From:	Thomas P Moran	GRO								
Sent:	Sun 14/06/2015 7:01:09 PM (UTC)									
То:	Roger W Gale Kevin Gilliland Larkin		; Mark R Dav ; Michael ; Peter Markey[	iesį <u>G</u> RO GRO						
Cc:	Richard R Weaver GRO Hill GRO	GRO ]; Melanie Corf ; Nick Bea	ield. G	ela Van-Den-Bogerd[ skoj]; J	<b>GRO</b> ane					
Subject:	RE: Panorama									

Mark

Thanks from me, as well – looks like absolutely the right, front foot approach. I suggest it would be good for you to send our unions a pack with all the briefing material and me to organise a phone call with Brian/Andy shortly before issue. We know that CWU has jumped on the bandwagon, but to date our briefing with Brian Scott has managed to keep him broadly supportive (or at least understanding) and not commenting in public.

If we did this, we would at least be making sure our messages had landed and avoid any 'you didn't even tell us' responses, which we know is sometimes the union response.

The only additional work here would be the sending of the briefing docs and the follow up calls, both of which I'm happy to arrange.

Thanks

Tom

From: Roger W Gale Sent: 14 June 2015 19:39

To: Mark R Davies; Kevin Gilliland; Michael Larkin; Peter Markey

Cc: Richard R Weaver; Angela Van-Den-Bogerd; Melanie Corfield; Jane Hill; Nick Beal; Thomas P Moran

Subject: RE: Panorama

Mark

Thanks for this. I think your desire for a very robust and fact based response is absolutely what is needed. I think we need to get that response published and visible as widely as possible is important to tell the truth about this issue and also to show that we have nothing to hide.

I think a call with all the Crown team would be a very helpful and positive thing to do and I would be very happy to host that jointly with you. We should also include the WH Smith field team in the audience as well.

I actually have the Regional Managers in FD on Tuesday and Wednesday so a call on the Wednesday would be good as well as meaning it would be in a less busy time from a branch perspective.

If you want me to do anything more, please let me know.

Regards

Roger

Sent from my Windows Phone

From: Mark R Davies
Sent: 14/06/2015 19:11

To: Kevin Gilliland; Roger W Gale; Michael Larkin; Peter Markey

Cc: Richard R Weaver; Angela Van-Den-Bogerd; Melanie Corfield; Jane Hill; Nick Beal; Thomas P Moran

Subject: Panorama

All

As you will probably know, Panorama is planning a piece on Post Office and Horizon, repeating many of the allegations already made in various programmes. Angela is fully engaged and the programme is due to air on June 29 (though this may change).

If it does air, I am proposing a robust response, primarily aimed at informing and reassuring our people. I will be discussing this with colleagues tomorrow but wanted to outline my preferred approach.

In advance of the programme (which we would expect Panorama to try to publicise) I would like to:

- hold a conference call with Crown regional/area and branch managers to inform them about the programme and offer opportunity to ask questions
- do the same with relevant network teams, inc FCAs but to be guided by Michael and team
- send a message from Paula to whole business alongside a filmed interview with Angela
- use our internal channels (Subspace news etc...) social media proactively to publicise our messages
- engage with MPs

Best wishes

Mark

- consider paid media channels (ie full page newspaper ads - Mel is working on possible copy while Pete's team has costed this option up)

I would be keen to get your input to this approach and support in executing it: the critical thing for me in this (apart from vigorously rebutting the allegations and defending the business) is to make sure we reach the front line with reassurance and information. Given Panorama's reach and influence we can expect colleagues to have questions and I would like to reach as many as possible in advance.

Please	do	come	back	to me	and	thanks	in	advance	for ye	our	help.
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Mark Davies
Communications and Corporate Affairs Director
Mobile: GRO