

LTV strategic approach				
Strand	Proposal	Approach (leads to set out)	Short-Term deliverable (by Dec 2019) (leads to make these SMARTer over next 4-6 weeks)	Long-Term Deliverable (TBC)
Rationale for future subsidy (Cecilia)	Develop policy options on 'subsidy with conditions' [lightly consider alternatives in case Minister wants us to explore these further]	To work jointly with UKGI to gather data from POL on: <ul style="list-style-type: none"> Uncommercial network: associated costs (and benefits) Definition of branch: to understand what the minimum service offer ought to be 	<ul style="list-style-type: none"> BEIS/UKGI view on data gathered from POL BEIS/UKGI view on size and purpose of post 2021 subsidy and the nature of the conditions. 	An evidence base to inform Govt's aspiration for PO: <ul style="list-style-type: none"> definition and measurement approach of social purpose balance between social purpose and commercial sustainability
Sustainability of network and positive workforce relations (Will)	Develop policy options on reviewing the future design of the network and access criteria	<ul style="list-style-type: none"> Understand POL's PSG approach and work with UKGI and BEIS analysts to appraise this Assimilate available evidence e.g. Citizens Advice Commission analysts to do international comparisons (if POL are not doing this) Check if POL plan to do trends analysis? What would analysts role be in this? 	<ul style="list-style-type: none"> BEIS view on the scope and outcomes of PSG work on this. BEIS view on available evidence (stakeholder views/SC report) Potential update on analytical work on international comparators and/or trends analysis 	An evidence base to inform design of future post office network (taking into account international comparators, trends analysis and stakeholder views)
	Work with POL to explore what makes an attractive support package for postmasters	<ul style="list-style-type: none"> Understand POL's PSG approach and work with UKGI and BEIS analysts to appraise this To check if DfE can advise on apprenticeships? 	<ul style="list-style-type: none"> BEIS view on scope and outcomes of PSG work on this. BEIS view on agent pay package??? 	To develop a 'what works' evidence base to create a stronger and more inclusive workplace e.g. mutuals

		<ul style="list-style-type: none"> Assessment of mutualisation 	<ul style="list-style-type: none"> Update on pros/cons of mutualisation??? 	
Social Purpose (Shanice)	Build an evidence-based approach to reviewing the overall definition and measurement approach to the social purpose	<ul style="list-style-type: none"> Understand POL's PSG approach to defining their purpose [and test our thoughts with them] Understand the social value/benefit of uncommercial branches via data gathered from POL (linked to strand 1) Clarify/define 'vulnerable customers' <p>[what is this, where and for who]</p>	<ul style="list-style-type: none"> BEIS advice on next steps on developing social purpose i.e. taking account of POL data and insights on local areas/particular types of branches e.g. community branches and groups that may need targeted support 	<ul style="list-style-type: none"> Build an evidence base to understand the broader 'social value' – what works, for whom and where Drawing on conditions attached to subsidy re uncommercial network to inform the social purpose definition and measurement approach. Work with POL to develop minimum criteria for face to face provision and or local service offer
	Develop policy options on a future social purpose that reflect OGD agendas	<ul style="list-style-type: none"> Work with analysts/POL/OGDs to identify ways to develop broader evidence base on 'innovative local practice' and how 'current social value postmasters provide' can be boosted. <p>[how do we boost it]</p> <p><u>Key OGDs</u></p> <p>MHCLG – Community Assets/Hubs</p>	<ul style="list-style-type: none"> Provide an update on government strategies that offer suitable join up with the Post Office 	<ul style="list-style-type: none"> Deliver cross-government strategies and explore alternative 'future' approaches to providing 'social purpose' services in rural and urban deprived areas

		DCMS – Loneliness, Civil Society & social finance DEFRA – Rural Opportunities HMT – Financial Inclusion & access to cash		
Future role in the delivery of government services (Pranita)	Identify risks and opportunities linked to the delivery of future government services	<ul style="list-style-type: none"> • Understand POLs PSG approach/ideas related to future government services and digitisation • Explore incentives with POL – how can we develop both cost effective and customer-focused options such as co-location of govt services and digital options • Engage DWP and potentially DfT, MoD and DfE on channel shift approaches • Explore HMG innovation funding 	<ul style="list-style-type: none"> • Understand scope and join up with PSG thinking • Signal and give an update on engagement with OGDs on this particular area 	<ul style="list-style-type: none"> • A strategy on the Post Office's role in developing government services over the next decade • Articulate where the Post Office will fit with increased digitisation both across government and as a whole