

Fujitsu Services

Ref: PA/TEM/091
Version: 7.0
Date: 16/08/04**COMMERCIAL IN-CONFIDENCE**

Fujitsu Services Ltd COMMERCIAL TERMS	CT NO: 0290
CT TITLE: IMPACT Release 3: Counter and Host changes	CP NO: 3842, 3843, 3844 POL REF: PSOCR00nnn where nnn=one of twelve individual numbers as detailed below.
RELEASE: S80	OFFER EXPIRY DATE: 19 th November 2004
CT RAISED BY: S. Parkinson	RAISED DATE: 3rd November 2004
FUJITSU SERVICES SPONSOR: W. Reynolds	
POST OFFICE Ltd SPONSOR: Sue Harding	
SUBMISSION TO POST OFFICE Ltd DATE: 5th November 2004	
LIFECYCLE STAGE: <i>(strikethrough as not applicable)</i> <div style="display: flex; justify-content: space-between;"> <div> Stage 1: Strategic Approval Stage 2: Start Up & Feasibility Stage 3: Requirements Analysis Not Applicable </div> <div> Stage 4: Solution Specification Stage 5: Solution Build & Test Stage 6: Implementation </div> </div>	
Scope of Deliverables: <i>(strikethrough as not applicable)</i> <div style="display: flex; justify-content: space-between;"> <div> Hardware Software Services </div> <div> Documentation Other </div> </div>	
SUMMARY OF WORK: <p>These Commercial Terms provide for Fujitsu Services to implement twelve changes to the Host and Counter software as requested by Post Office Ltd by way of the Request for Work Package documents as referenced below.</p> <p>Fujitsu Services has not yet formally received any of the requests listed below but has informally received draft versions of ten of the twelve (the exceptions being CR271 and CR280). Mr. Torstein Godeseth (Post Office Ltd) has agreed the wording contained in the Fujitsu Services Change Proposals. Any change to the work as defined in Change Work Package CWP0290 may result in the need for a further Request for Work Package and may affect the timescale and cost of the changes.</p> <p>The terms under which the work will proceed are defined in a letter from Mr. Bill Reynolds (Fujitsu Services) to Ms.Sue Harding (Post Office Ltd) Ref S80/CRs dated 21 October 2004, that was responded to by letter from Mr. Steve Grayston (Post Office Ltd) to Mr. Bill Reynolds (Fujitsu Services) dated 26 October 2004 as set out within Attachment 1 to this CWP_CT0290.</p> <p>(CR 268) Move Point 30 Migration changes to Point 50. (CR 271) Use week number instead of TP in Giro Bank reports (CR 278) Trading Periods should be allowed to increase up to 99 (CR 280) Remove Training Mode (CR 263) Change the format of Article from Number (10) to Char (10) in all cases. (CR 272) Change to the interface to POL MIS. (CR 275) Change to the interface to HR SAP (CR 276) Changes to Error handling on the Transaction Correction Interface (CR 277) Introduce a new value for Quantity on the POL FS Article table. (CR 264) Change to the POL FS to Horizon TC Functional Specification and AIS (CR 287) Add Site to the RDS to Horizon AIS & Horizon to POL FS AIS (CR 289) Change the name, format and relevant values for the field Dummy in POL FS Article entity</p>	

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in the RDS to Horizon interface.

RELATED WORK PACKAGE NUMBER: CWP0290

(the "WORK PACKAGE")

RELATED WORK PACKAGE ELEMENT(S) (IF ANY): N/A

(the "WORK PACKAGE ELEMENT")

RELATED CCN NUMBER (IF ANY): N/A

IMPLEMENTATION TIMETABLE: The release plan (Level 1 Programme Baseline) against which this offer is made is Version 19.0.

STANDARD TERMS AND CONDITIONS APPLICABLE (SUBJECT TO VARIATIONS DESCRIBED BELOW) TO THE WORK PACKAGE OR WORK PACKAGE ELEMENT(S) (AS APPLICABLE) (Incorporated by reference):

Annex B of CCD entitled "Standard Terms and Conditions for Work Orders" (BP/STD/003 v2.0) applies to the Solution Build and Test Stage.

Annex C of CCD entitled "Standard Terms and Conditions for Work Orders" (BP/STD/003 v2.0) applies to the Implementation Stage

(the "AGREED TERMS AND CONDITIONS")

VARIATIONS TO AGREED TERMS AND CONDITIONS: N/A

CONDITIONS TO WHICH THE CONCLUSION OF WORK UNDER THE WORK PACKAGE OR WORK PACKAGE ELEMENT IS SUBJECT

Acceptance (Acceptance Criteria): N/A

Dependencies (e.g. Third Party or Technical): N/A

Post Office Ltd Responsibilities: As set out within Attachment 1 to this CWP_CT0290.

Other: N/A

CONDITIONS OF THE OFFER SET OUT IN THE SIGNATURE SHEET (the "OFFER"): N/A

RESOURCE PLAN AGAINST WHICH THE OFFER IS MADE: The resource plan against which this offer is made is that presented to the Demand Planning Forum on 21st October 2004.

PRICE

CT No: 0290

COMMERCIAL IN-CONFIDENCE

Page 2 of 4

Fujitsu Services

Ref: PA/TEM/091
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Task	Number of Man-Days	Man-Day Rate	Estimated Task Sub Total
Customer Service - support	2	£667	£1,334.00
Development - coding & support	34	£667	£22,678.00
Development - coding & support	12	£1068	£12,816.00
Development - testing & handover	35.5	£667	£23,678.50
ITU - test analysis & execution	16.5	£667	£11,005.50
Estimated Core SI Total	100		£71,512.00

Additional Resources

Task or Materials	Number of Man-Days	Man-Day Rate	Estimated Task Sub Total
Development - coding & support	22	£667	£14,674.00
Development - coding & support	7	£1068	£7,476.00
Development - testing & handover	8	£667	£5,336.00
ITU - test analysis & execution	3	£1068	£3,204.00
Estimated Additional Resource Total	40		£30,690.00

Other Charges

Task or Materials	Quantity	Price	Item Sub Total
NONE			
Other Charges Total			£0.00

GROSS PRICE	£102,202.00
Estimated discount of 20% on the estimated Additional Resource Days (to be calculated as actuals) = £6,138.00	

PAYMENT PLAN/TERMS OF PAYMENT:

The man-days and charges (amounts) in respect of each activity under this CT will be made on an 'actuals' Time and Materials basis using the man-rates quoted in 'Gross Price' (above). Payment by the Post Office is due within 30 days of receipt of invoice.

Fujitsu Services Ltd will use reasonable endeavours to give Post Office Ltd early notification if the estimated Time and Materials are likely to be exceeded and a further Work Order is required.

For the avoidance of doubt, the amounts estimated in respect of individual activities defined in 'Gross Price' (above) may be exceeded, providing the total estimate in 'Gross Price' is not exceeded.

Notwithstanding any rates listed in these CTs, charges will be invoiced at the rates applicable in the Financial Year in which the service is provided.

All sums payable under these Commercial Terms are stated exclusive of VAT.

OTHER: N/A

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