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**Sent:** Wed 20/08/2014 10:47:13 AM (UTC)  
**To:** Russell Mark (ShEx) [REDACTED] **GRO**  
**Subject:** Jo Swinson Meeting  
**Attachment:** Confidential Document.docx

Mark

I have attached the note I have been preparing in readiness for our meeting with Jo on Friday. It is with Alice for a second review (it incorporates her points from an initial review). To be clear this is not a speaking note, it is too long for that, it really a way of getting our arguments in some order and agreed with Alice, plus it'll serve as an aide memoire. We are basically saying that, aside from the arguments for appointing a CFO in their own right, we need to have a strong CFO in place with their feet under the table prior to acting on the CEO in due course.

**I have booked a half hour with you tomorrow at 1400 on this** – we should probably talk about who takes the lead etc and make sure you are happy with the arguments.

Having talked to Jo's PS, her main concerns are:

1. We should have approached her on this earlier – so I've added some mea culpa in here
2. We she is concerned about the 12 months pay off for the current CFO – I will have to emphasise the legal position that POL is in on this (i.e. Chris has done nothing wrong, but the role has moved on)
3. She is worried about using her political capital with the CST on this – it might be worthwhile you reciting Danny's changing perspective in this area

Incidentally I also talked to Will Gibson to get some handling tips!

Jo's PS is going to warm her up to the specifics of the conversation i.e. Paula, so that Jo is more aware of why we are coming to see her (otherwise she starts it wondering why we are covering the CFO topic once again). I think she may well be sympathetic to our view of Paula, which might help.

R

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