies in terms of service management on the

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Q. The reason for that is that you are talking about major
 parts of the future planning. That's implementation

3 management; that's putting it into place?

4 A. Yes.

5 Q. Contract -- that's oversight presumably of the6 contract -- to get Horizon working?

7 A. Yes.

8 Q. And then oversight of the service which is then being provided by Horizon?

10 A. Yes.

11 Q. These are core competencies?

12 A. Yes.

13 Q. When subpostmasters and mistresses started to use the14 Horizon System, they found, as their evidence has set

out, that the training was inadequate, that there were

difficulties with the operation of the Horizon System,

and, in particular, difficulties with trying to make

sure that they could achieve balance.

19 **A.** Yes

Q. Achieving balance in relation to their accounts is animportant part of their process; do you agree?

22 A. Yes

23 Q. If there is insufficient oversight and knowledge of the

24 Horizon System within the Post Office, within POCL, does

25 that mean that these particular difficulties that

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1 Post Office side, as opposed to the technical side,

which was ICL's responsibility, and the need for process

3 change in order to support new ways of working.

4 Q. And finally, it's stating perhaps the blindingly obvious

but Horizon was a new way of working for the Post

6 Office?

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7 A. Absolutely.

8 MR STEIN: Thank you, sir.

9 SIR WYN WILLIAMS: All right. Well, thank you very much,

10 Mr Copping, for providing written evidence to the

11 Inquiry and for coming to give oral evidence. I'm

12 grateful to you.

13 MS HODGE: Sir, I believe Ms Page has some questions for the14 witness as well.

14 witness as well.

15 **SIR WYN WILLIAMS:** Oh, I see. Sorry, I hadn't appreciated that.

Questioned by MS PAGE

Q. Just one, in fact, from the questions we were permitted
 and it's on Acceptance Incident 376, which you've just
 described, as you did in your statement, as something

21 which you understood POCL to be taking on more risk as

22 a result of the position as it was left when you no

23 longer were involved.

24 A. Correct.

25 **Q.** Would you therefore have expected those risks that they

1		were taking on, those additional risks that they were	1	Tuesday morning at 10.00. Thank you all very much.
2		taking on, to be registered in some way perhaps by the	2	MS HODGE: Thank you.
3		board or by some management level and monitored until	3	(4.27 pm)
4		they were satisfied that those risks were no longer	4	(Adjourned until 10.00 am on Tuesday, 25 October 2022)
5		significant?	5	
6	A.	Yes, and I don't know whether this was put in place.	6	
7		What would normally happen on a project of that sort	7	
8		would be a full risk assessment process which is updated	8	
9		on a regular basis within the programme, and if	9	
10		insufficient progress is being made (for example, on bug	10	
11		fixes and regression testing), then those risks would	11	
12		begin to replicate themselves over time and that, in	12	
13		turn, one would expect would escalate the issue to	13	
14		a higher level through the organisation. Whether or not	14	
15		that was put in place, I can't say.	15	
16	Q.	But that's what you would have expected?	16	
17	A.	That's what I would expect from a management point of	17	
18		view, yes.	18	
19	MS	PAGE: Thank you.	19	
20	SIR	R WYN WILLIAMS: Right. Well, I won't repeat my thanks	20	
21		but thanks again, Mr Copping. And I take it that now is	21	
22		the end of this session?	22	
23	MS	HODGE: Yes, sir. Thank you that concludes the evidence	23	
24		of today.	24	
25	SIR	R WYN WILLIAMS: All right. Well, we will meet again on 185	25	186

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3	PAUL RICH	1
4	Questioned by MR BLAKE (continued)	1
5	Questioned by MR STEIN	95
6	PETER JAMES COPPING (sworn)	100
7	Questioned by MS HODGE	100
8	Questioned by MR STEIN	180
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