



Post Office Counters Ltd

GRO

Tony Oppenheim,  
Finance and Commercial Director,  
ICL Pathway Ltd.,  
Forest Road,  
Feltham,  
Middlesex,  
TW13 7EJ

26 November, 1999

Dear Tony,

#### Roll-Out Review

I am writing to confirm the position reached after the recent discussions between Post Office Counters Limited and ICL Pathway about the Criteria which were due to be met by 24 November 1999, in relation to Clause 6.1.1 of the Second Supplementary Agreement (CCN 560 to the Codified Agreement).

Some of the criteria due to be met by 24 November were not, in fact, met. As a result of this, Post Office Counters Limited would be entitled to issue a notice to ICL Pathway, suspending the roll-out. At ICL Pathway's request, and following our discussions, we have decided not to issue such a notice at present, in the hope that the work programme due to conclude by 3 December 1999, as discussed at our meeting on 24 November, and refined in subsequent discussions between John Dicks and Min Burdett, will provide sufficient assurance that the issues highlighted by the failure of certain of the criteria are capable of resolution before the roll-out is due to resume on 24 January 2000.

Post Office Counters Limited reserves its right to issue a notice under clause 6.1.1 of the Second Supplementary Agreement if sufficient assurance is not

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provided by 3 December. Any decision which we may take on or after 3 December in relation to the clause 6.1.1 provisions will not affect Post Office Counters Limited's subsequent rights to suspend roll-out under clauses 6.1.2 and 6.1.3 of the Second Supplementary Agreement.

Yours sincerely,

**GRO**

KEITH BAINES  
Head of Horizon Commercial