



CAPS file

Peter Mathison
BA Chief Executive
Room 4c06
Quarry House
Quarry Hill
LEEDS
LS2 7UA

Post Office Counters Ltd

Stuart J Sweetman BSc FCA
Managing Director

20 April 1999

Dear Peter

Thank you for your letter dated 9 April 1999.

I understand that Val Curran telephoned Dave Miller and confirmed that BA CAPs will not enter Live Trial without another round of MOT and E2E testing.

Both the Post Office and ICL Pathway are satisfied that the results of the testing undertaken so far enable us to go with confidence into Live Trial. POCL based its view on an exhaustive process involving all significant stakeholders within the Post Office domain.

I am sorry but I am not prepared to accede to your request for another run of E2E and MOT because this would be a repetitive and time consuming reinforcement of what we already know.

There seems little scope to reconcile these positions by replaying arguments that have already been extensively exposed. The present arrangements around migration can be maintained for a short while, but we will need BA's active co-operation from 10 May. Given Hamish Sandison's advice on Live Trial, as sent to Dave Miller on Friday 16 April and copied to Vince Gaskell, refusal to proceed with Live Trial could have significant implications for BA.

Cont.

Post Office Counters Ltd
King Edward Building
King Edward Street
LONDON
EC1A 1AA

Telephone: GRO
Facsimile: GRO
E-mail: GRO

Post Office Counters Ltd Registered in England
No: 2115140 Registered Office King Edward Building
King Edward Street London EC1A 1AA

- 2 -

Peter Mathison

20 April 1999

I would like to urge you to proceed with Live Trial in co-operation with POCL.

Yours sincerely

GRO

STUART SWEETMAN

COPY: Vince Gaskell
Val Curran ✓
Dave Miller
Bruce McNiven
Chris French
Naresh Mohindra
Andrew Simpkins
David Smith