From: Jones David M[/O=EXCHANGE/OU=ADMINGROUP1/CN=RECIPIENTS/CN=DJ]

Sent: Fri 12/02/2010 4:27:25 PM (UTC)

To: Roberts David (LON22)[David.Roberts GRO

Subject: FW: Royal Mail

David

The use of "will" suggests that JP is giving advice on our most complex and difficult contracts without checking – it's not for me but I think you need to ensure he is aware of the risks of playing in this space without doing a lot of homework!

Sorry if I stirred him up.

Have a good holiday

David

David M Jones, Head of Legal UK Private Sector Division

FUJITSU

Mob: GRO

E-mail: david.jonesm GRO

From: Prenovost Jean-Philippe **Sent:** 12 February 2010 15:55

To: Jones David M; Roberts David (LON22)

Subject: RE: Royal Mail

Hi David,

Thank you for this.

I will indeed take it all into account.

Kind regards,

JP

From: Jones David M [mailto:David.JonesM GRO

Sent: Friday, February 12, 2010 3:42 PM

To: Prenovost, Jean-Philippe; Roberts, David (LON22) (FJ)

Subject: RE: Royal Mail **Importance:** High

JΡ

I am sorry if I have upset you – not my intent – and I apologise.

I just thought for your sake you needed to check the contract. Set out below is one of the key HNGX Data related clauses I though might need looking at. You need to be aware that Fujitsu has very onerous **unlimited** liability for anyone accessing the Infrastructure and that the limitations on this for Banking Transactions are limited. So the starting point is that any loss that arose from misuse hits Fujitsu without limit – so that the onus would be on us to prove it was not caused by us,

This means Fujitsu may need to be able to go to the underlying data and prove beyond reasonable doubt the origin of any loss. So to suggest to PO it is their problem rather than ours is mistaken

See 33 and 34 in the T and Cs. Here is the part from Clause 33....

- 33.1.1 Fujitsu Services shall preserve the integrity of the Post Office Data once Fujitsu Services has received such Post Office Data, shall prevent any corruption or loss of such Post Office Data and shall comply with the validation procedures set out in the applicable CCDs (relating to the Horizon Applications or the Business Capabilities and Support Facilities) referred to in Schedules B4.2 or B3.2 (as the case may be) as such procedures may be updated and amended from time to time (save that where any Post Office Data received by Fujitsu Services is stored, transmitted or otherwise processed as part of the PostShop Solution, Fujitsu Services' applicable obligation in respect of that data shall be to use all reasonable endeavours to preserve the integrity and prevent loss or corruption of the data and, for the avoidance of doubt, none of the validation procedures set out in the CCDs (relating to the Horizon Applications or the Business Capabilities and Support Facilities) referred to in Schedules B4.2 or B3.2 (as the case may be) shall apply to the PostShop Solution). Fujitsu Services shall not be liable for any loss or corruption of Post Office Data nor for any failure to perform the Services if it can prove that such loss or corruption or failure to perform the Services was caused by Post Office Data which was lost or corrupted before Fujitsu Services received it, and Fujitsu Services has complied with the validation rules in relation to such Post Office Data.
- 33.1.2 In the event that the Post Office Data is altered, corrupted or lost in the course of performing the Services (in breach of Fujitsu Services' obligations under Clause 33.1.2) Post Office shall have the option, in addition to any other remedies that may be available to it either under this Agreement or otherwise, to elect either of the following remedies:
 - (a) Post Office may require Fujitsu Services at its own expense to restore or procure the restoration of the Post Office Data; or
 - (b) Post Office may itself restore or procure restoration of the Post Office Data, and shall be repaid by Fujitsu Services any reasonable expenses so incurred.
- 33.1.3 For the purposes of Clauses 33.1.2 and 33.1.3, the term "Post Office Data" shall include the data of Post Office's clients.
- 33.1.4 Post Office Data constitutes Confidential Information, and may not be reproduced without the prior written consent of Post Office except as necessary to perform the Services, HNG-X Development or Associated Change Development.
- 33.1.5 Fujitsu Services shall use all reasonable endeavours to ensure that data produced by the PostShop Solution is accurate and complete.
- 33.1.6 Notwithstanding any other provision in this Agreement to the contrary, Fujitsu Services shall not be responsible for the accuracy, completeness, validity or integrity of any data (including, without limitation, any Personal Data) provided by or on behalf of Post Office for use in the performance and/or operation of the PostShop Solution or any resulting data inaccuracy, incompleteness, invalidity or integrity problems.

