



Decision paper: Deletion of data held on Brands Database

1. SUMMARY

- 1.1 A decision is sought as to whether data held on Post Office's Brands database can be deleted in light of the ongoing duty to preserve documents which may be relevant to the Group Action. The reason for seeking to delete this data is to ensure Post Office's GDPR compliance.

2. BRANDS DATABASE

- 2.1 We have been informed by Andy Knowles of Code (who administer the Brands website on POL's behalf) that Brands is a customer database which contains:

- 2.1.1 ex-customer records showing personal data and their product holdings older than 7 years; and
- 2.1.2 lead records for ex-customers and non-customers showing personal data and the products for which they expressed an interest older than 2 years.

- 2.2 Andy Knowles has also confirmed that the Brands database does not contain any data, documents or records which concern the operation of SPM branches or used for reconciliation purposes.

- 2.3 A breakdown of the data contained within the Brands database is set out below.

Total Records				
Total Records (nameIDs) on the name table :	42,890,770			
Total for deletion:	21,550,521			
Total retained:	21,340,249			
Contactable Base	OLD	NEW	Ex customer records contains personal data and products older than 7 yrs	Leads from ex-customers/non customers with personal data and products older than 2 yrs
Ok to Mail	1,975,494	1,974,875	274	345
Ok to Email	1,659,927	1,659,476	373	78
Ok to phone	1,764,067	1,764,061	6	0
Ok to SMS	761,254	761,249	5	0
Car	OLD	NEW	Ex Customers Records	Leads (Ex & Non Customers)
Ok to DM	3,050,591	2,173,325	157,343	719,923
OK to EM	2,073,564	1,787,348	148,626	137,590
Ok to Phone	3,504,382	2,155,903	347,147	1,001,332
Ok to SMS	964,545	761,249	73,346	129,950
Home	OLD	NEW	Ex Customers Records	Leads (Ex & Non Customers)
Ok to DM	2,455,895	2,089,310	56,594	309,991
OK to EM	1,856,578	1,725,600	36,216	94,762
Ok to Phone	2,458,585	1,976,988	67,932	413,665
Ok to SMS	834,944	798,221	3,842	32,881
OS0 life	OLD	NEW	Ex Customers Records	Leads (Ex & Non Customers)
Ok to DM	2,260,150	1,422,840	390,790	446,520
OK to EM	1,052,419	827,307	156,881	68,231
Ok to Phone	2,851,088	1,689,206	485,608	676,274
OKs to SMS	428,333	343,162	19,044	66,127

3. RECOMMENDATION

- 3.1 Assuming the above assurances about the nature of the data being customer related, rather than branch, this data does not need to be preserved for the purposes of the Group Litigation