

See background info. (see meeting) prepared for Nov. meeting

Covering Restricted - Policy and Commercial

TO:

BARBARA LANGLEY
TPE

ci PS/Secretary of State
PS/Mr McCartney
Sir Michael Scholar
Mr Macdonald
Mr Baker CGBPS
Mr Sibbick CGBPS
Mr Fraser IBB
Dr Hopkins CII5

FROM:

ISABEL ANDERSON
CGBPS1
BPR **GRO**

GRO

4 June 1999

SECRETARY OF STATE'S VISIT TO JAPAN 13-16 JUNE: MEETING WITH FUJITSU

I sent to you earlier today speaking notes and background briefing on project Horizon for the Secretary of State's meeting with Mr Akikusa, President of Fujitsu and Mr Naruto, Vice Chairman of Fujitsu and Chairman of ICL on 13 June at 1800.

As discussed, Alastair Macdonald has asked that I add some further points to the speaking notes incorporating supportive words given the difficulties which have been experienced by Fujitsu over the Horizon issue. He also asked that the steering brief highlights why it would be politic for the Secretary of State to make clear his recognition of the efforts of ICL's friends within Fujitsu.

A note for the cover brief, and revised speaking notes along with the original background briefing are attached .

ISABEL ANDERSON