I hope that helps!

Best wishes

David

David M Jones, Head of Legal **UK Private Sector Division**

Mob: GRO

E-mail: david.jonesmi GRO

From: Jones David M

Sent: 12 February 2010 12:53 To: Prenovost Jean-Philippe Subject: RE: Royal Mail

Hi JP

Before I read this and understand it - have you looked at the Post Office Contract and considered all this in the context of our security obligations and the security services we supply?

I am not sure without checking that we can ignore the second part of the question as you have done - at least not internally - Have you checked?

Are you also aware for example that we have unlimited liability in certain key respects such as fraud and that we also therefore have a vested interest in ensuring that the security of the systems are 100%.

None of this relates to the small work I am doing but I am concerned that you are being a little superficial in your approach! It is not enough to answer the questions you are being asked you need to consider what questions you should have been asked - and should be asking!

Best wishes

David

David M Jones, Head of Legal **UK Private Sector Division**

FUJITSU Mob: GRO

E-mail: david.jonesm GRO

From: Prenovost Jean-Philippe **Sent:** 12 February 2010 11:30

To: Jones David M Subject: RE: Royal Mail

Hi David.

The issue I have been asked to provide guidance on is, from my perspective, a very specific one. My response, which I attach below for your information, was straightforward and based on a conversation I had with someone close to the solution. If this overlaps in any way with what you are doing, please do let me know and I will step away from this.

To provide you with further background so that you have the full picture, Suzie Kirkham originally approached me (some months ago) with a view to determining how we could respond to the following request from Royal Mail:

"Fujitsu are requested to document a proposal that addresses how Track II data can be removed from the Historical Audit logs. The solution must consider the impact on prosecution cases and how we can "prove beyond reasonable doubt" the data can continue to be used as evidence in court"

My response to that was that Fujitsu could respond to the first part of the requirement as it was a technical one but that

the second part, which is effectively a requirement to provide a legal opinion, fell outside of the scope of services offered by Fujitsu. This eventually lead to the questions which Hugh asked this week.

My response to those questions was as follows:

"Further to our conversation of yesterday, please find below a summary of our position which should answer the various questions you sent me over the course of Wednesday and Thursday.

- 1) In relation to <u>historical</u> Horizon data, which, for the purposes of compliance with the PCI standards, will require processing with a view to deleting Track 2 data, Fujitsu will not be in a position to testify that the data is true, accurate and (crucially) unchanged.
- 2) However, in relation to data generated moving forward under the interim Horizon PCI solution and the HNG-X solution, Fujitsu will be in a position to testify as it did "pre-PCI" as the data generated will not contain Track 2 data, will be PCI compliant and will therefore not require processing. Fujitsu will be in a position to assert this as the data will simply be generated and sealed without further intervention. Needless to say, should the seals be breached or data be processed in any way for some other reason, Fujitsu we revert to its position under 1) above."

Hugh and I had a productive discussion yesterday which lead to the above email. For what it's worth, he fully understands our stance.

Suzie has now contacted me to ask for wording "to clarify our legal position" in our response to the request (which of course has yet to be submitted). My instinct would be to simply state that we are responding to the first part of the request and that, for reasons already discussed at the legal level, Fujitsu will not respond to the second part.

In summary, if you feel that this impinges on the expert guidance you are giving, please do let me know.

Kind regards

JP

From: Jones David M [mailto:David.JonesM GRO

Sent: Friday, February 12, 2010 11:02 AM

To: Prenovost, Jean-Philippe **Subject:** RE: Royal Mail

JΡ

OK – but please copy me as it is relevant to the expert evidence work I am providing guidance on.

I assume that you have checked whether the resulting position will give us any issues meeting our security and security services obligations under HNG-X and that where this is a mandated change that impacts that you have clarified with the customer a release to those obligations.

Thanks

David

David M Jones, Head of Legal UK Private Sector Division

UJI<u>TSU</u>

Mob GRO

E-mail: david.jonesm! GRO !

From: Prenovost Jean-Philippe Sent: 12 February 2010 10:01

To: Jones David M **Subject:** Royal Mail

Hello David,

Thank you for offering to provide guidance on the Track 2 data issue but I was able to speak to an engineer yesterday and he explained with great clarity the exact issues in play in terms of evaluating data integrity which in turn will allow me to respond to RM in a very straightforward manner.

Please do not spend any time reviewing the email I sent you yesterday.

Thank you for your offer in any event.

Kind regards,

JP

Jean-Philippe Prénovost Corporate Legal Counsel

FUJITSU

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