

10D - 000

+ Lera Watkins > proposition development > pilots/learnings

• Network change (property + change)

+ Tim Perkins.

Declar - Graham V. Good Programme Director

shining a light
needs to be internal / interface is easier.
culture, Ops, interaction, IT,
> 2x P&L - as a subsidiary - new P&L / Old P&L
internally.

> Don't consolidate... run internally... separate P&L.
↳ OKG will provide money, other way.

> Governance - doesn't need to be unrelated

↳ by the board, use internal audit + EXTERNAL.

. Don - ref governance.

* Amanda → parcel revenue generation is decreasing. 20p/Sp.

→ "mp+go"

→ making changes without informing Postmasters - HOW!

better intaring → higher up the chain. Too important. delegated down...
to Postmasters.

attribution
* > Discrepancies / losses → "loss" / recovery, Manager
"settled centrally" → CULTURE / APPROACH / CHANGE
↳ Julie, Amanda, Tim.

It can't be run on fear + threat...